

Das Tor

AMERICAN GRADUATE SCHOOL OF INTERNATIONAL MANAGEMENT

Vol. 17 No. 2

4 Pages

September 6, 1983

No Pain, No Gain

TOUGH CHINESE STUDIES PAY OFF

Greg Harrison, AGSIM '77

Mark Twain once said that life is too short for German. The same could be said of Chinese, but I've found this not to be true.

As a visiting alumni I enjoy seeing the changes at T-Bird and am impressed. Not only are there brand new buildings and more depth in courses, but you can also get a real drink at the pub. Most of the courses I took formed an overall strategy or approach to sorting out priorities and organizing information to solve business problems and start new areas (subsidiaries and foreign incorporations). I still use this approach, which considers everything from international box rates in shipping to "offensive" translations to spread sheets, etc. My bankers love it and my lines of credit get established and increased and I can pay the bills. There is one course that I can place an absolute cash value on for a return and that was the Mandarin Chinese course.

Mr. Andy Chang and Miss Jan Kuo have put together a course of study which I went through that has proven to me to be extraordinary. I was no prize as a Chinese language student beginning from scratch. I found out that the course put me and my fellow Chinese language students into a different class of T-Birds...those you never see in the pub because it is so demanding, takes time and produces results whether you like it or not. Most of the time I didn't like it because of the discipline involved.

However, the material stuck with me and the retention level has been surprising. Looking back, if I were starting over, I would sign up for Chinese again despite the time I had to put into it because it has been so financially rewarding.

I am incorporated with three other Americans in Hong Kong under a holding company named Camel Holdings Ltd. Our sister company is Santa Fe International Transportation Co. Ltd. These companies hold operating companies offshore which aren't taxed under the corporate laws of Hong Kong. Camel Inc. is a trucking company in Saudi Arabia which handles the transportation of all Toyota's spare parts in Kingdom sales, holds construction projects from Joannou & Paraskevides Overseas Ltd. from Cyprus, transports Caterpillar and Volvo equipment for Zahid Tractor, and also is the transport contractor for the Ret-Ser Engineering Agency from Taipei—our best customer.

We started in 1978 with four trucks purchased from surplus equipment never used for the Alaskan pipeline project. These were air start units used for cold starts so they went well in Saudi. We now have 40 units and financed them out of the company's operations, which taught me a lot about cash flow. We purchased a 40 foot container and welded out squares for a/c units and this was our expat housing package. Because the Chinese stuck with me, I was able to approach Ret-Ser. They were both amused by and respectful of an American from Hong Kong in Saudi speak-

ing Chinese learned in Arizona. Now they use almost no one else as a transport contractor and telex us directly from Taipei for transport quotes on steel rebar, bulk cement, etc., as far as eight months ahead of submitting a bid to Riyadh which keeps them the low bidder and us employed. Some of the contracts last for 2-3 years and become cash cows when the equipment has been paid for. We fly to Manila to recruit personnel ourselves, making sure the equipment stays in good shape while keeping our overhead as low as we can.

The Chinese I learned in three semesters did not allow me to speak like a native, but it did allow me to cultivate trusting and successful business relationships. I made the attempt when no one else bothered or thought it could be important. This made me exclusive and a stand out. One's Chinese language ability can easily put you and your company a cut above the rest. Fluency comes even though you may not have an opportunity to use it for years after graduation. The foundations are drilled deeply here. It does come back and is useful.

Looking back, if I were starting over, I would sign up for Chinese again despite the time I had to put into it because it has been so financially rewarding.

This has also helped our organization do freight forwarding for Totale, the French oil company, to the concessions of Mobile and Shell for offshore platforms. Now we have been appointed by Global Marine out of Houston to do the same for Arco. Bechtel has approached us as they are attempting to do inland drilling in 1985 and need to have the equipment moved in. The Hong Kong & Shanghai Banking Corporation has contracted us to move all the modules down from Tokyo to the site for their new headquarters building after we moved the modules for the Macao Hyatt for Gaith Pharaon (our Saudi sponsor's cousin).

Incidentally, in Saudi all branches of Citibank (Samba) have T-Birds on staff, the President of the Jeddah Businessmen's Club is a T-Bird, my Johnson & Higgins insurance broker is an alumni, etc., along with about 89 others. There are two of four managers in my own company who are also T-Birds and many of our financial contacts are as well. For example, we recently purchased trailers from U.K. because they offer government loans with a 5 year pay back called E.C.G.D. to export manufacturers brokered through the banks with an E.C.G.D. division (Our Eximbank handles large companies only). The staff at Manufacturers Hannover were part T-Birds. There is a good network to use. It helps, and so does Chinese.

AGSIM TO HOST MODERN LANGUAGE CONVENTION

The 37th annual convention of the Rocky Mountain Modern Language Association will be held at and sponsored by the American Graduate School of International Management, October 20-22. Approximately 150 members from the Rocky Mountain states are expected to attend this year's convention of the RMMLA, a branch of the Modern Language Associa-

tion of America. Group meetings are planned to discuss such diverse topics as Teaching English as a Second Language, Linguistics, English Literature, and Foreign Language and Foreign Language Literature. Approximately 15 publishing companies will be exhibiting their books and language-related computers to the participants.

THUNDERBIRD: What's in A Name?

Nelda S. Crowell

Director of The Office of Communication

We have received a number of comments about the confusion created by the use of multiple names for the school. The informal name "Thunderbird" continues to be the dominant name by which the school is known nationally and internationally.

In recent years, however, the acronym "AGSIM" has come into local use, but it presents some communications problems: (1) It is interpreted by some to have an agricultural connotation. (2) It has not gained acceptance by a majority of our alumni, academicians, and corporate associates. (3) Budget constraints prohibit the kind of broad-based campaign necessary to gain external recognition for the acronym.

Therefore, all written communications

New Student Reception

All new students and their wives, husbands, and children are invited to a party to meet each other, FRIENDS OF THUNDERBIRD, and Dr. and Mrs. Voris on Friday, September 9, 7:30 - 9:30 p.m. at the President's home. Come join in the conversation, beverages, and snacks.



World Affairs Conference Meeting Wednesday, Sept. 7th.

Friday, November 4, 1983 marks the date for the Fifth International World Affairs Conference. Under the title "Challenges To Free Trade," this year's theme will focus on problems facing the international trade and financial system. The planning committee is looking for interested students to help organize, arrange and execute this important upcoming event.

The World Affairs Conference is a student-run organization working in conjunction with the ASLC and the school administration to attract experts from industry, business, government, academe and labor to the Thunderbird campus to discuss current global issues. Each year students select a topic and elect an executive committee to plan and oversee the next conference.

Previous conferences have dealt with development and business prospects in

produced through the Office of Communications will feature the word "Thunderbird" as the informal name of the school. The formal name, American Graduate School of International Management, will also be used on all publications and in all news releases. The acronym "AGSIM" will not be used in publications.

This move has received support from the administration and from the student leadership. All departments are also encouraged to participate.

Editor's Note: Due to space limitations and the fact that the Das Tor is read primarily on campus, the acronym "AGSIM" will be used in this publication. It appears AGSIM, like Das Tor, is a name we are stuck with.

However, we applaud any efforts to identify the school by its unique and original plumage: Thunderbird.

Bus Tour of Phoenix

On Saturday, September 10, Friends of Thunderbird are sponsoring a bus tour of Phoenix, which will start at 12 noon sharp in the chapel parking lot, for \$5.00. Tickets can be purchased from ASLC officers until sold out. Seats are limited, so buy your tickets early. This is a great chance to see the Valley of the Sun, with sites such as the Phoenix Heard Museum, the Scottsdale Center for the Performing Arts and various other places of interest on the agenda. Sodas will be provided. The trip takes about 5 hours.

Das Tor Meeting, Friday at Noon

There will be a staff meeting for anyone interested in contributing to the Das Tor this Friday, Sept. 2nd at noon in the Das Tor office. Writers, interviewers, photographers and circulation personnel are needed.

Themes for future issues will be discussed and managers for these theme issues will be chosen.

Topics for future articles will also be assigned.

The World Affairs Executive Committee is looking for students to help contact speakers, raise operating funds, handle media relations, and supervise publicity. If you are interested in helping us with this rewarding project, please contact Conference Chairman David Brayer (Box 209), stop by the W.A.C. office (next to the Post Office), or leave your name with Karen in the ASLC office. We are having a general meeting open to all this Wednesday, Sept. 7 at 7 p.m. in Room 31. Get involved! We need your help.

Freshman Blues

Oh, to be a freshman: one of nature's innocents playfully trying to find one's feet in a world of grown-ups. And wasn't it such great fun, no need to think: "Hi! I'm Alfonso, what's your name?" "What are you studying here?" or even, "You're from Boise, Idaho—wow—my aunt's window-cleaner comes from there!"

Yes, we've all been through it (many moons ago, of course) and we all got sick of it pretty fast. So, what is it like this time round, given that we are all that much older, wiser and blase maybe?

This poignant question has been plaguing my puerile mind ever since my third pitcher last night in the Pub (great alliteration, huh?), so for the benefit of those who delve into such articles and don't just skip to "events forthcoming" or the phone number of the V.D. clinic, read on! The following platitudes have been gleaned from a multinational sample survey conducted at coffee break this morning.

Fellow AGSIM students: you will be relieved to hear that we Thunderbirds have outgrown the usual college classics; not for us those asinine cliches of yesteryear, no—we are clearly far more cultured and cultivated. This good news will surely vindicate the reason you came here, whether it was to raise your standards, broaden your horizons or to get away from THEM!

So far, so good, but to descend from the lofty heights of self-praise and justification for a moment and maybe just out of idle curiosity, you may wonder "What do WE ask each other, how are we so different, so much better...?"

The results of my research will, I hope, be of great comfort, so without further ado, here they are, the phrases you have been waiting for, those witty bits of repartee by which to remember your first semester here at AGSIM.

In descending order of popularity: "Je m'appelle John, et toi?" "Was studiest denn du hier?" and even "Donde estudiaste, El Fanguito Junior College?—wow—sabes, la hermana del novio de la cocine viene de alli."

Mark Reinisch, 1st semester

*No Norwegians, I'm afraid, due to ebriated incapacity to speak—theirs, not mine, I must add—I love them really!

I believe in Spinoza's God who reveals himself in the orderly harmony of what exists, not in a God who concerns himself with the fates & actions of human beings.

I want to know how God created this world. I am not interested in this or that phenomenon in the spectrum of this or that element. I want to know his thoughts, the rest are details.

Albert Einstein

Campus notes:

Thunderbird Graduate Management Internships

There will be a meeting for students interested in participating in the THUNDERBIRD GRADUATE MANAGEMENT INTERNSHIP (W.B. 593 INTERNSHIPS - ALTERNATING) during Spring Semester, 1984. This meeting will be held at 1:30 p.m. on Wednesday, September 14, 1983, in the lecture hall (Room 21) of the new classroom building. (Snell Learning Center)

The THUNDERBIRD GRADUATE MANAGEMENT INTERNSHIP is organized under the alternating full-time plan. In this type of program, students alternate a term of study with a term of work on a full-time, meaningful, professional-level job with industry or government.

A student information sheet further explaining the program and description of the assignments available are on file in the Placement Center Library.

HASH HOUSE HARRIERS

If you are an overweight drinker or just someone looking for an excuse to continue drinking and eating, etc., then join the HH on Monday nights at 6 p.m. for a jog. It is not a race so everyone is welcome. Run venues will be posted weekly. Monday 12th from the pub.

ECKANKAR

"It is truly the rare person who is adventurous enough to explore his inner domain."

If you feel you are such a person, if you're curious about who and what you are, and your purpose for being, you will enjoy this VIDEO PRESENTATION, Thursday, Sept. 8, 7:00 p.m., in Room 31.

Find out about this natural way to explore the secret worlds within yourself.

Questions and discussion are welcome.

CLASSIFIED

Musicians, including vocalists, into Beatles, Police, Toto, Michael Jackson, Bowie, Pretenders, Cars, etc., please contact Brian Kelly if interested in forming a band. Box No. 742 or Ext. 7575.

Earn \$500 or more each school year. Flexible hours. Monthly payment for placing posters on campus. Bonus based on results. Prizes awarded as well. 800-526-0883.

ALTERATIONS ON CAMPUS. Fittings from 11:00 a.m. to 1:00 p.m. every Thursday in T.V. Lounge, next to Post Office. Reasonable rates. Margaret, 843-5386. (Surgery a success — I am ready to resume!)

To whomever received that queen-size mattress and box springs with pink roses on it: forget it. I had it all wrong. The lost mattress was last seen wearing blue with white threading, not pink roses. Sorry. Also, it's a double bed, not a queen size.

Oh yeah, there's one more distinguishing mark — it's totally uncomfortable. It offers no support at all and gives great backaches. If you sit on the edge, you'll fall to the middle. In fact, if the bedless parties unsuspectingly sit on their last bed in your room, they will immediately recognize its unmistakable center pull. So call Bill Currie at 724 and give yourself up.

Sincerely,
Chief Sitting Pull

Stick Your Neck Out

He was told that if he hadn't written a book by age 35, chances were he never would. (The man was almost 40.) He was told that for every book published, 95 weren't. He was warned that short stories weren't popular or considered for top prizes. (His book won the Pulitzer.) Hollywood told him his book held no dramatic possibilities and Broadway said it would never make a musical. Would you have washed that idea right out of your hair or would you have hung in there, and written Tales of the South Pacific as James Michener did?

Letters

To: Das Tor
Re: Thunderbird Graduate Management Internship Program

As one of the many students who applied to the Thunderbird Graduate Management Internship Program for the Fall term, I am concerned about what I perceive to be questionable efficacy in the administration of this program. I know that many students had high hopes that this program would prove to be accessible to them and offer a real chance for practical work experience.

Their first disappointment, however, was with the limited number of internships announced. Granted, Fall, 1983 internship offerings were expected to be low, both for historical and seasonal reasons. Added to this were rumors that certain internships had been canceled or simply never materialized. There was never any formal notification of which companies had canceled, nor were there updates or

postings advising applicants of any other subsequent developments. Once an applicant submitted a resume, there was no further contact with the program, unless he or she was finally selected. At the time of this writing, the first week of the new semester, there has still been no list posted in Career Services of those individuals who received internships.

Why is the Career Services office reticent about giving out information on the number of students who received internships, as well as on the selection process? I feel that this manner of conducting such a program is both unprofessional and unfair to the student body. I know that many students at AGSIM wish, as I do, that this program were conducted more openly and with greater candor with regard to the results they can expect.

Signed,
Stefan Meyer

Das Tor

AMERICAN GRADUATE SCHOOL OF INTERNATIONAL MANAGEMENT
"THE GATE"
at The American Graduate School of International Management
Glendale, Arizona 85306

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DASTOR accepts and encourages letters to be submitted on any subject with relevance to the AGSIM community. To ensure the maximum expediency in publishing, all submissions should be typed, double-spaced and margins set 20 and 70. Letters should be signed and are subject to revision at the editors discretion.

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International Business Women's Group Explains Its Goals

So what is IBW? Well, it's not an abbreviation for a new German car. Nor is it a radically feminist organization as some students may believe.

IBW stands for International Business Women, and the club's purpose is three-fold. Its goals are:

- 1) To develop an awareness in men and women of the potential, opportunity and success of women in international management;
- 2) To promote the development of business and personal skills which will contribute to success and fulfillment in international careers, and
- 3) To prepare men and women T-birds for a smooth and successful transition from an academic community into a professional/corporate environment.

These are goals to which all graduate students here can relate.

Men need to be aware that more women are choosing careers in business — just look at recent enrollment figures for AGSIM. Therefore, more and more businessmen will be working with female colleagues as equals or even working under women bosses.

But women in upper-level management positions are still extremely rare. One way to try and change this is to create a support system, a network to function much as the

"old boy network" does.

IBW is building such a network with "Network News," a newsletter published every semester, and also through "Connections," a directory of T-bird alumnae and their current jobs. It has already helped one alumna find a position. The list can serve all T-birds, and the second annual "Connections" will be published in November.

Our speakers and programs address topics of general interest to both single and married students in accordance with our goal of developing business and personal skills.

The club participates in various social and fund-raising activities — such as sponsoring a campus-wide party each semester, directing the 10K ThunderRun race for charity each spring, taking part in the November Balloon Race activities and co-sponsoring the Ice Cream Social that took place during orientation.

IBW has also expanded the library's selection of materials dealing with women in international management. For example, the club subscribes to the magazines "SAVVY" and "The Executive Woman" and has several books on women and business on reserve.

IBW appreciates input from all interested AGSIM students and faculty.

Hope that sets the record straight.

by Lee Youngjohn, IBW secretary

This earth has four billion billionaires and it's all held up in probate.

Buckminster Fuller

By all means use some time to be alone. See what thy soul doth wear.

George Herbert

Genius does what it must, and talent does what it can.

Edward Bulwer-Lytton

I am an optimist. It does not seem too much use being anything else.

Winston Churchill

Know Thyself

ARIZONA, U.S.A.

The Grand Canyon State

People. Population (1981): 2,794,000; rank: 29. Pop. density: 24.6 per sq. mi. Urban (1980): 83.8%. Racial distrib. (1980): 82.4% White; 2.7% Black; 14.8% Other (includes American Indians); Hispanic 440,915. Major ethnic groups: Mexican, German, English, Italian. Net migration (1970-79): plus 464,000.

Geography. Total area: 113,909 sq. mi. rank: 6. Land area: 113,417 sq. mi. Acres forested land: 18,493,900. Location: in the southwestern U.S. Climate: clear and dry in the southern regions and northern plateau; high central areas have heavy winter snows. Topography: Colorado plateau in the N, containing the Grand Canyon; Mexican Highlands running diagonally NW to SE; Sonoran Desert in the SW. Capital: Phoenix.

Economy. Principal industries: manufacturing, tourism, mining, agriculture. Principal manufactured goods: electronics, printing and publishing, foods, primary and fabricated metals, aircraft and missiles, apparel. Value added by manufacture (1980): \$5.58 bln. Agriculture: Chief crops: cotton, sorghum, barley, corn, wheat, sugar beets, citrus fruits. Livestock: 1.14 mln. cattle; 99,000 hogs/pigs; 490,000 sheep; 565,000 poultry. Timber/lumber (1978): pine, fir, spruce; 383 mln. bd. ft. Minerals (1980): copper (prod. valued at \$1.7 bln 71% of total mineral production), gold, silver, molybdenum, sand and gravel, lime. International airports at: Phoenix, Tucson, Yuma. Value of construction (1981): \$3.1 bln. Employment distribution (1981): 24% trade, 19% gov., 21% serv., 16% manuf. Per capita income (1981): \$9,693. Unemployment (1981): 6.1%. Tourism (1980): tourists spent \$4.0 bln.

Finance. No. banks (1980): 35; No. savings assns (1981): 12.

Federal government. No. federal

civilian employees (Mar. 1981): 31,422. Avg. salary: \$19,778. Notable federal facilities: Williams, Luke, Davis-Monthan AF bases; Ft. Huachuca Army Base; Yuma Proving Grounds.

Energy. Electricity production (1981, mwh, by source): Hydroelectric: 6.8 mb; Mineral 33.8.

Education. No. schools: 1,053 elem. and second.; 23 higher ed. Avg. salary, public school teachers (1980): \$15,835.

State data. Motto: Ditat Deus (God enriches). Flower: Blossom of the Saguaro cactus. Bird: Cactus wren. Tree: Paloverde. Song: Arizona Entered union: Feb. 14, 1912; rank, 48th. State fair at: Phoenix; late Oct.-early Nov.

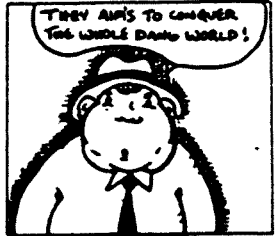
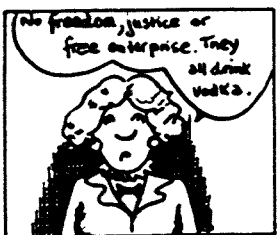
History. Marcos de Niza, a Franciscan, and Estevan, a black slave, explored the area, 1539. Eusebio Francisco Kino, Jesuit missionary, taught Indians Christianity and farming, 1690-1711, left a chain of missions. Spain ceded Arizona to Mexico, 1821. The U.S. took over at the end of the Mexican War, 1848. The area below the Gila River was obtained from Mexico in the Gadsden Purchase, 1854. Long Apache wars did not end until 1886, with Geronimo's surrender.

Tourist attractions. The Grand Canyon of the Colorado, an immense, vari-colored fissure 217 mi. long, 4 to 13 mi. wide at the brim, 4,000 to 5,500 ft. deep; the Painted Desert, extending for 30 mi. along U.S. 66; the Petrified Forest; Canyon Diablo, 225 ft. deep and 500 ft. wide; Meteor Crater, 4,150 ft. across, 570 ft. deep, made by a prehistoric meteor. Also, London Bridge at Lake Havasu City.

Famous Arizonans include Cochise, Geronimo, Barry Goldwater, Zane Grey, George W. P. Hunt, Helen Jacobs, Percival Lowell, William H. Pickering, Morris Udall, Stewart Udall, Frank Lloyd Wright.

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Looking Back:

What Did You Say

When They Asked You How It Was?

by Wilson Ballard

Well, how was it out there in Arizona? What was that place AGSIM like? More than anything it was hot, really hot. When I first got there I couldn't believe how hot it was, and that was back when it was still cool. Later on we really sizzled.

Yeah, but what was really important? What was unique? Well, besides the heat, what really stood out for me was something I heard Margo call the People Bombardment. That was back in the first week or two, and everyone was still sporting their very best nice-to-get-to-know-you friendlies out around the pool one day. But you know, those friendlies stayed right with us, right through to the end of the term. Part of it was because the place was so small, you just couldn't help but get to know people. And everyone had done so many different things, and had been to so many different places. Of course it wasn't long before we had a full-scale Work Bombardment on our hands as well, and let me tell you, for a week or two it was a pretty tight race between the two of them. But I'd say that the People Bombardment won out

in the end. Yeah—no question about it.

Wow, sounds like a great place. Was there anything on the other side of the coin? You know—anything to gripe about? Well, let me think...Hm...You know, it's kind of funny, but when I look back on it, I don't believe the faculty really participated in the People Bombardment at all. In a place so small I would have thought they would mix right in with us easily. It's not that they weren't friendly, and most were good teachers. And they certainly kept accessible office hours. It's just that I don't believe I really got to know any of them. Oops—let me take that back. I did run into one down at the Pub one night, just once. He seemed to be having a good enough time. I wonder why more didn't come? Or maybe over at the cafeteria—they certainly could have eaten lunch with us once in a while....

Well, it still sounds like a pretty neat place. Almost like you hardly noticed that the faculty was missing. That was it exactly. Really, I had a great time. Still, now that I think about it, it seems a little funny, you know?

MASTER CALENDAR

as reduced from Thunderbird News

- September 10 ... *MOVIE: Das Boot, Auditorium, 7:30 p.m.
- 13 ... **SPEAKER: Kerby Anderson of Probe, Inc., "A Christian Critique of Capitalism," - 7:00 p.m. Auditorium
- 14 ... Election Day - ASLC Representatives
- 28 ... Roundtable Day, Career Services Center, 3:30 - 5:30 p.m.
- October 8 ... Career Day
- 12 ... *SPEAKER: Sander Vanocur
- 17 ... **SPEAKER: Helmut Schmidt will speak at the Sun Dome
- 19 ... Election Day - ASLC President
- 20-22 ... Rocky Mountain Modern Language Association
- 24 ... *George Roberts, President of

- Teledyne, visits campus
- 28 ... Bizarre Bazaar
- November 4 ... *World Affairs Conference: "Challenges to Free Trade"
- 11-13 ... *Balloon Race Festivities
- 23 ... ASLC General Election
- 24-25 ... THANKSGIVING - school holiday
- December 9 ... Last day of classes, fall semester
- 10-16 ... Final examinations, fall semester
- 16 ... Commencement, fall semester
- 23 ... HOLIDAY
- 26 ... HOLIDAY
- 27 ... HOLIDAY
- 28 ... HOLIDAY

*Indicates events open to the entire Thunderbird community
 **If 20 or more students are interested, group rates are available at \$6.50/person. Further details will be announced.

By all means use some time to be alone. See what thy soul doth wear.

George Herbert

Whether women are better than men I cannot say, what I can say is that they are certainly no worse.

Golda Meir

Every French town has an Avenue Victor Hugo. We never have Mark Twain Street. Why?

Off The Wall

The past tense of love is shove.



Brady Way, of Hamburg, N. Y., moves houses for a living. Hysterical over his upcoming divorce, Way got into his bulldozer and shoved his own home three feet off its foundation. Way's wife was "out shopping" at the time.

-Rapid City Journal

Sat., Sept. 10th 7:30



Hitler sent out 40,000 men aboard U-boats during WWII. Only 10,000 ever returned. This is the story of 42 raw recruits caught in a war they didn't understand, and the captain who must lead them in their struggle to survive.

Without exaggerating the obvious parallels between "Das Boot" and Lebanon or El Salvador, it suffices to say certain situations are difficult to resolve once entered into. For the crew of Das Boot (the name of a submarine) the future seems darker than any Nixonian tunnel. They are sent into WWII without a clue; neophytes, as it were. "Das Boot" is a successful presentation of the "sound and fury signifying nothing" - This German made film was one of the most popular foreign films of 1982 and is a compassionate story worth a number of viewings. In German, with subtitles. In the Auditorium, Sept., 10 at 7:30.

Too much of the world is run on the theory you don't need road manners if you drive a five-ton truck.

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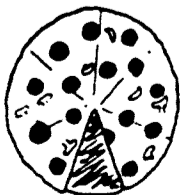
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