
ARIZONA DEPARTMENT OF REVENUE

2004 ANNUAL REPORT

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STATE OF ARIZONA

Department of Revenue



November 15, 2004

Janet Napolitano
Governor

J. Elliott Hibbs
Director

The Honorable Janet Napolitano
Governor
State of Arizona
1700 West Washington Street
Phoenix, Arizona 85007

Dear Governor Napolitano and the Taxpayers of Arizona:

Fiscal 2004 was a year in which we celebrate the Department of Revenue's major contribution in addressing the state's fiscal crisis. Total taxes collected by the department during fiscal year 2004 exceeded \$9.8 billion, including more than \$5 billion that was deposited directly into the state General Fund. Included in this total is over \$490 million that was collected through the department's tax enforcement efforts. By collecting over \$490 million through the audit, license compliance, collections and one-time Amnesty programs, the department exceeded the \$433 million target set at the beginning of the year; performing at 113% of goal. Despite having to absorb \$1.49 million in increases for health insurance and retirement contributions for employees, the department committed to maintaining our original baseline projections and exceeding our overall revenue generating program commitment. The Tax Amnesty Program, which ran from September 1 through October 31, 2003, far exceeded revenue generating expectations, collecting over \$72 million or 188% over the anticipated \$25 million target.

The major revenue contribution was achieved while still performing other services at high performance levels and implementing the first phase of the Business Reengineering/Integrated Tax System (BRITS) project, the conversion of the Transaction Privilege Tax (TPT) System. Although conversion did not progress as smoothly as desired, improvements were made in the way in which we deliver TPT tax administration. The project will extend into the next three fiscal years as withholding and the corporate and individual income taxes are integrated. So far we have made some significant service improvements for business taxpayers and new business owners. We now provide taxpayer access to TPT and withholding accounts through the AzTaxes.gov web site, which allows taxpayers to file their tax returns and pay their taxes electronically, as well as view their account tax information at any time. When complete, the department will have state of the art tax administration abilities and taxpayers will be able to reach the department anytime of the day or night, seven days a week, providing even greater access to Arizona's citizens.

We have just completed our annual Strategic Plan review. The review included looking at our accomplishments, identifying current strategic issues, and making course corrections for the new fiscal year.

As we go forward, we will continue to focus on our three core goals as outlined in our strategic plan:

- To increase our return on investment; issues of increased productivity and cost effectiveness are addressed throughout the agency.
- To increase customer and stakeholder satisfaction; we focus on customer feedback to learn what we are doing well and where we need improvement so we can target our process improvement efforts appropriately.
- To increase employee satisfaction; employees are our most important assets. We focus on their satisfaction and job performance.

We hope you enjoy reading our Annual Report and find it informative. If you have any questions or comments, please feel free to contact me.

Sincerely,

J. Elliott Hibbs
Director

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Organization

The mission of the Arizona Department of Revenue is to administer tax laws fairly and efficiently for the people of Arizona. It is our vision that we deliver world-class tax administration services through technology and exceptional employees.

Tax laws that fall under the department's purview are primarily in the areas of income, transaction privilege (sales), use, luxury, withholding, property, estate, fiduciary, bingo, and severance.

The director is responsible for the direction, operation, and control of the department to ensure that the administration and collection of taxes are cost effective and performed with high quality to meet taxpayer's needs.

Reporting to the director is the deputy director, who assists the director in the day-to-day operations of the department and who serves as acting director when the director is absent. Also reporting to the director is the problem resolution officer, who acts as the taxpayer advocate within the department.

The department is organized into nine divisions, each managed by an assistant director or a self-managed team. Divisions include: administrative services, audit, collections, external services and special projects, information technology, process administration, property tax, taxpayer services, and tax policy and research. Each division performs specific functions which are integrated to achieve the department's major external objectives of efficient tax collection and processing, timely enforcement of tax laws, and accurate valuation of property.

Also reporting to the director is the Business Re-engineering and Integrated Tax Systems (BRITS) Change Management team. This unit is responsible for coordinating the department's efforts to completely reengineer agency tax systems and processes, plus provide numerous tools to improve the effectiveness of enforcement programs. Its members are subject matter experts from across the department. From late 2002 until 2006, the unit will continue to involve employees of the department in working with Accenture, the selected vendor, in the implementation of BRITS. New transaction privilege tax and withholding systems will be completed in 2004, with other systems to follow.

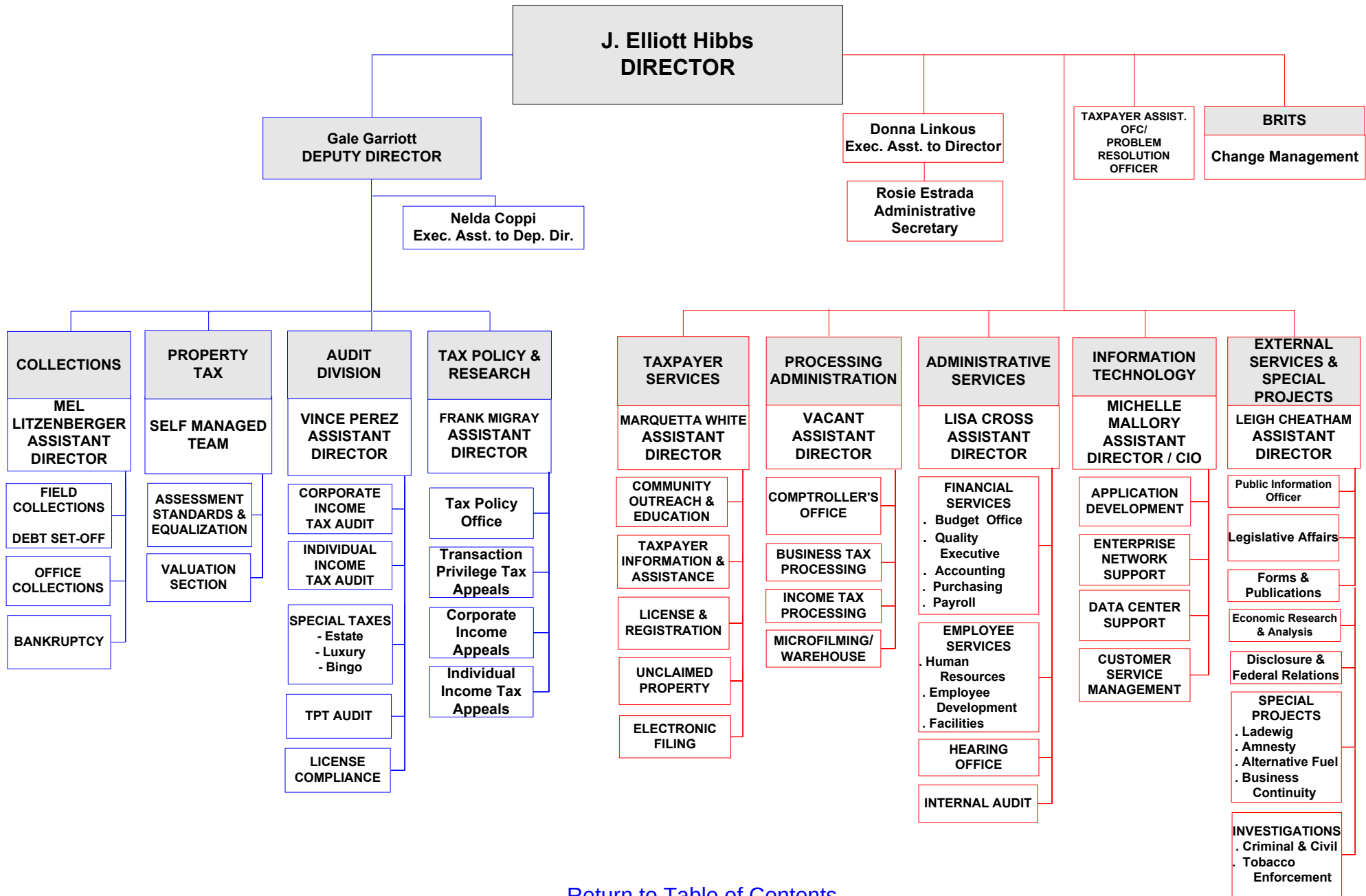
The BRITS project is benefits funded. There are two types of benefits which are funding this project up to the time in which the contract has been paid in full. They are discovery dollars and efficiency dollars. Discovery dollars are associated with accounts or taxpayers who were not in our system but were "discovered" by one of the new enforcement programs using new BRITS tools. The revenues reported for these accounts include dollars collected at the time of discovery as well as revenues voluntarily paid by the account after it is established. All discovery dollars are shared with the department's vendor on an 85/15 split. The 85% goes toward paying the costs of the project while the 15% is retained by the state, county or city on whose behalf the tax is collected. In fiscal year 2004, the BRITS contractor received \$855,300 in discovery payments.

The efficiency revenues are those associated with increases in enforcement revenues (audit, collections, billings and license enforcement) as a result of the new systems implementation. Efficiency gains are defined as enforcement revenues collected in excess of a baseline. Baseline numbers were established which equal the amounts expected based on our staffing size and historical productivity, excluding that produced from the amnesty program. The revenue numbers are adjusted to eliminate duplications. Whereas, discovery dollars are attributed directly as reported by the affected taxpayer, efficiency dollars are prorated per the overall distribution of receivable dollars processed through the Accounts Receivable system that month. In fiscal year 2004, the BRITS contractor received \$10.7 million in efficiency payments.

HIGHLIGHTS IN FISCAL YEAR 2004

- The department continues the implementation of the BRITS project that began in September, 2002. On January 2, 2004, Release 1 of implementing our Transaction Privilege Tax System was initiated. The rollout of the Withholding Tax conversion is scheduled for September, 2004. Corporate and Income Tax system integration will follow. Additional tools have also been introduced to Collectors and Auditors to increase the productivity of our employees.

ARIZONA DEPARTMENT OF REVENUE



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Strategic Plan Highlights

OVERVIEW

The Arizona Department of Revenue Leadership Team met in early March 2004 to review the fiscal year 2004 Strategic Plan and to update the agency's direction for the 2005 fiscal year. Half of the full day planning session was spent in reviewing the accomplishments of the current fiscal year and looking at the current "state of the department." The second half was spent defining strategies and direction for the 2005 fiscal year. This year's strategic plan focuses on the outcomes, strategic issues, objectives and measures and cost analysis of key products of the department. By focusing on these priorities, and rolling them down to the section and unit level, all divisions of the department will readily link to the strategic plan. Continuing this focus is expected to achieve improved results in the new fiscal year.

MISSION, VISION, VALUES

The Mission Statement is "To administer tax laws fairly and efficiently for the people of Arizona." This statement tells who we are and what we do.

The Vision Statement is "Deliver world-class tax administration services through technology and exceptional employees." This statement tells who we want to be. Our company culture is further defined by embracing Values that are shared among all employees. They set the ground rules for how we conduct business and our interpersonal relationships.

The Values for fiscal year 2005 are the same ones as adopted in fiscal year 2004, although we have added to them for further clarification. They are:

- Creativity – We encourage each other to think outside the box.
- Integrity – We exhibit the highest standards of ethics and personal responsibility and make decisions based on facts.
- Quality – We strive to do things right the first time and continually look for ways to improve.
- Respect – We believe that all customers and employees should be treated with dignity.
- Results – We choose our strategies based on desired outcomes.
- Teamwork – We believe that the best way to achieve excellence is together.

GOALS AND OBJECTIVES

We continue to focus on our three core goals in fiscal year 2005:

- To increase our return on investment.
- To increase customer and stakeholder satisfaction.
- To increase employee satisfaction.

There is a linkage between the department's higher level goals and the lower level performance measures. This relationship enables employees to see how the work performed in their daily activities supports and connects to the department as a whole. Although there are many objectives and performance measures supporting the department's goals at the section and work unit levels, the DOR Leadership Team has selected a handful of these to serve as *key measures* for the department. The key measures touch across the three goals and related outcomes.

KEY MEASURE RESULT HIGHLIGHTS

Following is an overview of several key measure results from our fiscal year 2004 Strategic Plan. Results are presented in comparison to prior year's data.

TOTAL GROSS REVENUES COLLECTED

Detailed gross revenues are reported under Table 1. There was an increase in revenue across the board in all tax types in fiscal year 2004 compared to fiscal year 2003.

FY03

Transaction Privilege Tax	\$5,145,165,803
Income & Withholding	\$2,966,888,410
Corporate	\$ 518,246,330
Other	\$ 438,251,254
Total	\$9,068,551,797

TOTAL GROSS REVENUES COLLECTED

FY04

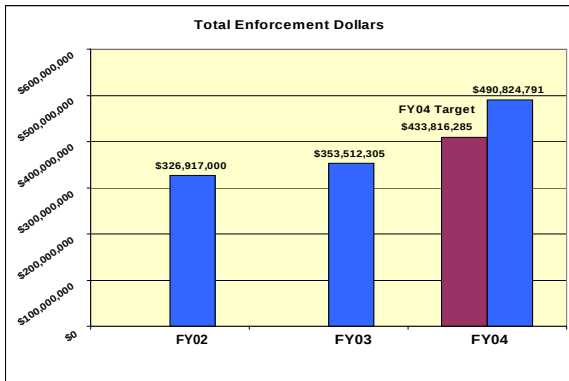
Transaction Privilege Tax	\$5,624,814,633
Income & Withholding	\$3,112,626,522
Corporate	\$ 596,582,273
Other	\$ 510,637,038
Total	\$9,844,660,466

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## TOTAL NET ENFORCEMENT DOLLARS

The enforcement numbers reported are the amounts in net dollars of revenue generated by the audit, collections and license compliance enforcement programs.

|                   |               |
|-------------------|---------------|
| FY02 .....        | \$326,917,000 |
| FY03 .....        | \$353,512,305 |
| FY04 Target ..... | \$433,816,285 |
| FY04 Actual ..... | \$490,824,791 |



## FISCAL YEAR 2004 ENFORCEMENT BREAKDOWN BY ENFORCEMENT PROGRAM

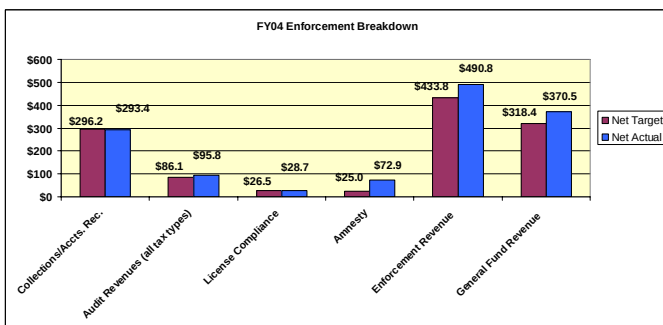
This chart recaps each program's contribution to total enforcement collections. General Fund distribution information is included.

### FY04 Net Target

|                                    |          |
|------------------------------------|----------|
| Collections/Accounts Receivable .. | \$296.2M |
| All Audit .....                    | \$112.6M |
| Amnesty .....                      | \$ 25.0M |
| Enforcement Revenue .....          | \$433.8M |
| General Fund Revenue .....         | \$318.4M |

### FY04 Net Actual

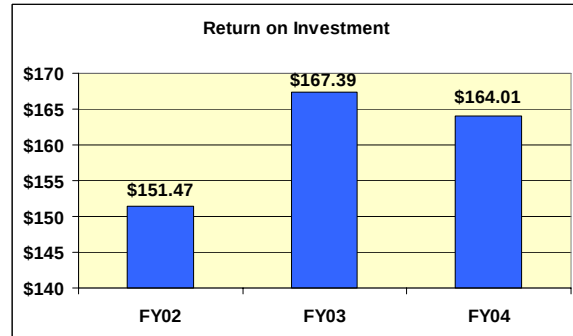
|                                    |          |
|------------------------------------|----------|
| Collections/Accounts Receivable .. | \$293.4M |
| All Audit .....                    | \$124.5M |
| Amnesty .....                      | \$ 72.9M |
| Enforcement Revenue .....          | \$490.8M |
| General Fund Revenue .....         | \$370.5M |



## RETURN ON INVESTMENT

Return on investment is calculated from the gross revenue dollars generated as it relates to each dollar spent in the DOR budget.

|            |          |
|------------|----------|
| FY02 ..... | \$151.47 |
| FY03 ..... | \$167.39 |
| FY04 ..... | \$164.01 |

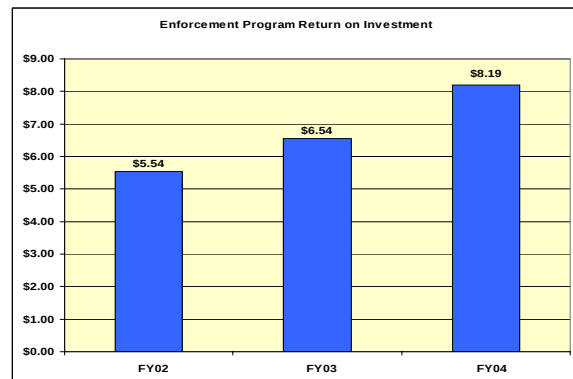


## ENFORCEMENT PROGRAM

### RETURN ON INVESTMENT

The enforcement program return on investment is calculated by taking the total enforcement dollars collected as they relate to each dollar spent in the DOR budget.

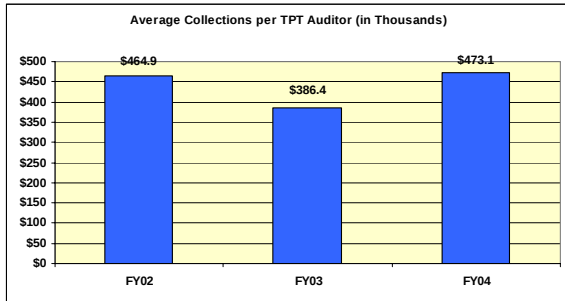
|            |        |
|------------|--------|
| FY02 ..... | \$5.54 |
| FY03 ..... | \$6.54 |
| FY04 ..... | \$8.19 |



## AVERAGE COLLECTIONS PER TRANSACTION PRIVILEGE TAX AUDITOR (IN THOUSANDS)

An increase of transaction privilege tax Audit staff to 75 desk and field agents allowed for an increase in overall audits per agent as well as dollars generated per auditor.

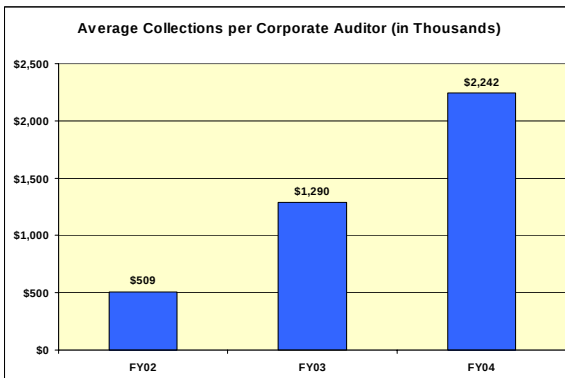
|            |         |
|------------|---------|
| FY02 ..... | \$464.9 |
| FY03 ..... | \$386.4 |
| FY04 ..... | \$473.1 |



## AVERAGE COLLECTIONS PER CORPORATE AUDITOR (IN THOUSANDS)

An increase of corporate audit staff to 46 agents allowed for an increase in overall audits per agent as well as dollars generated per auditor.

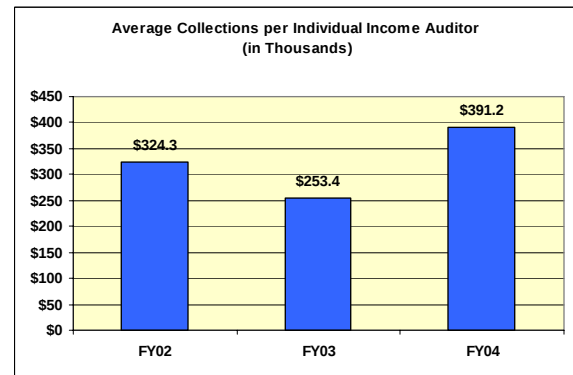
|            |         |
|------------|---------|
| FY02 ..... | \$509   |
| FY03 ..... | \$1,290 |
| FY04 ..... | \$2,242 |



## AVERAGE COLLECTIONS PER INDIVIDUAL INCOME AUDITOR (IN THOUSANDS)

The individual income audit section was able to maintain an average staff of 34 agents which allowed for an increase in overall audits per agent as well as increased dollars generated per auditor.

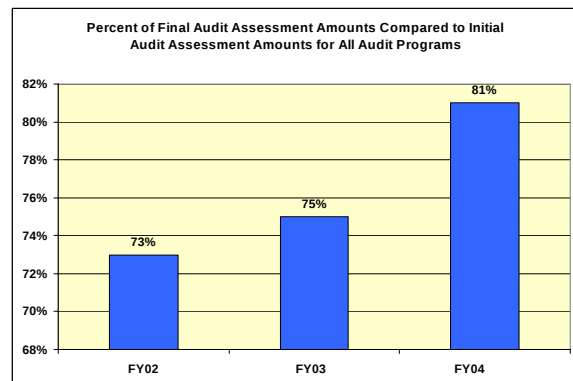
|            |         |
|------------|---------|
| FY02 ..... | \$324.3 |
| FY03 ..... | \$253.4 |
| FY04 ..... | \$391.2 |



## PERCENT OF FINAL AUDIT ASSESSMENT AMOUNTS COMPARED TO INITIAL ASSESSMENT AMOUNTS FOR ALL AUDIT PROGRAMS

This is a quality measure which shows how much change in assessment exists between initial and final audits. The upward trend shows there is less change between initial and final audit assessments, implying better quality of audits.

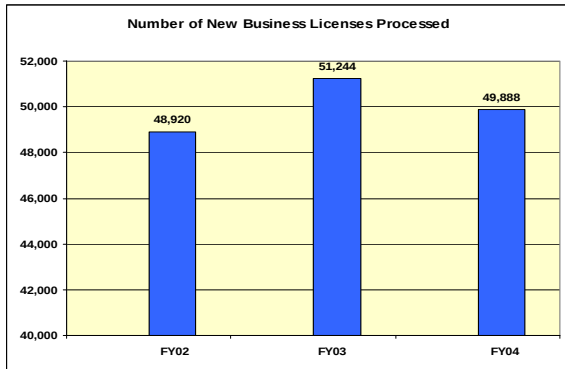
|            |     |
|------------|-----|
| FY02 ..... | 73% |
| FY03 ..... | 75% |
| FY04 ..... | 81% |



## NUMBER OF NEW BUSINESS LICENSES PROCESSED

This is the total amount of new businesses licensed through our License and Registration program, some of them through the new AZTaxes.gov on-line registration.

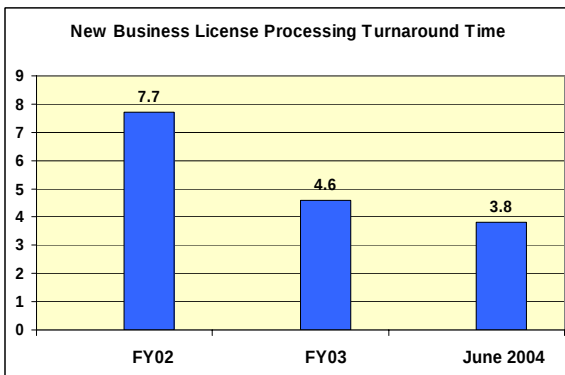
|            |        |
|------------|--------|
| FY02 ..... | 48,820 |
| FY03 ..... | 51,244 |
| FY04 ..... | 49,888 |



## NEW BUSINESS LICENSE TURNAROUND TIME

The time it takes to process a new business license is measured in business days. Release I of the BRITS Project allows for on-line license registration on the AZTaxes.gov web site. Conversion issues impacted license turnaround times in early fiscal year 2004, but the department provided a dramatic improvement to a 3.8 day turnaround time by June of 2004.

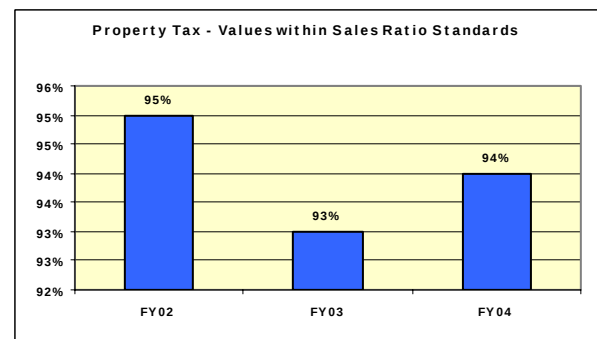
|                 |          |
|-----------------|----------|
| FY02 .....      | 7.7 days |
| FY03 .....      | 4.6 days |
| June 2004 ..... | 3.8 days |



## PROPERTY TAX – VALUES WITHIN SALES RATIO STANDARDS

This measure ensures that properties are being valued by the counties in a fair and consistent manner according to sales ratio standards.

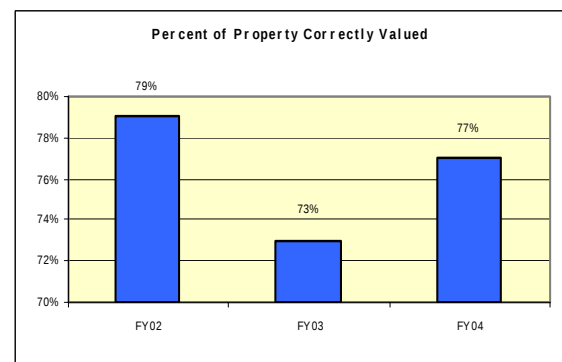
|            |     |
|------------|-----|
| FY02 ..... | 95% |
| FY03 ..... | 93% |
| FY04 ..... | 94% |



## PERCENT OF PROPERTY CORRECTLY VALUED

This measure ensures that properties are being valued by the counties in a fair and consistent manner.

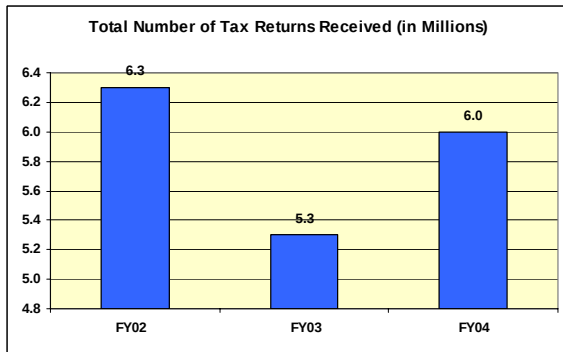
|            |     |
|------------|-----|
| FY02 ..... | 79% |
| FY03 ..... | 73% |
| FY04 ..... | 77% |



## TOTAL NUMBER OF TAX RETURNS RECEIVED

These numbers include all paper and electronic returns received for all four major tax types – income, transaction privilege tax, corporate and withholding.

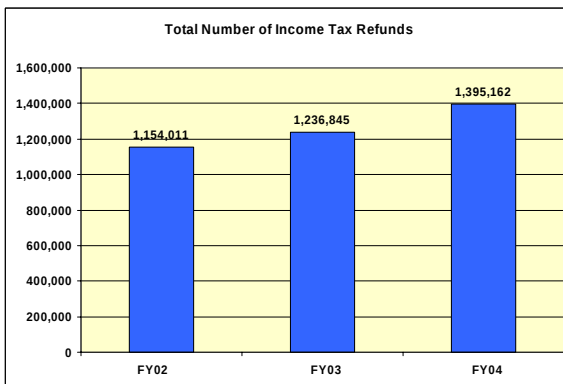
|            |      |
|------------|------|
| FY02 ..... | 6.3M |
| FY03 ..... | 5.3M |
| FY04 ..... | 6.0M |



## TOTAL NUMBER OF INCOME TAX REFUNDS

The total number of income tax refunds processed includes both direct deposit checks and paper refund warrants. Although the number of income tax refunds is growing each year, it is important to note that average process time is decreasing, as depicted in the following chart.

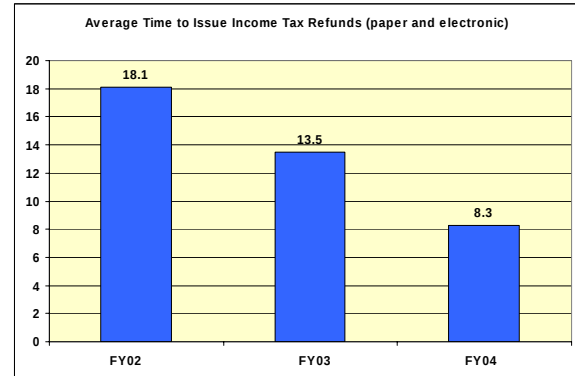
|            |           |
|------------|-----------|
| FY02 ..... | 1,154,011 |
| FY03 ..... | 1,236,845 |
| FY04 ..... | 1,395,162 |



## AVERAGE TIME TO ISSUE INCOME TAX REFUNDS

The average time to process an income tax refund is measured in calendar days. The data includes cycle times for both paper and electronic refunds. Each year, more of the population takes advantage of electronic filing opportunities. Those electronic filers also prefer to receive their refunds electronically via direct deposit.

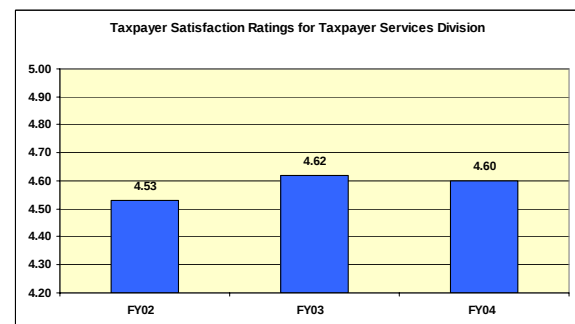
|            |           |
|------------|-----------|
| FY02 ..... | 18.1 days |
| FY03 ..... | 13.5 days |
| FY04 ..... | 8.3 days  |



## TAXPAYER SATISFACTION RATINGS FOR THE TAXPAYER SERVICES DIVISION

These scores were received from taxpayers rating the services of the employees in the Taxpayer Services division's *Taxpayer Information & Assistance* call center. (All satisfaction ratings tracked at the department have a 1 to 5 scale, 5 being the highest rating.)

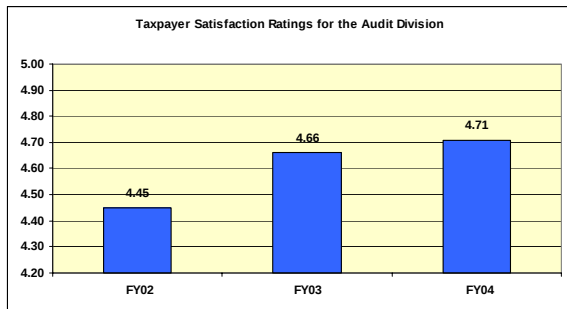
|            |      |
|------------|------|
| FY02 ..... | 4.53 |
| FY03 ..... | 4.62 |
| FY04 ..... | 4.60 |



## AVERAGE TAXPAYER SATISFACTION RATINGS FOR THE AUDIT DIVISION

The reported scores are derived by averaging the ratings of the transaction privilege tax, Corporate, and Individual Income audit section survey scores. Taxpayers rate their satisfaction levels of the service of audit employees. (All satisfaction ratings tracked at the department have a 1 to 5 scale, 5 being the highest rating.)

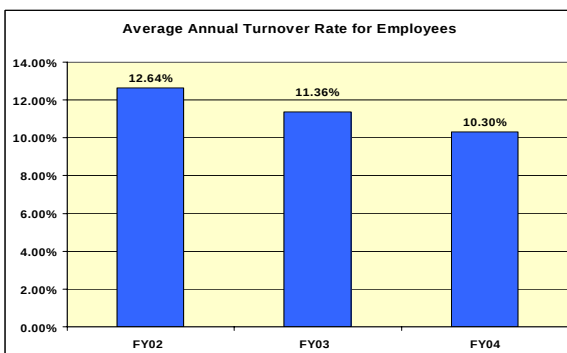
|      |      |
|------|------|
| FY02 | 4.45 |
| FY03 | 4.66 |
| FY04 | 4.71 |



## AVERAGE ANNUAL TURNOVER RATE FOR EMPLOYEES

Although there is no direct control over employee turnover, this measure is typically tracked in the public and private sectors as a standard indicator of employee satisfaction.

|      |         |
|------|---------|
| FY02 | 12.64 % |
| FY03 | 11.36 % |
| FY04 | 10.30 % |



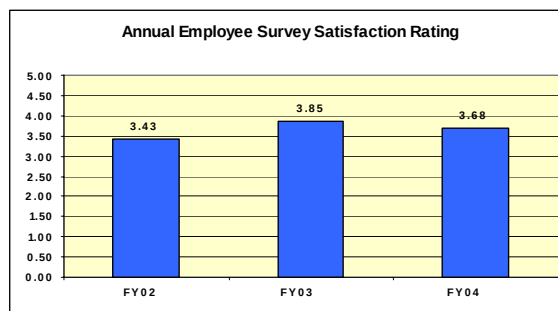
The twenty-one key measures reported here serve as a general overview of how the department is progressing in line with the strategic plan. Once objectives are established and the appropriate related measures are selected, the process of base lining activity and tracking performance begins. Although additional, new objectives are selected every year, we have the ability to analyze trend data with the measures that have been tracked over the course of several fiscal years. We have more accountability to our taxpayers and stakeholders with shared strategic plan data. The strategic plan keeps us aligned with our Mission, Values, and Vision and our day to day performance as a department.

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## OVERALL AVERAGE SATISFACTION RATING ON THE ANNUAL EMPLOYEE SURVEY

The annual employee satisfaction survey has been standardized over the past three years allowing for comparative data analysis. (All satisfaction ratings tracked at the department have a 1 to 5 scale, 5 being the highest rating.)

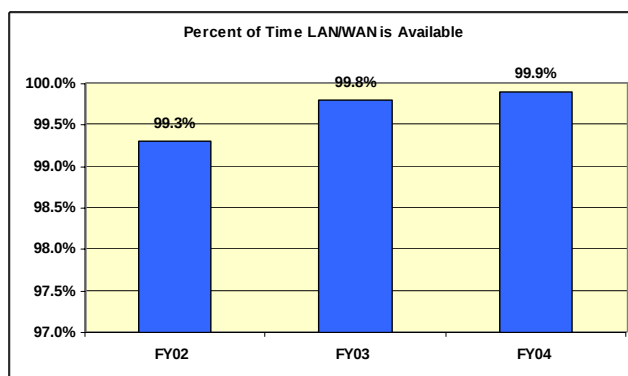
|      |      |
|------|------|
| FY02 | 3.43 |
| FY03 | 3.85 |
| FY04 | 3.68 |



## PERCENT OF TIME THE LOCAL AND WIDE AREA NETWORK (LAN/WAN) IS AVAILABLE.

Local and wide area network availability is a good measure for the Information Technology Division to assess their ability as a service provider.

|      |       |
|------|-------|
| FY02 | 99.3% |
| FY03 | 99.8% |
| FY04 | 99.9% |



# **ADMINISTRATIVE SERVICES**

## **Organization**

The mission of the Administrative Services Division is to provide support and expertise in delivering excellent services by understanding our products and customers. The vision of the Administrative Services Division is to be the leader in innovative and proactive customer support. The Administrative Services Division is responsible for the oversight of the department's financial and employee services as well as taxpayer services including problem resolution assistance and audit due process. Programs administered by the division include the Employee Recognition Program, Travel Reduction Program and the Employee Suggestion Program. The Division consists of the following sections/units:

## **Accounting**

The Accounting Unit, which is part of the Financial Services Section, processes accounts payable invoices, provides travel services including employee reimbursement, and oversees the fixed assets inventory.

## **Budget Office**

The Budget Office, which is part of the Financial Services Sections, is responsible for monitoring current year expenditures against the approved budget, coordinating preparation of the department's budget, providing staff and operating budget information and analysis to the director and the department's Leadership Team.

## **Employee Development**

The Employee Development Unit, which is part of the Employee Services Section, provides centralized training for the department. The section has a team of trainers whose role is to develop and deliver in-house training for key activities such as using various PC software and tax systems, supervision, confidentiality guidelines, and customer service. The unit offers both self-study classes and classroom training and coordinates with the Arizona Government university training program.

## **Facilities Management**

The Facilities Management Section coordinates department facility maintenance and remodeling at the department's four buildings; receives all goods and supplies purchased by the department; repairs and maintains the department's security system; manages building security access, the parking garage and security guards.

## **Hearing Office**

The Hearing Office holds hearings and issues written decisions on protests of department assessments and refund denials relating to income tax, withholding tax and estate tax.

## **Human Resources**

The Human Resources Unit, which is part of the Employee Services Section, is responsible for administering personnel activities for the department. This includes consultations with management concerning employee relations and discipline, classification of positions and reorganizations, recruitment, and staffing. The Human Resources Unit is also responsible for processing all personnel actions, new employee orientation, the employee benefits program, and interpreting the Department of Administration Personnel rules and implementing policies. The Section also oversees the Affirmative Action/Equal Employment Opportunity responsibilities as well as Americans with Disabilities issues.

## **Payroll**

The Payroll Unit, which is part of the Financial Services Section, is responsible for oversight of the employee payroll, which includes accurate tracking of hours worked, leave taken and payroll deductions.

## **Purchasing**

The Purchasing Unit, which is part of the Financial Services Section, is responsible for contracting and purchasing all goods and services required by the department. This includes furniture and supplies along with the printing of tax booklets and forms for the department. The unit also oversees all contract and maintenance agreements.

## **Quality Office**

The Quality Office coordinates the strategic planning efforts of the department with programs focusing on agency-wide quality initiatives.

Included in these initiatives are customer satisfaction survey improvements, feedback and analysis, and benchmarking studies.

### **HIGHLIGHTS IN FISCAL YEAR 2004**

- Implementation of the new Human Resources Information Solution (HRIS) system.
- Administered a successful benefits Open Enrollment for all employees in the department.
- Responded to 89.4% of building maintenance work orders within 24 hours.
- The Hearing Office resolved 136 cases during the fiscal year.
- Provided training for three major system conversions within DOR (Windows XP training, Phone training and HRIS training) and contributed to the training of a fourth (BRITS).
- Converted 22 self-paced computer courses and an ADOT web-based Ethics course for use by all State agencies.
- Created video and audio public service announcements for TV and radio to support the DOR Amnesty and E-File programs.
- Implemented a P-card holder program for 26 cardholders. Incorporated a Purchasing Intranet Website to assist those cardholders.

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# AUDIT

**Mission Statement:** *To promote voluntary compliance by auditing, identifying common areas of non-compliance and educating taxpayers.*

Fiscal year 2004 was a progressive year for the department, particularly for the newly created division that came to be known as the Audit Division. The Audit Division is comprised of Corporate Income Tax Audit, Individual Income Tax Audit, Transaction Privilege and Use Tax Audit and Special Taxes: Bingo, Estate Tax, and Luxury Tax.

Division goals consist of creating horizontal integration, consolidation of resources, creating consistent policy decisions that impact the audit groups, eliminating duplication of efforts, therefore, reducing unnecessary costs, and assimilating reporting methodologies.

Employees are one of the greatest assets for the Division. Thru training and education, employees are charged with fairly determining whether the correct amount of tax has been reported and are responsible for performing audits in a professional and courteous manner with a minimum of disruption to the taxpaying community

## **Corporate Income Tax**

There section is composed of three units: Field Audit, Office Audit and Nexus. There are sixty one (61) positions in the section. There are thirty-eight (38) positions in Field Audit, ten (10) positions in Office Audit, four (4) positions in Nexus , seven (7) administrative support, one (1) trainer and one (1) administrator.

Field Audit conducts over 95% of its audits outside of the state of Arizona. The section expects field auditors to spend at least 25% or more of their time in the field at the location of the corporate headquarters.

Office Audit is self-explanatory and conducts office audits based upon varied selection criteria or from field audit referrals.

The Nexus unit pursues entities that who may not have recognized that they have an obligation to file. The unit also receives voluntary disclosures from taxpayers wherein the taxpayer has come to the realization that it does have an obligation to file and

would like to file past, current and future years with the state.

The Corporate Audit Section continuously seeks to improve its processes particularly in the area of its ability to identify lucrative adjustments. This year a system has been implemented whereby each audit adjustment as well as the tax effect of a particular audit adjustment is track utilizing their Field Tracking Database System. It will allow for more meaningful management reports, improved feedback regarding the quality of the audit selected, as well as provide management with the ability to analyze what would be the most productive audit adjustments including the source of the most productive audit leads. Implementation of this system will allow the section to hone in on those adjustments that will produce the greatest return on investment.

The department joined forces with the IRS through a Memorandum of Understanding (MOU) and other states to collectively attack the growing problem of abusive tax shelters being used to illegally reduce taxable income. The MOU leads are the product of well-established federal determinations that abusive schemes such as Home-Based Business, Corporate Soles and Offshore Employee Leasing are illegal and will be disallowed. In addition, the department has signed a Memorandum of Agreement with the Federation of Tax Administrators to obtain potential audit and promoter leads. We expect to receive corporate and individual leads from the IRS with respect to abusive tax scheme program. The MOU that we signed with the IRS will facilitate the exchange of information for this program. The Corporate Audit Section and Individual Audit Sections will play a major role in dedicating resources to combat these activities.

## **Individual Income Audit Section**

A new Administrator for Individual Income Audit started in February of this fiscal year and has worked closely with the four Deputy Administrators in being responsible for the decision making on all issues affecting Individual Audit from personnel matters to resource management to audit selection programs. The decisions made during the year were made more challenging by budget concerns. More than ever, the

Section truly had to learn to do more with less and find new, more efficient ways of doing things. Throughout the year, BRITS, the department's reengineering program, continued to be the main focus of the department. Individual Income provided subject matter experts for BRITS and the ESKORT audit program.

Customer service was again a primary objective of the Section. The effectiveness of the Section's auditors performing their duties in a professional and courteous manner while still ensuring taxpayers were paying the correct amount of tax was evidenced by the customer survey results. The Section sent out 37,962 Customer Satisfaction Surveys during the year. Most of these went to taxpayers that owed additional tax as a result of an audit, yet on a scale of 1 to 5 (5 being excellent), the average score was 4.78, an improvement from fiscal year 2003's average of 4.68.

### **Transaction Privilege and Use Tax Audit**

#### **Field Audit**

For fiscal year 2004, the Field Audit Group assessed in excess of \$44 Million, approximately 13% higher than fiscal year 2003. The number of taxpayers audited was 19% higher than last fiscal year. In a scale of 1 to 5 (5 being the highest), survey average was 4.83, numbers continue to improve and show that the Transaction Privilege and Use Tax Field Auditors strive for professionalism and clarity.

#### **Compliance Unit (Desk and Licensing)**

Starting January 2004, the Licensing Unit was integrated with the Transaction Privilege and Use Tax Audit Group. Desk Audit and Licensing group operate as the Compliance Area. The emphasis for integrating the Licensing Unit with the Transaction Privilege Audit Group was to provide more efficient service to the taxpaying community; assisting in securing a license (Licensing), processing returns (Desk), and field visits (Field Unit). The Compliance Unit had an impressive year; goals were surpassed by approximately 57% (Desk 8%, Licensing 49%), total collections were over \$71 million. Compliance unit continues to excel in its efforts to locate, identify, and bring entities doing business in Arizona into compliance. Staff continues to learn and educate taxpayers on how to report correctly.

The Cities Program continues to provide assistance to all the cities in Arizona. The Unit is responsible for coordinating the administration, collection and auditing for those cities and towns that have contracted with the department. The City Program has continued to work diligently to service these cities. In addition, the Cities Program continues to represent the department in working with the cities and towns that are not in the administration program through the Unified Audit Committee. This committee works to ensure that all cities and towns handle audit issues uniformly.

#### **Refund**

The Refund Section is responsible for analyzing and processing taxpayer refund requests. While responding to increasingly complex requests and the changing TPT system, the unit continues to reduce the refund processing time and excel in its customer service.

#### **Administrative Support**

Fiscal year 2004 was another banner year for the Administrative Support Unit. With few employees, the Unit timely and accurately processed the 2,678 units conducted by the Field Group. The Unit is also responsible to ensure protested accounts are logged timely, correctly and handled promptly. These processes remain manual and labor intensive.

#### **Special Taxes**

This group is made up of Estate Tax, Luxury Taxes, and the Bingo section.

The Estate Tax unit processes all estate tax returns and conducts audits.

The Luxury Tax staff administers tax for liquor and tobacco, including licensing for tobacco wholesalers and processing of associated tax returns. The unit also supports the Office of the Attorney General in administration of the Tobacco Master Settlement Agreement.

The Bingo section issues licenses and conducts audit examinations of Bingo operators. The staff investigates complaints and violations of Bingo laws, as well as conducts workshops and consultations with licensees.

## HIGHLIGHTS IN FISCAL YEAR 2004

- The computer generated assessment (CGA) program issued 6,484 assessments for approximately \$2,000,000. The CGA audits are issued programmatically by the Section's Information Technology staff in conjunction with programmers from BRITS project. The Individual Income Tax Audit Section established a set of criteria for which federal CP2000 audits could be issued automatically without the intervention of an auditor. If a given audit meets the established criteria, an assessment will be programmatically issued to the taxpayer; if it fails to meet the established criteria, the audit will be reviewed to determine if it should be assigned to an auditor. In the future, more of the Section's audits will be issued as CGA audits as criteria are established for each of the different audit types and adjustments.
- During the year, the Individual Income Tax Audit Section performed more audits on Schedule A's and Schedule C's than in previous years. Desk auditors continued audit programs for Schedule A Itemized Deductions. Field auditors performed the Schedule C audits. These audit programs have proven to be very successful.
- Pass-through entity audits continued in the Individual Income Tax Audit Section. Field auditors review the Partnership and Sub-S Corporations returns to identify areas of noncompliance at the entity and individual levels. Assessments of approximately \$1,750,000 during the fiscal year are the result of audits of the pass-through entities. This program continues to be very productive.
- The Individual Income Tax Audit Section has continued to develop and refine the Trust Audit program on the entity and beneficiary levels. We continue to review our selection criteria in this program to improve the results.
- The Individual Income Tax Audit productivity increased again during the fiscal year. Total dollars assessed by the Section increased by 30%. A major reason for this increase was the continued refinement in providing audit leads by the Section's Audit Development Team. In addition, collection revenue generated by the Section increased by 33% for the fiscal year.
- The performance goals and objectives as established by the units within the Corporate Income Tax Audit Section for the department's Strategic Plan were met or exceeded.
  1. Exceeded taxpayer counts by 2%.  
Goal 768 – Actual 784.
  2. Exceeded taxpayer survey score by 10%.  
Goal 4.23 – Actual 4.68.Through creating a sense of pride and identifying where they fit into the overall organization, the auditors and support staff were given the opportunity to make decisions regarding their particular tasks that allowed them to exceed their goals.
- A Revenue Enhancement Package approved in fiscal year 2003 was a resounding success! It allowed the Corporate Income Tax Audit Section to add twenty-three (23) employees to the section, which allowed for increased audit coverage and collections. The Section increased audit coverage by 14.7% over the prior year going from a coverage percentage of 1.29% to 1.48%. The Section collected \$47.4 million excluding amnesty compared to \$33.5 million in the prior year. This represents a 41% increase over collections for the prior year. Some features of the package included:
  1. Adding a new team of corporate field auditors
  2. Expanding the Nexus Unit
  3. Opening a Corporate Audit service center in the East Valley Office
- The Amnesty Program proved to be a popular vehicle for a number of corporate taxpayers to resolve audits in process or under protest. There were 26 corporate taxpayers that under audit that participated in amnesty. These taxpayers paid over \$53.8 million. The audit staff worked diligently with the taxpayers to help them file valid applications to take advantage of this one-time program.
- ESKORT/BRITS: ESKORT has been divided into three main groups for Corporate Audit: the Selection Workbench, the Case Management & Tracking System (CM&T), and the Audit Assistant. Each of these systems/processes are

being concurrently designed. The roll-out date for Corporate Audit is anticipated for May/June 2005. We continue to assist in working towards the design and implementation of the new systems for Corporate Audit and eagerly await the efficiencies we hope to achieve with the new systems.

- Fiscal year 2004 was a productive year for the Field Audit section of Transaction Privilege and Use Tax Audit as shown by the 2,678 units that were completed for a total of \$44.1 million.
- The Transaction Privilege and Use Tax Audit Compliance Unit realized total revenues just over \$71.4 million while licensing 7,522 new taxpayers. This was a record high for the Unit.
- The Transaction Privilege and Use Tax Audit Refund Section continued to excel in good customer service while processing more than 758 refunds totaling \$15 million. Refunds denied totaled 165, for approximately \$678 million.
- The Transaction Privilege and Use Tax Audit Cities Program continues to excel in servicing the program and non-program cities. Their hard work, along with the new BRITS System, will allow the cities to receive faster and more accurate data.
- Luxury Tax audit assessments increased to \$447,843, which is up more than \$150,000 from the previous fiscal year.

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# **COLLECTIONS**

## **Office Collections**

After the Accounts Receivable system has completed the prescribed billing cycle, cases are referred to Office Collections. Delinquents (business accounts with returns that have not been filed) are also worked in this section. Here, collectors attempt to reach account resolution via the telephone and with targeted mailings. The section uses a Predictive Dialer System (PDS) to dial the phone on accounts prioritized for work. This system automatically brings up computer screens of the account on calls made and routes them to the first available collector. Office Collections also uses an Automatic Call Distribution (ACD) system to process and handle incoming calls. This system has an Interactive Voice Response (IVR) module that provides automated responses for some basic collections questions such as account balances.

Office Collectors can request liens and levies be filed and can negotiate installment payment plans. If they are not able to resolve a case, it is referred to Field Collections or Bankruptcy / Litigation for further action.

## **Field Collections**

If an Office Collector determines that a case cannot be resolved by phone and that a field (on-site) approach is warranted, the case is referred to the Field Collections section. Field collectors are assigned a territory (by ZIP code) and are responsible for all types of tax cases (income, business, withholding, etc.) in their territory.

Field collectors use a combination of telephone and field visits to effect closure. In addition to recommending lien and levy action, Field collectors may subpoena records, work Offers in Compromise, recommend seizures and write off cases if they are determined to be uncollectible.

The objective in Field Collections is to reach closure in the least intrusive manner. Seizure actions are only used as a last resort after all other more reasonable actions have failed.

## **Bankruptcy and Litigation**

Bankruptcy and Litigation services a growing population of individual and business tax accounts that have filed for protection under the bankruptcy code. Cases are routed here at any time during the collection process when a case is identified as having filed bankruptcy. This section is responsible for identifying all cases which involve bankruptcy filings, seeing that appropriate claims are filed and following up on actions being taken by the bankruptcy court relative to these accounts.

In addition to processing bankruptcies, the section refers cases to the Attorney General's Office that may require legal action to effect closure as well as processing Offers in Compromise. The Litigation unit is responsible for all other non-mainstream collection activities. These include handling disputed audit accounts, insufficient funds check collections, lien processing, case adjustments, Letters of Good Standing, levies on Department of Administration vendors, levies on contractor and insurance bonds and internal systems training.

## **Debt Set-Off**

Debt Set-Off serves other state agencies by offsetting tax refunds to reduce debts to other state agencies and the courts. This program includes qualifying agencies and courts for program participation, notifying agency participants and taxpayers when matches are made, monitoring status of and validating claims, finalizing matches, resolving discrepancies and generating payments to agencies and/or releases to taxpayers.

## **Highlights in Fiscal Year 2004**

- Appointment of an Assistant Director, Mel Litzenberger, effective November 2003.
- Restructured Division to provide for more effective functionality. Merged Specialty Collections Team with Litigation Team; created an Administrative Support Team.
- Began implementation of the BRITS TPT conversion.
- Reassigned work states.
- Abolished the practice of assigning accounts to specific collection agents.

- Expanded the training unit by adding one employee.
- Provided a series of Supervisory Training modules for Division Supervisors.
- Upgraded the Collections handbook. Created an abbreviated model for desk reference.
- Strengthened the report preparation unit.
- Assigned two supervisors and four employees to work full time with BRITS team to assist in the identification of Collections Division issues, and to provide User Acceptance Testing as required.
- Modified and developed procedures for the referral of cases to the Attorney General's office.
- Collected in excess of \$240 million in past due taxes.

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# **EXTERNAL SERVICES & SPECIAL PROJECTS**

## **Criminal and Civil Investigations**

The Criminal and Civil Investigations Section is comprised of the Tobacco Enforcement Unit and the Criminal Investigations Unit. The Tobacco Enforcement Unit enforces the tobacco luxury taxes by educating retailers and wholesale suppliers, inspecting tobacco products for compliance with tax stamp requirements and seizing products that are not being sold legally in Arizona. The unit also investigates criminal activity, such as the importation and sale of counterfeit tobacco products. The Criminal Investigations Unit investigates tax evasion, improper or fraudulent tax activity by both taxpayers and preparers, and other related issues. Both units work with other law enforcement organizations to prosecute tax-related crimes.

## **Forms and Publications**

This unit is responsible for design and printing of all official department forms except Property Tax related forms, review and approval of all substitute forms used by software vendors in preparing Arizona tax returns. This unit is also responsible for the production of all informational publications, the Arizona TaxNews (tax practitioner newsletter) and the Online News (electronic employee newsletter).

## **Legislative Services Team**

Represents the department before the Legislature. Coordinates the analysis, research and testimony of tax legislation, reads, analyzes, and tracks bills through the legislative process; coordinates implementation of legislation after passage. Acts as the liaison between legislators and the department including handling constituent issues for legislators and the Governor's office, monitors federal law changes.

## **Office of Economic Research and Analysis**

The Office of Economic Research & Analysis provides technical services to the department, the Legislature and the executive offices, evaluating proposals regarding changes to any of the taxes administered by the department. The unit provides staff support to the Economic Estimates Commission, Debt Oversight Commission and Property Tax Oversight Commission. It maintains the income tax simulation models and prepares

annual and ad hoc reports on tax expenditures, bonding capacities and other tax revenue issues.

## **Public Information Officer**

This position is responsible for all department communication with members of the media. This position is also the official spokesperson for the department. Facilitates the flow of information to the public and responds to all media contacts and inquires.

## **SPECIAL PROJECTS**

### **Arizona Tax Amnesty Program**

In fiscal year 2003, Arizona was faced with a \$300 million budget deficit, with a \$1 billion deficit projected for fiscal year 2004. Governor Napolitano proposed a tax amnesty program to be part of her plan to respond to the fiscal crisis and accelerate revenues into 2004 fiscal year. A second goal of the program was to bring taxpayers into compliance and onto the tax rolls for future tax periods. The Arizona Tax Amnesty Program was authorized by the Legislature in June 2003 and implementation began.

The department decided to capitalize on best practices information in offering this one-time special service to Arizona taxpayers. This program allowed department leadership to practice its mission to efficiently and fairly administer the tax laws for the people of Arizona and put its vision of delivering world-class tax administration services through technology and exceptional employees into practice. The department implemented the tax amnesty program using its six values: creating a **quality** program through **teamwork**; involving all employees to identify **creative** approaches that produced excellent **results**; and working with **integrity** and **respect** for one another for the greater good.

The official tax amnesty period ran from September 1, 2003 to October 31, 2003 with payments accepted through May 1, 2004. The program targeted all taxpayers for amnesty participation, business taxpayers (transaction privilege, corporate, withholding, luxury and use taxes) and personal income taxpayers. The impending application of new enhanced technology for finding delinquent taxpayers provided a marketing impetus. Taxpayers were warned of stepped up compliance efforts that

would be forthcoming if the tax amnesty offering was not accepted by non-filers or under filers. After the program ended, the imposition of higher interest rates and penalties would also make continued non-compliance extremely expensive; therefore, further encouraging taxpayers to “come clean” via amnesty.

A target was set to generate at least \$25 million in new tax revenues during the tax amnesty period. The primary measure of success for the tax amnesty program was collecting over \$73 million; \$48 million over the \$25 million target. The department managed to accomplish these excellent results with direct expenses (advertising, printing, postage, telephones, and temporary employees) of approximately \$64,600. This is a phenomenal return on investment of roughly \$1,100 for each \$1 spent.

The amount of money brought in is a reminder that there continues to be a need for an on-going, vigorous tax enforcement program to ensure every taxpayer pays a fair share of the tax burden. That will continue to be the focus and goal for the future.

### **Ladewig**

Design, implement and effectuate the refund program resulting from the Ladewig class action lawsuit.

### **HIGHLIGHTS IN FISCAL YEAR 2004**

- The Tobacco Enforcement Unit added ten additional tobacco investigators to impact the number of inspections and educational visits and to ensure compliance with the luxury tax laws. Almost a million cigarette sticks were seized during the year from Arizona retailers who did not pay the required luxury tax. The presence of these tobacco investigators will be a deterrent to continued violations and at the same time will increase the awareness of Arizona’s luxury tax requirements.
- The annual Arizona State Quality Awards Program recognizes Arizona organizations for performance excellence. The program, modeled after the Malcolm Baldrige Award criteria, provides not only an opportunity for recognition, but also valuable feedback on where an organization is positioned on the quality continuum.

The Arizona Tax Amnesty Program was one of twelve recipients for the Arizona Quality

Alliance (AQA) Showcase in Excellence Awards. Showcase in Excellence Awards recognize organizations for specific process excellence. This program allows organizations to focus on each of the processes and build toward a complete quality implementation. Since the Tax Amnesty Program yielded such outstanding results, the department wanted to share its story and applied for the award, relating the program to several of the six categories aligned with the Baldrige criteria: Leadership, Strategic Planning, Customer and Market Focus, Measurement, Analysis and Knowledge Management; Human Resource Focus; or Process Management.

- The Ladewig project continues to implement the court authorized Settlement Agreement of the lawsuit and begins the payment of approximately \$302 million in refunds of tax and interest due from 1986 through 1989 on certain corporate dividend income. The project originally estimated administrative implementation costs of \$35 million but due to automation, use of equipment from previous projects and using temporary employees instead of full time employees or overtime, these costs were reduced to \$23 million over 5 years. The management staff of DOR employees assigned to the project was instrumental in reducing the costs, thus returning the expected \$13 million to the claimants in their last refund check in 2006. During this fiscal year, the project staff recovered information from more than 20,000,000 federal and state tax return records as well as all related audit records. The staff then identified and matched more than 6,000,000 records required for completing the refund calculations. Approximately 225,000 inquiry letters requesting supplemental information were sent to claimants. Notices listing the amounts used for the refund calculations were mailed to more than 775,000 claimants. All of this work was completed before the due date established in the Settlement Agreement. The department expects to mail more than 450,000 warrants and 1099 forms to claimants in fiscal year 2005 and another 325,000 letters to claimants who don't qualify for refunds under the terms of the settlement.

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# **INFORMATION TECHNOLOGY**

## **Application Services**

Applications Services provides support for all existing mainframe and client server applications. Support includes problem-resolution (24/7 on-call support), responding to user inquiries, installing mandated regulatory changes and installing changes to enhance application functionality and efficiency. Applications Services maintains a close relationship with the users to ensure satisfaction of their needs.

Current direction includes the conversion from our Legacy systems to BRITS – our new integrated tax system. The focus of Applications Services is to support the conversion to the new integrated tax system while at the same time support the day-to-day BRITS and Legacy processing.

## **Customer Services Management**

The Customer Services Management (CSM) group acts as a liaison and single point of contact between the business units and IT. We work with the customer to gather project information and develop requirement specifications.

The team manages all System Investigation Requests (SIRs) and communicates status back to the customer. In addition, we help promote IT capabilities and services by understanding the needs of the business units for both legacy applications and BRITS.

## **Data Center Support**

Data Center Support is comprised of Production Control, Technical Support, and Data Base Management. This team functions as the liaison to ADOA and the BRITS Team for job processing and printing. In addition with ADOA, this team coordinates projects and upgrades to the mainframe.

Production Control staff schedules and monitors all work done on the ADOA mainframe for the department and monitors work with the new BRITS systems. The Technical Support staff provides the first line of technical support for all mainframe-related issues for the application programming staff. The Data Base Management staff supports and maintains the mainframe database management system and is working on the oracle data base systems in BRITS.

## **Enterprise Network Support**

Enterprise Network Support (ENS) is responsible for research, analysis, implementation, and support of new technologies as they apply to AZDOR business needs. This includes 24 / 7 support for Voice, Data, LAN, WAN, Internet Connectivity, and customer support for five locations across the State of Arizona.

The focus of Enterprise Network Support is to ensure maximum network uptime. Additionally, we strive to place a high level of emphasis on responding to our customers in a timely manner.

## **HIGHLIGHTS IN FISCAL YEAR 2004**

### **Application Services:**

- Worked closely with Accenture, the vendor chosen to implement BRITS. Assigned staff to actively support the implementation of the new system. Have begun to position ourselves to provide on-going BRITS system support;
- Modified the Cashier System to accommodate BRITS Release 1 – Transaction Privilege (Sales) Tax Conversion;
- Provided the ability to stop individual income refunds being issued before the warrant prints;
- Implemented changes to permit warrants to be printed by 3<sup>rd</sup> party vendor;
- Designed an Auto Wage Levy program that utilizes employer information from DES and automated the issuance of wage levies;
- Enhanced the E-File Vendor Testing Scenario processing to ensure more thorough testing;
- Created a process to allow staff to view E-File returns;
- Rewrote the Estate Tax Application to make it easier for staff to use;
- Implemented year-end income and corporate tax changes;
- Implemented changes required for Real and Personal Property 2003 tax year billings;
- Modified the Data Entry System to accept 2003 Tax Forms;

**Customer Services Management**

- The CSM group was formed on January 1, 2004.
- Established to help support the business units transition from legacy to BRITS.
- Developed SIR procedures/processes and forms to better document requests, track progress, test fixes and sign off when completed.
- Established prioritization meetings to facilitate communication between the groups and prioritize SIRs.

**Enterprise Network Support:**

- Agency wide PC and Laptop refresh.
- AT&T Data Center implementation to support BRITS
- Network upgrade from Microsoft NT to Microsoft 2003 Active Directory

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# **PROCESSING ADMINISTRATION**

## **Organization**

The mission of the Process Administration Function is to provide quality service and perform timely and accurate processing of taxes for Arizona taxpayers. The division consists of the following sections:

### **Comptroller**

The Comptroller is responsible for providing revenue accounting services. This includes the reconciliation and reporting of tax dollars deposited to the State's financial institution, revenue and taxpayer accounting services, and refund warrant management.

The Accounts Receivable Unit is responsible for processing new receivable and adjustment transactions, timely reconciliation and reporting, NSF check processing, and credit balance management.

The Remittance Processing unit is responsible for the timely and accurate preparation of tax remittances for deposit.

The Data Entry Unit is responsible for the timely and accurate entry of tax forms to the tax systems.

The Electronic Funds Transfer Unit is responsible for the management of the program for receiving electronic business tax payments.

### **Records Management**

Records Management maintains and provides access to tax returns and license applications within the department.

Micrographics Section microfilms all individual and corporate tax returns. They duplicate all microfilm for distribution within the department.

The department's warehouse stores bulk items such as: copy paper, a wide variety of envelopes and bulk tax forms. The staff also provides a wide variety of duties such as assisting the Facilities group with moving modular product, moving office equipment and department records between sections and/or locations and courier services between ADOR office sites as well as vendor and other State agencies.

### **Mail Services**

Mail Services is divided into two units: Incoming Mail is responsible for the receipt, sorting, and delivery of all tax documents, payments and correspondence received by the agency.

Outgoing Mail is responsible for mailing all tax documents, billing, correspondence and tax change notices, audit and collection notices to taxpayers. This portion of the mail services was out-sourced the last quarter of the fiscal year.

### **Individual Income Tax Processing**

Individual Income Tax Processing is divided into three units: Refund/Research, Document Processing and Error Resolution. These units are responsible for issuing income tax refunds, preparing documents and revenue to be keyed and resolving discrepancies between the taxpayer's calculations and the department's computerized calculations.

### **Business Tax Processing**

Business Tax Processing is divided into three units: Transaction Privilege Tax, Withholding Tax and Corporate Income Tax. Each of these units is responsible for the preparation of documents and revenue, issuing credits/refunds as appropriate and resolving discrepancies between the taxpayer's calculations and the department's calculations.

### **HIGHLIGHTS IN FISCAL YEAR 2004**

- During the 2004 tax-filing season, 1,554,135 paper documents were processed. The total number of income tax refunds processed was 1,551,889.
- Refund turn-around time averaged 8.3 days.
- The total number of Corporate Income Tax documents processed was 223,848. The Corporate Income Tax refunds issued exceeded \$124 million.
- The total number of Transaction Privilege, Use and Severance Tax documents processed was 1,421,863.
- The total number of Withholding Tax Documents processed was 1,973,849.
- The Records Management unit has worked to improve quality. The Records Maintenance Section has received approximately 134,707 new license applications and has completed 132,013 requests for taxpayer documents. The Micrographics Section, assisted by an outside vendor microfilmed 14.8 million individual documents.

- The Comptroller's Office returned 16,009 warrants to taxpayers that had been returned to the department because the taxpayer's address was incorrect. This was 73% of all warrants returned.
- The Data Entry Unit keyed over 2 million documents in fiscal year 2004. The unit kept its primary focus on keying business tax returns. Individual Income tax returns were outsourced to our keying partners because of the volume received and the statutory requirements for turning refunds around. The decrease in the number of documents keyed by the Unit is attributable to the increase number of returns that were e-filed. This enabled the department to decrease the amount of money spent in the preparation and keying of income tax returns.
- The Accounts Receivable Unit continued its high level of service in processing maintenance items in less than 24 hours of receipt with a .05% error rate.
- The Incoming Mail Unit processed approximately 5 million letters and flats during the fiscal year. This included income, transaction privilege tax, withholding, and corporate tax mail.
- The outgoing mail team and vendor processing the department's outgoing mail processed 4.5 million pieces of mail.

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# **PROPERTY TAX**

## **Valuation Section**

The Valuation Section consists of four units: the Centrally Valued Properties Unit, the Locally Assessed Properties Unit, the Personal Property Group and the Construction Cost Group.

The Centrally Valued Properties Unit annually determines the full cash value of all utilities, railroads, mines and other complex or geographically-dispersed properties (see page 63 for a list of the industries valued by the department). Values determined by this unit for such properties are transmitted to the appropriate county assessors for the county tax roll.

The Locally Assessed Properties Unit oversees and ensures the application of uniform appraisal methods and techniques used by the county assessors to determine the value of property. The unit also presents technical workshops to county assessors and provides an appraiser/assessor certification program for appraisal staff.

The Personal Property Group oversees the development and application of personal property procedures and manuals and provides technical workshops to county personnel.

The Construction Cost Group maintains existing component costs for the computerized construction cost system and annually reviews market and location adjustments in each county. The group also provides training for county appraisers on the use of the construction cost system.

## **Assessment Standards & Equalization (AS&E) Section**

The AS&E Section consists of four units: the Central Information Services (CIS) Unit, the CAMA/GIS Unit, the Manuals and Forms Group and the Equalization Review Unit.

The CIS group develops and coordinates the information processing services necessary to support property tax administration for 13 Arizona Counties. The support services provided to the client counties include management of automated systems used in the maintenance of assessment and tax rolls, the preparation of valuation abstracts, property tax notices of value and statements of taxes due. The group is also responsible for the statewide administration of the additional state aid to

education homeowner rebate program for Arizona school districts and levy limit calculations for client counties, cities/towns and community college districts.

The CAMA/GIS unit assists the county assessors with maintaining and updating a standardized cadastral mapping system (CAD). The unit prepares tax area code maps that depict boundaries of taxing jurisdictions authorized to levy property taxes. In addition, they develop sales-based models for residential properties and maintain and assist County Assessors with the Land Valuation System and the Sales Tracking System.

The Manuals and Forms group responsibilities include the annual compilation and updating of manuals and guidelines; annual review of forms prescribed for use in the administration of the property tax system; annual review of legislative enactments and changes to existing property tax statutes; and annual preparation of the "Title 42 Extract of Property Tax Statutes". This extract includes all property tax statutes and related statutes from other titles affecting the property tax system.

The Valuation Review group is responsible for annually measuring county assessors' performance for compliance with established full cash/market value standards. The group conducts sales ratio studies throughout the yearly valuation cycle to assist counties in complying with valuation standards.

## **HIGHLIGHTS IN FISCAL YEAR 2004**

- A Request for Proposals (RFP) was issued to solicit bids from prospective vendors for the development of a new property valuation and taxation system. The mainframe systems that support the property tax program were developed in the late 1970's and 1980's based upon the property tax laws and assessment administration techniques then in effect. These systems exceeded their intended life cycle long ago and do not support current information processing and functionality needs. The current system does not allow the flexibility necessary for an efficient management and assessment system. The new system will replace labor

intensive business practices which are currently being supported manually; provide the capability to abstract information based on flexible parameters selected by the user; allow users to work on more than one tax year at a time; provide the necessary flexibility to reflect legislative changes timely, and allow more flexibility in the analysis of assessor values for equalization purposes. The target date for awarding the contract is October 1, 2004.

- Four Equalization Orders were issued: two in Maricopa County and two in Cochise County. After efforts on the part of the assessors to bring

values in line with statutory standards, the department was able to rescind three Orders. The fourth Order was successfully defended at the Board of Equalization by the Valuation Review Team.

- The County Services Team embarked on an important new program to verify commercial and industrial property sales information for purposes of supporting the sales ratio studies. Such verification allows the division to cleanse its sales data base, thereby producing improved ratio analyses.

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# **TAXPAYER SERVICES**

## **Community OutReach and Education (CORE)**

This section provides the department's outreach and educational programs for taxpayers and practitioners. CORE's primary goal is to promote voluntary compliance with tax laws through taxpayer education. The staff develops and presents workshops and seminars as well as participating in trade shows throughout the state. The programs focus on support for the small business community but services and assistance are also directed toward personal income tax. Many projects are developed in partnership with the IRS, other federal, state and local agencies and organizations as well as the Small Business Administration and business associations.

## **e-File**

This program was established to coordinate services between government agencies, the practitioner community and software industry. The staff approves software for use by practitioners and the public and markets the benefits of e-Filing to taxpayers. Tax returns that are submitted through this program are processed virtually error free and refunds are issued in days rather than weeks.

Marketing efforts by the department advanced significantly through expansion of television, radio, internet, and newspaper advertising. This was the first time that paid advertising was used. Coverage from media outlets for interviews on local programming also increased awareness of the advantages of e-File. In conjunction with the Governor's Task Force to assist low-income taxpayers, the staff incorporated promotion of the federal Earned Income Tax Credit routinely in promotional materials and advertising for e-File.

## **License and Registration (L & R)**

This section processes applications for transaction privilege, use, severance and withholding taxes. The unit issues transaction privilege tax licenses for contract cities that participate in the state tax collection program. They also administer the taxpayer bonding program, which affects some new contracting businesses and delinquent taxpayers.

The section oversees the database of licenses and continually corrects and updates taxpayer records. They provide assistance to the public through

dissemination of general license information. The section handles the sale of tobacco stamps and cashiering services for customers at each of the agency's offices.

## **Taxpayer Information and Assistance (TIA)**

This section provides information concerning business and income taxes administered by the department. This is accomplished through various avenues including telephone contact, email, recorded tax information, correspondence and walk-in services at each of the agency's offices.

They also answer questions in relation to billings, taxability, business registration, filing and payment requirements.

Another important function of Taxpayer Information and Assistance is the Penalty Review Unit, which is responsible for reviewing and making a determination on all taxpayer requests for penalty abatements (except those relating to an audit). If the unit determines that reasonable cause exists and abatement is warranted, the staff handles the necessary paperwork. If abatement is not warranted, the staff represents the department in any subsequent hearings.

## **Unclaimed Property**

This program is administered for the purpose of returning to the rightful owner abandoned property in the form of goods and money such as the contents of safe deposit boxes, insurance policy premiums, deposits in banks and security deposits, unclaimed stocks/mutual funds, layaways and uncashed checks. Through a variety of methods, staff attempts to locate property owners and processes claims in order to return the asset to the owner and also facilitates the submission of property from businesses and entities that hold the property. In addition, the unit is responsible for promoting compliance from businesses that hold abandoned property through outreach and audit efforts.

## HIGHLIGHTS IN FISCAL YEAR 2004

- CORE provided showcase events for Tax Practitioners and Small Businesses in the form of Tax Talk and Employers Potpourri. The section partnered with a wide range of entities, including the IRS, Social Security Administration, Immigration and Naturalization, Department of Labor, Department of Economic Security, Maricopa County, Arizona Small Business Association, Chicanos Por La Causa, Small Business Development Centers statewide, AARP, SCORE, Arizona Forum for Improvement of Taxation and the cities of Avondale, Chandler, Flagstaff, Mesa, Phoenix, Surprise, Tucson, and Yuma. This partnership enabled us to provide businesses with a wide variety of resources and assistance to meet the challenges of dealing with the regulatory environment and taxation.
- The CORE unit coordinated the Volunteer Income Tax Assistance (VITA) program providing e-File services to taxpayers. This year the department expanded support by establishing a VITA Supersite in our Tucson office. Over 3,700 low income taxpayers were assisted at the department's Supersite in Phoenix and 194 in Tucson.
- The CORE unit initiated the agency's first "Midnight Special" allowing taxpayers to drop off their returns on April 15<sup>th</sup> until midnight. Over 800 taxpayers took advantage of this event.
- The effectiveness of marketing efforts resulted in a 15% increase in the number of e-Filed tax returns to 830,641 returns for tax year 2003. The number of taxpayers who received their refunds via direct deposit increased by 15% to 378,742 and direct debit of tax payments grew by 66%. This expansion of e-File services saved an estimated \$350,825 in processing, printing and postage costs for the state.
- Two-dimensional bar coding of tax returns increased by 173% from 127,270 to 347,550. This technology provides taxpayers who prefer not to file electronically with an alternative that offers expedited processing and increased accuracy over a standard paper return and has resulted in an estimated \$83,000 savings in processing costs.
- The number of tax professionals participating in the e-File program increased to 4,582, a 64% increase.
- Improvements in the process of approving software for developers was so well received that the National Association of Computer Tax Preparers (NACTP) awarded the department with the Excellence In Communication award for achievement of the NATCP standards in communication. This recognition of effort to streamline processes with our partners in private industry was appreciated, as it further promotes service to our customers, the Arizona taxpayers.
- The average number of days to generate a business license was reduced to 3.0 days by the end of fiscal year. This is a significant improvement over fiscal year 2003, when the average turnaround for license applications averaged 4.6 days and the delays experienced during the computer system conversion in January 2004 that resulted in cycle times as much as 26 days.
- In January, our new website, [www.AZTaxes.gov](http://www.AZTaxes.gov), allowed business owners to apply for a license on line. Over 11,300 business owners have made use of AZTaxes to apply for a license of register for online filing or account access.
- TIA staff reduced the inventory of open cases from 2,428 cases to 1,258 cases.
- The total number of calls answered in the call center increased from 261,737 to 300,903, a difference of 39,166. While working with a smaller staff due to budget constraints, the section not only handled more calls but was able to keep the combined wait time averages (business and income) similar to those of last year. Last year the wait times averaged 6:01 and this year's average is 6:24.
- An additional 35,662 taxpayers utilized our automated phone system over last fiscal year, bringing the total number to 697,157.
- A cooperative compliance approach, as opposed to a formal audit, was implemented this year in the Unclaimed Property Audit section resulting in an increase from last year of 10 audits to 114 this year. An additional 131,301 properties were received over last year for a total of 322,447.

- The Unclaimed Property Section began liquidating securities held by the state in custody for the rightful owners on a quarterly basis. Sale of securities held for more than three years yielded \$6.8 million to the unclaimed property fund. [The sale of securities netted only \$300,000 in fiscal year 2003.]
- Production on claims in the Unclaimed Property section increased by 9,452, with 26,977 claims completed in fiscal year 2004. Turnaround times were extended from 48 in fiscal year 2003 to 80 in fiscal year 2004 but staff closed the year with cycle times down to 70 days and began fiscal year 2005 at 48 days.

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# **TAX POLICY & RESEARCH**

The Division provides administrative tax policy for the department, legal and interpretative support, case resolution and advocacy for the various divisions within the department. The Division also acts as liaison to the Attorney General's Tax Section and coordinates the defense of litigation with the Tax Section attorneys. The Division provides additional support to the director on an as-needed basis, including services in the area of protecting taxpayer confidentiality and privacy. The Division consists of Corporate Audit Appeals, Individual Income Audit Appeals, Transaction Privilege Tax Audit Appeals, and the Tax Research & Analysis Section.

## **Tax Research & Analysis**

Tax Research & Analysis Section reviews, analyzes, develops and disseminates administrative tax policy for the department in numerous ways. The Section is responsible for drafting formal taxpayer rulings and procedures as well as private taxpayer rulings. The Section also responds to technical and complex inquiries by telephone and information letters. The Section is responsible for maintaining consistency in interpretation of policy and interpretation within the department.

The Section is also responsible for reviewing and analyzing legislation, assisting the department in setting tax policy, and developing and promulgating administrative rules. Additionally, the Section provides policy support for the Audit Division and provides guidance and interpretative advice to the audit sections on audit issues and protested cases.

## **Tax Appeals**

The office consists of three appeals sections: Transaction Privilege & Use Tax, Corporate Income Tax and Individual Income Tax.

The Transaction Privilege & Use Tax (TPT) Appeals Section is headed by the TPT Appeals Administrator and assists the Transaction Privilege and Use Tax Audit Section with case refinement and resolution services at the informal hearing as well as advocating the audit section's position in cases before the State Office of Administrative Hearings, the department's Hearing Office, and the director. The Section also assists the Tax Section of the Attorney General's Office with preparation and research of cases being heard before the Board of

Tax Appeals, Tax Court and the appellate courts. The Administrator of the Section acts as the Disclosure Officer for the department.

The Corporate Income Tax Appeals Section reviews cases from the Corporate Income Audit Section and provides case refinement, resolution and advocacy services for those cases. The Section works hand-in-hand with the Corporate Audit Section, represents the Corporate Audit Section in informal hearings, before the Hearing Office, and before the director. The Section also assists the Tax Section of the Attorney General's Office with preparation and research of cases being heard before the Board of Tax Appeals, Tax Court and the appellate courts. In addition, the staff will testify at various levels of the appeals process. The Section may also provide interpretative advice to the Corporate Income Audit staff.

The Individual Income Tax Appeals Section reviews cases from the Individual Income Audit Section and provides case refinement, resolution and advocacy services for those cases, representing the Individual Income Audit Section before the Hearing Office and before the director. The Section also provides interpretative advice to the Individual Income Audit Staff. The Section also assists the Tax Section of the Attorney General's Office with preparation and research of cases being heard before the Board of Tax Appeals, Tax Court and the appellate courts. In addition, the staff will testify at various levels of the appeals process.

## **HIGHLIGHTS IN FISCAL YEAR 2004**

- The section has begun to work with industry representatives to develop guidelines applicable to a particular industry to try to avoid future disagreement and litigation. The section is currently working with the hotel/motel industry regarding such guidelines.
- The section started placing selected Director's and Hearing Officer's Decisions on its website in a redacted form so that all confidential information is removed. The decisions often address issues where no rules or rulings have previously been issued.

- This past year the section has drafted and promulgated rules regarding the electronic filing of income tax returns, and emergency rules relating to the procedures to be followed by taxpayers wanting to avail themselves of the amnesty program. The section is also working on rules relating to job printing, leasing of tangible personal property, motion picture production refunds and the taxability of the sale of fuel.

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# **ARIZONA'S TAXES**

Revenue Summary (Table 1)

Net Revenue to State General Fund (Table 2)

Gross Collections of Audit Assessments and Delinquent Tax (Table 3)

Transaction Privilege, Use and Severance Tax

Income Tax

Property Tax

**TABLE 1**  
**REVENUE SUMMARY**  
**GROSS REVENUE COLLECTED**  
**FISCAL YEAR 1999-00 THROUGH FISCAL YEAR 2003-04**

| <b>SOURCE</b>                                          | <b>FY1999-00</b>       | <b>FY2000-01</b>       | <b>FY2001-02</b>       | <b>FY2002-03</b>       | <b>FY2003-04</b>       |
|--------------------------------------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| <b>TRANSACTION PRIVILEGE<br/>USE AND SEVERANCE TAX</b> |                        |                        |                        |                        |                        |
| Distribution Base                                      | \$1,195,140,016        | \$1,248,485,639        | \$1,246,773,262        | \$1,265,625,175        | \$1,362,143,376        |
| Nonshared Portion                                      | 2,230,332,220          | 2,356,788,664          | 2,379,509,616          | 2,400,432,714          | 2,588,439,418          |
| Use Tax                                                | 176,566,264            | 196,887,927            | 162,751,987            | 190,186,057            | 232,215,946            |
| Education Tax (1)                                      | -----                  | 100,682                | 439,004,543            | 447,841,034            | 487,214,807            |
| Undistributed Estimated                                |                        |                        |                        |                        |                        |
| Transaction Privilege Tax                              | 12,392,607             | 1,894,841              | 28,766,081             | 9,156,917              | 14,056,241             |
| Other State Revenue                                    | 18,254,373             | 21,123,487             | 32,971,582             | 34,401,816             | 35,802,096             |
| County and City Collections                            | 654,131,327            | 721,459,433            | 766,018,836            | 797,522,090            | 889,627,518            |
| Amnesty                                                | -----                  | -----                  | -----                  | -----                  | 15,315,231             |
| <b>Subtotal</b>                                        | <b>\$4,286,816,807</b> | <b>\$4,546,740,674</b> | <b>\$5,055,795,907</b> | <b>\$5,145,165,803</b> | <b>\$5,624,814,633</b> |
| <b>INCOME TAX</b>                                      |                        |                        |                        |                        |                        |
| Withholding                                            | 2,259,201,907          | 2,363,693,852          | 2,309,340,885          | 2,310,302,093          | 2,336,442,815          |
| Individual                                             | 826,789,215            | 858,775,963            | 705,843,394            | 656,586,317            | 776,183,707            |
| Corporate                                              | 637,765,231            | 678,002,658            | 512,257,476            | 518,246,330            | 596,582,273            |
| Amnesty                                                | -----                  | -----                  | -----                  | -----                  | 56,757,741             |
| <b>Subtotal</b>                                        | <b>\$3,723,756,353</b> | <b>\$3,900,472,473</b> | <b>\$3,527,441,755</b> | <b>\$3,485,134,740</b> | <b>\$3,765,966,537</b> |
| <b>LUXURY TAX</b>                                      |                        |                        |                        |                        |                        |
| Spiritous Liquor                                       | 20,587,605             | 21,327,540             | 21,574,744             | 22,004,331             | 23,438,818             |
| Vinous Liquor                                          | 9,026,326              | 8,477,493              | 9,035,156              | 9,924,749              | 10,404,546             |
| Malt Liquor                                            | 21,309,231             | 21,602,321             | 22,031,467             | 22,137,764             | 22,110,426             |
| Tobacco - All Types (2)                                | 162,896,049            | 160,694,260            | 161,754,302            | 217,955,008 (5)        | 281,795,514            |
| Licensing                                              | 7,175                  | 8,600                  | 5,250                  | 5,950                  | 6,400                  |
| Amnesty                                                | -----                  | -----                  | -----                  | -----                  | 187,315                |
| <b>Subtotal</b>                                        | <b>\$213,826,386</b>   | <b>\$212,110,214</b>   | <b>\$214,400,920</b>   | <b>\$272,027,802</b>   | <b>\$337,943,019</b>   |
| <b>ESTATE TAX</b>                                      |                        |                        |                        |                        |                        |
| Estate                                                 | 85,238,335             | 76,921,666             | 81,892,657             | 96,859,390             | 42,292,396             |
| Unclaimed Property                                     | 31,415,063             | 38,027,873             | 48,687,357             | 46,219,555             | 49,653,262             |
| Escheated Estates                                      | 201,612                | 647,074                | 252,786                | 269,557                | 568,385                |
| <b>Subtotal</b>                                        | <b>\$116,855,010</b>   | <b>\$115,596,613</b>   | <b>\$130,832,800</b>   | <b>\$143,348,502</b>   | <b>\$92,514,043</b>    |
| <b>OTHER REVENUES</b>                                  |                        |                        |                        |                        |                        |
| Bingo                                                  | 677,036                | 634,384                | 629,680                | 626,770                | 624,501                |
| Flight Property Tax                                    | 13,418,771             | 13,387,179             | 13,056,694             | 12,741,749             | 12,641,445             |
| Private Car Tax                                        | 1,476,728              | 1,349,685              | 1,509,625              | 1,485,996              | 1,335,056              |
| Nuclear Plan Assessment                                | 945,935                | 924,778                | 940,611                | 1,012,992              | 1,036,085              |
| Waste Tire                                             | 5,674,452              | 6,346,629              | 6,392,637              | 7,007,444              | 7,785,148              |
| <b>Subtotal</b>                                        | <b>\$22,192,921</b>    | <b>\$22,642,655</b>    | <b>\$22,529,247</b>    | <b>\$22,874,950</b>    | <b>\$23,422,235</b>    |
| <b>DEPARTMENT TOTAL</b>                                | <b>\$8,363,447,477</b> | <b>\$8,797,562,629</b> | <b>\$8,951,000,629</b> | <b>\$9,068,551,797</b> | <b>\$9,844,660,466</b> |
| State Property Tax (3)                                 | 24,686,866             | 22,552,932             | 18,454,625             | 9,493,897              | 20,188,811             |
| <b>TOTAL (4)</b>                                       | <b>\$8,388,134,343</b> | <b>\$8,820,115,561</b> | <b>\$8,969,455,254</b> | <b>\$9,078,045,694</b> | <b>\$9,864,849,278</b> |

(1) Education tax became effective on June 1, 2001.

(2) Figures represent gross tobacco revenue less administrative expenses

(3) Property Tax is collected and deposited in the state general fund by counties. This figure includes deposits to the General Fund derived from the minimum Qualifying Tax Rate and taxes collected within Unorganized School Districts

(4) All revenues collected by the Department of Revenue, including those which are refunded or distributed, and State Property Tax

(5) Growth due to increases in tobacco tax rates effective November 2002.

For additional detail on the current year revenue, please refer to the appropriate section within this Annual Report

Figures may not add to total due to rounding

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**TABLE 2**  
**NET REVENUE TO STATE GENERAL FUND**  
**FISCAL YEAR 1999-00 THROUGH FISCAL YEAR 2003-04**

| <b>SOURCE</b>                                            | <b>FY1999-00</b>       | <b>FY2000-01</b>       | <b>FY2001-02</b>       | <b>FY2002-03</b>       | <b>FY2003-04</b>       |
|----------------------------------------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| Transaction Privilege,<br>Use, and Severance Tax         | \$2,817,525,828        | \$2,982,824,755        | \$2,972,274,262        | \$3,027,135,359        | \$3,290,458,614        |
| Transaction Privilege,<br>Use, and Severance Tax-Amnesty | -----                  | -----                  | -----                  | -----                  | 12,308,108             |
| Undistributed Estimated<br>Transaction Privilege Tax     | 12,392,607             | 1,894,841              | 28,766,081             | 9,156,917              | 14,056,241             |
| Income Tax                                               | 2,434,799,495          | 2,445,472,944          | 2,011,052,550          | 2,056,591,466          | 2,413,036,616          |
| Income Tax-Amnesty                                       | -----                  | -----                  | -----                  | -----                  | 56,757,741             |
| Luxury Tax                                               | 65,436,145             | 65,568,793             | 66,069,587             | 64,586,950             | 61,245,119             |
| Luxury Tax-Amnesty                                       | -----                  | -----                  | -----                  | -----                  | 55,899                 |
| Estate Tax/<br>Unclaimed Property                        | 84,725,503             | 78,961,539             | 88,298,138             | 100,963,571            | 46,862,393             |
| Bingo                                                    | 677,036                | 634,384                | 629,680                | 626,770                | 624,501                |
| Private Car Tax                                          | 1,476,728              | 1,349,685              | 1,509,625              | 1,485,996              | 1,335,056              |
| Nuclear Plan<br>Assessment                               | 945,935                | 924,778                | 940,611                | 1,012,992              | 1,036,085              |
| Flight Property Tax                                      | 6,709,385              | 6,693,590              | 6,528,347              | 6,255,987 (2)          | 6,320,722              |
| <b>Department Total</b>                                  | <b>\$5,424,688,662</b> | <b>\$5,584,325,308</b> | <b>\$5,176,068,883</b> | <b>\$5,267,816,008</b> | <b>\$5,904,097,095</b> |
| State Property Tax (1)                                   | 24,686,866             | 22,552,932             | 18,454,625             | 9,493,897              | 20,188,811             |
| <b>TOTAL</b>                                             | <b>\$5,449,375,528</b> | <b>\$5,606,878,240</b> | <b>\$5,194,523,508</b> | <b>\$5,277,309,905</b> | <b>\$5,924,285,907</b> |

(1) Property Tax is not collected by the Department of Revenue. It is deposited in the State General Fund by counties. This figure includes deposits to the General Fund derived from the minimum Qualifying Tax Rate and taxes collected within Unorganized School Districts.

(2) A refund issued during FY 03 reduced the General Fund distribution by \$114,887.  
Figures may not add to total due to rounding.

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**TABLE 3**  
**GROSS COLLECTIONS OF AUDIT ASSESSMENTS AND DELINQUENT TAX**  
**FISCAL YEAR 2002-03 AND FISCAL YEAR 2003-04**

| <b>AUDIT COLLECTIONS</b>                                     | <b>FY2002-03</b>     | <b>FY2003-04</b>     | <b>%<br/>CHANGE</b> |
|--------------------------------------------------------------|----------------------|----------------------|---------------------|
| Assessment Collections (Gross)                               | \$64,860,554         | \$136,889,314        | 111.1%              |
| Miscellaneous Taxes (Net of Credit)                          | \$6,172,998          | \$5,552,814          | -10.0%              |
| <b>TOTAL AUDIT UNIT COLLECTIONS</b>                          | <b>\$71,033,552</b>  | <b>\$142,442,128</b> | <b>100.5%</b>       |
| <b>TOTAL BILLINGS</b>                                        | <b>\$138,229,448</b> | <b>\$176,804,904</b> | <b>27.9%</b>        |
| <b>TOTAL DELINQUENT TAX COLLECTIONS</b>                      | <b>\$265,393,464</b> | <b>\$276,059,598</b> | <b>4.0%</b>         |
| <b>TOTAL UNADJUSTED ENFORCEMENT COLLECTIONS</b>              | <b>\$474,656,464</b> | <b>\$595,306,630</b> | <b>25.4%</b>        |
| <b>ADJUSTMENTS (1)</b>                                       |                      |                      |                     |
| Duplication, Credit Audits and Other Adjustments As Reported | (\$73,785,528)       | (\$139,615,082)      | 89.2%               |
| <b>TOTAL ADJUSTED ENFORCEMENT COLLECTIONS (2)</b>            | <b>\$400,870,936</b> | <b>\$455,691,548</b> | <b>13.7%</b>        |
| <b>REFUND DENIALS</b>                                        | <b>\$12,132,145</b>  | <b>\$32,290,597</b>  | <b>166.2%</b>       |

(1) Audits resulting in credit adjustments are subtracted to produce an actual figure representing the net gain to the state from the Taxation and Transaction Privilege Tax Divisions' efforts.

(2) Actual amounts resulting from the Department's enforcement effort.

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# **TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX**

## **MAJOR FEATURES**

Arizona's transaction privilege, use and severance taxes are imposed on the privilege of transacting business in the state.

The rates range from 1% (cities) to 5.6% depending on the type of business, with most rates at 5.6% (*Refer to Table 5*). Gross revenue's exceeding \$4.7 billion was remitted by the 185,000 Transaction Privilege, Severance and Use Tax license holders during fiscal year 2004 (*Refer to Table 4*).

## **SEVERANCE TAX**

A severance tax is imposed in lieu of a transaction privilege tax on the businesses of mining metalliferous mineral and severing timber. The severance rates are 2.5% on mining metalliferous minerals, \$2.13 per thousand board feet (Ponderosa) and \$1.51 per thousand board feet (other) on timbering, effective January 1995 (*Refer to Table 5*).

## **DISTRIBUTION**

The total of transaction privilege and rental occupancy taxes creates a tax base that is divided into two parts, distribution base and non-shared. The distribution base portion is divided among municipalities (25%), counties (40.51%), and the state general fund (34.49%). The non-shared portion is deposited directly to the state general fund (*Refer to Tables 7 and 8*). Use tax is deposited only to the state general fund.

## **USE TAX**

A 5% use tax is imposed on the purchase price of tangible personal property when a transaction privilege tax equal to or greater than the Arizona rate was not paid. A use tax collection responsibility is imposed on retailers whose activities in the state are insufficient to require them to pay transaction privilege tax but are nonetheless substantial enough to fall outside the protective umbrella of the United States Constitutional provision governing interstate commerce. Firms without nexus may also voluntarily collect use tax for the benefit of their customers.

## **MUNICIPAL PRIVILEGE AND USE TAX**

The department collects transaction privilege and use tax for 76 Arizona cities and towns at no charge to the municipalities. This is a service to the cities and to the taxpaying community who are therefore able to combine their reporting requirements on a single form and payment to a single governmental entity. Weekly distribution checks are processed after the department collects the local taxes (*Refer to Tables 26 and 27*).

Effective with the enactment of Laws 2000, Chapter 297, the department also conducts multi-jurisdictional audits with and for all other cities in Arizona.

## **COUNTY TAX AND SURCHARGE COLLECTION**

Of the 15 counties in Arizona, 14 levy some type of county tax or surcharge (*Refer to Table 4*). These taxes or surcharges are collected by the department. The rental car surcharge is imposed only in Maricopa and Pima Counties. A tax on hotels located in unincorporated areas of the county is levied in Pima County.

Of the 14 counties with statutory authority to impose an excise tax, all 14 do so. By statute, Maricopa County may not impose an excise tax. Although subject to voter approval, any county may levy a transportation excise tax or road tax. Only three counties, Gila, Maricopa, and Pinal, do so.

The other types of county excise tax options are a hospital tax, a jail tax, capital projects, and health services district.

**TABLE 4**  
**GROSS TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS**  
**FISCAL YEAR 1999-00 THROUGH FISCAL YEAR 2003-04**

| SOURCE                                      | FY1999-00              | FY2000-01              | FY2001-02              | FY2002-03              | FY2003-04              |
|---------------------------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| Distribution Base                           | \$1,195,140,016        | \$1,248,485,639        | \$1,246,773,262        | \$1,265,625,175        | \$1,362,143,376        |
| Nonshared                                   | 2,230,332,220          | 2,356,788,664          | 2,379,509,616          | 2,400,432,714          | 2,588,439,418          |
| Use Tax                                     | 176,566,264            | 196,887,927            | 162,751,987            | 190,186,057            | 232,215,946            |
| Amnesty                                     | -----                  | -----                  | -----                  | -----                  | 13,553,444             |
| <b>SUBTOTAL</b>                             | <b>\$3,602,038,500</b> | <b>\$3,802,162,230</b> | <b>\$3,789,034,865</b> | <b>\$3,856,243,946</b> | <b>\$4,196,352,184</b> |
| Education Tax (8)                           | -----                  | 100,682                | 439,004,543            | 447,841,034            | 487,214,807            |
| Undistributed Estimated                     | 12,392,607             | 1,894,841              | 28,766,081             | 9,156,917              | 14,056,241             |
| 911 Wireline/Excise Tax                     | 7,846,057              | 9,201,049              | 14,998,348             | 13,914,520             | 13,718,911             |
| Telecommunications Devices                  | 4,960,224              | 5,514,542              | 6,395,057              | 6,328,095              | 5,091,661              |
| Poison Control Fund                         | 1,834,603              | 2,039,625              | 2,365,295              | 2,340,528              | 1,437,566              |
| School for the Deaf (11)                    | -----                  | -----                  | -----                  | -----                  | 1,362,312 (1)          |
| 911 Wireless Service                        | 1,507,573              | 2,136,015              | 6,928,990              | 9,596,186              | 11,972,954             |
| Municipal Water                             | 2,081,879              | 2,120,483              | 2,213,435              | 2,150,995              | 2,195,590              |
| Environmentally Hazardous Products (2)      | 980                    | 5,909                  | 14                     | 42                     | 44                     |
| Waste Tire Accounts                         |                        |                        |                        |                        |                        |
| Receivable Collections                      | 25,739                 | 109,948                | 71,330                 | 72,824                 | 23,068                 |
| Less Collection Fees                        | (2,682)                | (4,084)                | (888)                  | (1,375)                | (11)                   |
| Amnesty-Other                               | -----                  | -----                  | -----                  | -----                  | 765,008                |
| <b>GROSS STATE COLLECTIONS</b>              | <b>\$3,632,685,479</b> | <b>\$3,825,281,241</b> | <b>\$4,289,777,071</b> | <b>\$4,347,643,714</b> | <b>\$4,734,190,336</b> |
| Municipal Privilege Tax                     | 230,976,587            | 257,706,985            | 280,950,442            | 302,626,095            | 352,320,229            |
| Pima County Hotel Tax                       | 2,625,508              | 2,823,410              | 2,495,830              | 2,556,951              | 2,716,687              |
| Maricopa County Rental Car Surcharge        | 5,734,678              | 5,636,907              | 5,396,445              | 5,267,273              | 5,556,717              |
| Pima County Rental Car Surcharge            | 1,476,750              | 1,557,354              | 1,377,083              | 1,435,901              | 1,485,916              |
| Pima County R.V. Surcharge                  | 212,849                | 197,598                | 189,838                | 194,949                | 201,697                |
| Apache County Excise Tax                    | 1,862,479              | 1,130,977              | 903,381                | 960,194                | 959,948                |
| Cochise County Excise Tax                   | 4,853,891              | 5,123,754              | 5,698,660              | 5,673,861              | 6,181,770              |
| Coconino County Excise Tax                  | 8,876,866              | 9,054,404              | 8,793,909              | 9,467,920              | 10,079,519             |
| Coconino County Jail Tax                    | 5,261,397              | 5,358,317              | 5,486,442              | 5,692,968              | 6,043,452              |
| Coconino County Capitol Projects (9)        | -----                  | -----                  | -----                  | 864,263 (1)            | 2,454,757              |
| Gila County Excise Tax                      | 2,311,624              | 2,596,028              | 2,617,971              | 2,519,790              | 2,626,335              |
| Gila County Hospital Tax (3)                | 92                     | 38,499                 | 509                    | 2                      | 0                      |
| Gila County Transportation                  | 2,377,944              | 2,612,288              | 2,718,050              | 2,606,712              | 2,709,463              |
| Graham County Excise Tax                    | 1,188,238              | 1,206,320              | 1,192,075              | 1,174,735              | 1,157,663              |
| Greenlee County Excise Tax                  | 563,020                | 645,168                | 562,389                | 700,206                | 713,868                |
| La Paz County Excise Tax                    | 806,441                | 820,780                | 885,465                | 862,595                | 972,286                |
| La Paz County Jail Tax                      | 807,563                | 821,969                | 885,694                | 862,282                | 972,523                |
| La Paz County Health Services District (10) | -----                  | -----                  | -----                  | 143,928 (1)            | 215,928                |
| Maricopa County Road Tax                    | 248,595,990            | 264,722,440            | 267,563,343            | 268,720,901            | 288,009,151            |
| Maricopa County Stadium Tax (4)             | 150,336                | 280,370                | 145,148                | 98,185                 | 82,139                 |
| Maricopa County Jail Tax                    | 91,054,451             | 97,603,200             | 98,372,053             | 98,462,479             | 106,323,691            |
| Mohave County Excise Tax                    | 1,608,620 (1)          | 4,114,594              | 4,446,472              | 4,874,083              | 5,599,830              |
| Navajo County Excise Tax                    | 4,655,169              | 4,831,327              | 4,993,912              | 5,295,310              | 5,322,106              |
| Pinal County Excise Tax                     | 6,149,485              | 6,492,013              | 6,763,454              | 8,062,544              | 9,550,194              |
| Pinal County Road Tax                       | 6,575,202              | 6,750,294              | 6,965,671              | 8,280,451              | 9,757,830              |
| Santa Cruz County Excise Tax                | 1,918,653              | 2,092,940              | 2,114,505              | 2,186,284              | 2,456,163              |
| Yavapai County Excise Tax                   | 9,571,900              | 10,054,989             | 10,799,358             | 11,279,837             | 12,564,395             |
| Yavapai County Jail Tax (5)                 | -----                  | 3,627,698              | 4,294,368              | 4,489,617              | 6,190,924              |
| Yuma County Excise Tax                      | 6,965,025              | 7,417,302              | 7,665,873              | 8,084,880              | 9,103,289              |
| Yuma County Jail Tax                        | 6,950,571              | 7,412,145              | 7,653,390              | 8,113,092              | 9,100,795              |
| Yuma County Capitol Projects Tax (6)        | -----                  | 3,150,273 (1)          | 7,582,374              | 8,041,984              | 9,072,298              |
| Tourism/Sports Authority (7)                | -----                  | 5,579,087 (1)          | 16,504,732             | 17,921,823             | 19,125,954             |
| Amnesty-County Taxes                        | -----                  | -----                  | -----                  | -----                  | 996,779                |
| <b>COUNTY AND CITY COLLECTIONS</b>          | <b>654,131,327</b>     | <b>721,459,433</b>     | <b>766,018,836</b>     | <b>797,522,090</b>     | <b>890,624,297</b>     |
| <b>TOTAL DEPARTMENT OF REVENUE RECEIPTS</b> | <b>\$4,286,816,806</b> | <b>\$4,546,740,674</b> | <b>\$5,055,795,907</b> | <b>\$5,145,165,803</b> | <b>\$5,624,814,633</b> |

- (1) The tax was in place for only a portion of the first fiscal year. This figure does not represent a full year's collection  
(2) Environmentally Hazardous Products was repealed September 1, 1992. All amounts received are for prior tax periods  
(3) Gila County Hospital Tax ended effective March 31, 1993.  
(4) Maricopa County Stadium Tax ended effective December 1, 1997.  
(5) Yavapai County Jail Tax began on July 1, 2000  
(6) Yuma County Capitol Projects Tax Began on January 1, 2001  
(7) Tourism/Sports Authority Tax became effective March 1, 2001.  
(8) Education Tax became effective on June 1, 2001.  
(9) Coconino County Capitol Projects Tax became effective on January 1, 2003.  
(10) La Paz County Health Services District Tax became effective on September 1, 2002  
(11) School for the Deaf Tax became effective on July 1, 2003.

**TABLE 5**  
**STATE TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX RATES**  
**FISCAL YEAR 2003-04**

| <b>TAXABLE ACTIVITIES</b>                                        | <b>DISTRIBUTION<br/>BASE</b> | <b>NONSHARED</b> | <b>EDUCATION</b> | <b>TOTAL<br/>TAX</b> |
|------------------------------------------------------------------|------------------------------|------------------|------------------|----------------------|
| 1. Transporting and Towing                                       | 1.0%                         | 4.0%             | 0.6%             | 5.6%                 |
| 2. Nonmetalliferous Mining,<br>Oil and Gas Production            | 1.0%                         | 2.125%           | 0.0%             | 3.125%               |
| 4. Utilities                                                     | 1.0%                         | 4.0%             | 0.6%             | 5.6%                 |
| 5. Communications                                                | 1.0%                         | 4.0%             | 0.6%             | 5.6%                 |
| 6. Railroads and Aircraft                                        | 1.0%                         | 4.0%             | 0.6%             | 5.6%                 |
| 7/8. Private Car/Pipelines                                       | 1.0%                         | 4.0%             | 0.6%             | 5.6%                 |
| 9. Publishing                                                    | 1.0%                         | 4.0%             | 0.6%             | 5.6%                 |
| 10. Printing                                                     | 1.0%                         | 4.0%             | 0.6%             | 5.6%                 |
| 11. Restaurants and Bars                                         | 2.0%                         | 3.0%             | 0.6%             | 5.6%                 |
| 12. Amusements                                                   | 2.0%                         | 3.0%             | 0.6%             | 5.6%                 |
| 14. Personal Property Rentals                                    | 2.0%                         | 3.0%             | 0.6%             | 5.6%                 |
| 15. Contracting (1)                                              | 1.0%                         | 4.0%             | 0.6%             | 5.6%                 |
| 17. Retail                                                       | 2.0%                         | 3.0%             | 0.6%             | 5.6%                 |
| 19. Mining Severance                                             | 2.0%                         | 0.5%             | 0.0%             | 2.5%                 |
| 21. Timbering Severance - Ponderosa<br>(per thousand board feet) | \$1.704                      | \$0.426          | \$0              | \$2.13               |
| 22. Timbering Severance - Other<br>(per thousand board feet)     | \$1.208                      | \$0.302          | \$0              | \$1.51               |
| 25. Hotel/Motel Tax                                              | 2.75%                        | 2.75%            | 0.0%             | 5.5%                 |
| 28. Rental Occupancy Tax                                         | 2.0%                         | 1.0%             | 0.0%             | 3.0%                 |
| 29/30. Use and Use Inventory Tax                                 | 0.0%                         | 5.0%             | 0.6%             | 5.6%                 |
| 47. Membership Camping                                           | 2.0%                         | 3.0%             | 0.6%             | 5.6%                 |
| 49. Jet Fuel (per gallon)                                        | \$0.0122                     | \$0.0183         | \$0              | \$0.0305             |
| 51. Jet Fuel Use ( per gallon)                                   | \$0                          | \$0.0305         | \$0              | \$0.0305             |

(1) Most Contracting activity is covered under class 15, at a 5.6% total tax rate. Other classes at lower rates exist.

**TABLE 6**  
**NET TAXABLE SALES**  
**BY TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX CLASSIFICATIONS (1)**  
**FISCAL YEAR 1999-00 THROUGH FISCAL YEAR 2003-04**

| CLASSIFICATION               | FY1999-00               | % OF<br>TOTAL | FY2000-01               | % OF<br>TOTAL | FY2001-02               | % OF<br>TOTAL | FY2002-03               | % OF<br>TOTAL | FY2003-04               | % OF<br>TOTAL |
|------------------------------|-------------------------|---------------|-------------------------|---------------|-------------------------|---------------|-------------------------|---------------|-------------------------|---------------|
| Transporting (8)             | \$89,506,119            | 0.12          | \$138,655,762           | 0.18          | \$96,356,085            | 0.13          | \$26,106,195            | 0.03          | \$67,486,501            | 0.08          |
| Mining, Oil & Gas            | 193,933,697             | 0.27          | 224,834,096             | 0.30          | 208,310,010             | 0.28          | 268,072,442             | 0.35          | 287,786,559             | 0.34          |
| Mining Severance             | 481,582,634             | 0.66          | 168,695,209             | 0.22          | (4,263,622)             | (0.01)        | 45,049,321              | 0.06          | 261,623,478             | 0.31          |
| Timber Severance (4)         | 0                       | 0.00 (2)      | 0                       | 0.00 (2)      | 766,360                 | 0.00 (2)      | 0                       | 0.00 (2)      | 0                       | 0.00 (2)      |
| Utilities                    | 5,268,207,981           | 7.27          | 5,814,282,521           | 7.65          | 5,919,273,137           | 7.83          | 5,940,826,217           | 7.72          | 6,430,306,112           | 7.69          |
| Communications               | 2,453,093,781           | 3.39          | 2,870,088,870           | 3.78          | 2,945,681,407           | 3.90          | 2,869,499,256           | 3.73          | 2,809,508,501           | 3.36          |
| Private Car and<br>Pipelines | 5,612,007               | 0.01          | 15,485,669              | 0.02          | 7,134,188               | 0.01          | 12,492,721              | 0.02          | 15,919,891              | 0.02          |
| Publishing                   | 112,357,871             | 0.16          | 124,462,488             | 0.16          | 82,843,214              | 0.11          | 133,229,181             | 0.17          | 128,910,761             | 0.15          |
| Job Printing                 | 418,677,603             | 0.58          | 402,933,841             | 0.53          | 351,141,961             | 0.46          | 427,730,090             | 0.56          | 348,923,705             | 0.42          |
| Local Advertising (6)        | 27,476                  | 0.00 (2)      | 0                       | 0.00 (2)      | 0                       | 0.00 (2)      | 0                       | 0.00 (2)      | 0                       | 0.00 (2)      |
| Restaurants and Bars         | 5,976,371,272           | 8.25          | 6,300,820,165           | 8.29          | 6,428,712,331           | 8.51          | 6,655,027,562           | 8.65          | 7,202,034,300           | 8.62          |
| Amusements                   | 758,823,163             | 1.05          | 760,837,607             | 1.00          | 743,800,365             | 0.98          | 782,669,793             | 1.02          | 813,488,687             | 0.97          |
| Commercial Lease (5)         | 659,198,999             | 0.91          | 182,691,438             | 0.24          | 36,912,605              | 0.05          | (7,578,796)             | (0.01)        | (6,517,860)             | (0.01)        |
| Personal Property<br>Rentals | 3,412,995,935           | 4.71          | 3,658,549,237           | 4.81          | 3,607,518,815           | 4.77          | 3,319,777,937           | 4.31          | 3,174,944,574           | 3.80          |
| Contracting                  | 10,847,157,383          | 14.98         | 11,250,537,683          | 14.80         | 11,820,596,498          | 15.64         | 11,563,726,354          | 15.03         | 13,156,489,701          | 15.74         |
| Feed Wholesale (3)           | 382,271                 | 0.00 (2)      | (41,648)                | (0.00) (2)    | (1,806,235)             | (0.00) (2)    | (67,256)                | (0.00) (2)    | (8,021)                 | (0.00) (2)    |
| Retail                       | 36,403,861,655          | 50.27         | 38,282,337,115          | 50.37         | 38,432,859,974          | 50.85         | 39,408,769,331          | 51.22         | 42,409,054,932          | 50.74         |
| Hotel/Motel                  | 1,818,473,902           | 2.51          | 1,871,008,576           | 2.46          | 1,659,760,985           | 2.20          | 1,698,499,187           | 2.21          | 1,831,153,519           | 2.19          |
| Rental Occupancy Tax         | 3,733,808               | 0.01          | 4,896,781               | 0.01          | 5,967,630               | 0.01          | 1,427,458               | 0.00 (2)      | 4,201,555               | 0.01          |
| Use Tax                      | 3,514,612,988           | 4.85          | 3,922,952,933           | 5.16          | 3,240,459,960           | 4.29          | 3,793,690,395           | 4.93          | 4,644,318,922           | 5.56          |
| Membership Camping           | 1,411,253               | 0.00 (2)      | 2,420,361               | 0.00 (2)      | 2,741,146               | 0.00 (2)      | 2,406,275               | 0.00 (2)      | 2,998,348               | 0.00 (2)      |
| Agriculture Equipment (7)    | 0                       | 0.00          | 1,212,738               | 0.00 (2)      | 2,106,425               | 0.00 (2)      | 0                       | 0.00 (2)      | 0                       | 0.00 (2)      |
| Other                        | -----                   | -----         | -----                   | -----         | -----                   | -----         | -----                   | -----         | 119,004                 | 0.00 (2)      |
| <b>TOTAL</b>                 | <b>\$72,420,021,798</b> | <b>100.00</b> | <b>\$75,997,661,442</b> | <b>100.00</b> | <b>\$75,586,873,240</b> | <b>100.00</b> | <b>\$76,941,353,662</b> | <b>100.00</b> | <b>\$83,582,743,168</b> | <b>100.00</b> |

(1) Net taxable sales are based upon tax receipts.

(2) Percent of total is less than 0.01%.

(3) Feed Wholesale dropped to 0% effective July 17, 1994 and was repealed effective October 1, 1994.

(4) Effective July 13, 1995 the tax rate on Timber Severance was changed to a dollar amount per 1,000 board feet. Timber Severance includes only sales subject to the repealed rate.

(5) Commercial Lease rate dropped to 0% effective July 1, 1997.

(6) Local advertising was phased out on January 1, 1986.

(7) Agriculture Equipment was phased out July 1, 1988 and is not a current business classification.

(8) The Transportation/Towing and Railroads/Aircraft business classifications have been combined into one category and renamed Transporting.

Figures may not add to total due to rounding.

**TABLE 7**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS BY CLASS (1)**  
**FISCAL YEAR 2003-04**

| <b>CLASSIFICATION</b>                 | <b>DISTRIBUTION<br/>BASE</b> | <b>NONSHARED</b>       | <b>TOTAL<br/>COLLECTIONS</b> |
|---------------------------------------|------------------------------|------------------------|------------------------------|
| Transporting (4)                      | \$674,865                    | \$2,699,460            | \$3,374,325                  |
| Nonmetal Mining, Oil and Gas          | 2,877,866                    | 6,115,464              | 8,993,330                    |
| Mining Severance                      | 5,232,470                    | 1,308,117              | 6,540,587                    |
| Timbering Severance                   | 0                            | 0                      | 0                            |
| Timbering Severance - Ponderosa       | 7,589                        | 1,897                  | 9,486                        |
| Timbering Severance - Other           | 981                          | 245                    | 1,226                        |
| Utilities                             | 64,303,061                   | 257,212,244            | 321,515,306                  |
| Communications                        | 28,095,085                   | 112,380,340            | 140,475,425                  |
| Private Car and Pipelines             | 159,199                      | 636,796                | 795,995                      |
| Publishing                            | 1,289,108                    | 5,156,430              | 6,445,538                    |
| Printing                              | 3,489,237                    | 13,956,949             | 17,446,185                   |
| Restaurants and Bars                  | 144,040,686                  | 216,061,029            | 360,101,715                  |
| Amusements                            | 16,269,774                   | 24,404,661             | 40,674,434                   |
| Commercial Lease (3)                  | (47,824)                     | (41,590)               | (89,414)                     |
| Rentals of Personal Property          | 63,498,890                   | 95,248,339             | 158,747,229                  |
| Contracting                           | 131,564,894                  | 526,259,547            | 657,824,442                  |
| Feed Wholesale (2)                    | (20)                         | (18)                   | (38)                         |
| Retail                                | 848,179,945                  | 1,272,272,802          | 2,120,452,747                |
| Hotel/Motel                           | 50,356,759                   | 50,356,701             | 100,713,460                  |
| Rental Occupancy Tax                  | 84,247                       | 41,800                 | 126,047                      |
| Use Tax                               | 0                            | 232,215,946            | 232,215,946                  |
| License Fees                          | 0                            | 656,660                | 656,660                      |
| Membership Camping                    | 59,967                       | 89,950                 | 149,917                      |
| Jet Fuel Tax                          | 2,078,071                    | 3,117,106              | 5,195,177                    |
| Jet Fuel Use Tax                      | 0                            | 724,540                | 724,540                      |
| Non Sufficient Funds                  | 0                            | 65,557                 | 65,557                       |
| Telecommunications Service Assistance | (72,661)                     | (290,643)              | (363,304)                    |
| Other                                 | 1,190                        | 5,032                  | 6,222                        |
| Amnesty                               | 1,900,987                    | 11,652,457             | 13,553,444                   |
| <b>TOTAL</b>                          | <b>\$1,364,044,362</b>       | <b>\$2,832,307,821</b> | <b>\$4,196,352,184</b>       |

(1) Does not reflect the balance of undistributed estimated payments at the end of FY 03.

(2) Feed Wholesale dropped to 0% effective July 17, 1994 and was repealed effective October 1, 1994.

(3) Commercial Lease rate dropped to 0% effective July 1, 1997.

(4) Transporting/Towing has been combined with Railroads/Aircraft for confidentiality purposes.

Figures may not add to total due to rounding.

**TABLE 8**  
**DISTRIBUTION OF TRANSACTION PRIVILEGE, USE**  
**AND SEVERANCE TAX COLLECTIONS**  
**FISCAL YEAR 2003-04**

|                                                                                                                                                                                                                                       |                        |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|
| Net Regular to State General Fund                                                                                                                                                                                                     | \$3,290,458,614        |
| Net Regular to State General Fund-Amnesty                                                                                                                                                                                             | \$12,308,108           |
| Net Estimated Payments to General Fund                                                                                                                                                                                                | 14,056,241             |
| Net to Cities                                                                                                                                                                                                                         | 340,535,844            |
| Net to Cities-Amnesty                                                                                                                                                                                                                 | 475,247                |
| Net to Counties                                                                                                                                                                                                                       | 551,804,281            |
| Net to Counties-Amnesty                                                                                                                                                                                                               | 770,090                |
| Net to Education Fund                                                                                                                                                                                                                 | 487,214,807            |
| Net to Education Fund-Amnesty                                                                                                                                                                                                         | 713,878                |
| 911 Wireline/Excise, 911 Wireless, Telecommunications Devices, Poison Control Fund,<br>Schools for the Deaf, Municipal Water and Environmentally Hazardous Products,<br>Waste Tire Accounts Receivable Collections, and Other Amnesty | 35,853,237             |
| Less Collection Fees                                                                                                                                                                                                                  | (11)                   |
| <b>TOTAL GROSS COLLECTIONS</b>                                                                                                                                                                                                        | <b>\$4,734,190,335</b> |

**ADDITIONAL DISTRIBUTION FROM**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS**  
**FISCAL YEAR 2003-04**

|                               |              |
|-------------------------------|--------------|
| Office of Tourism             | \$11,947,238 |
| Phoenix International Raceway | \$416,667    |
| Rio Nuevo                     | \$5,081,197  |
| Tourism and Sports Authority  | \$2,895,339  |
| Tribal Community Colleges     | \$1,750,000  |

Figures may not add total due to rounding.

**TABLE 9**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN APACHE COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b>  |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|---------------------|
| Utilities                                                  | \$11,467,610                             | 17.9%                               | \$573,381           |
| Communications                                             | 12,890,738                               | -15.7%                              | 644,537             |
| Publishing                                                 | 529,690                                  | 4.2%                                | 26,485              |
| Restaurants and Bars                                       | 9,725,454                                | 10.1%                               | 486,273             |
| Amusements                                                 | 192,621                                  | -26.7%                              | 9,631               |
| Rentals of Personal<br>Property                            | 3,483,395                                | 42.9%                               | 174,170             |
| Contracting (All)                                          | 75,672,125                               | -8.3%                               | 3,783,563           |
| Retail                                                     | 60,086,420                               | 3.3%                                | 3,004,321           |
| Hotel/Motel                                                | 10,213,787                               | -0.2%                               | 561,758             |
| Other Taxable Activities                                   | 35,297,204                               | 13.9%                               | 1,609,741           |
| <b>TOTAL</b>                                               | <b>\$219,559,045</b>                     | <b>0.2%</b>                         | <b>\$10,873,859</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2001-02 THROUGH FISCAL YEAR 2003-04**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Utilities                                                  | 25               | 19               | 20                   |
| Communications                                             | 111              | 107              | 107                  |
| Publishing                                                 | 14               | 13               | 11                   |
| Restaurants and Bars                                       | 63               | 58               | 58                   |
| Amusements                                                 | 12               | 13               | 9                    |
| Rentals of Personal<br>Property                            | 182              | 178              | 143                  |
| Contracting (All)                                          | 321              | 263              | 289                  |
| Retail                                                     | 987              | 988              | 847                  |
| Hotel/Motel                                                | 63               | 61               | 54                   |
| Other Taxable Activities                                   | 488              | 539              | 483                  |
| <b>TOTAL</b>                                               | <b>2,266</b>     | <b>2,239</b>     | <b>2,021</b>         |

(1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees, Telecommunications  
Telecommunications Service Assistance, Subpoena Fees , Utilities Credit and Amnesty are not included.

(2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts.

Figures may not add to total due to rounding.

**TABLE 10**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN COCHISE COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b>  |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|---------------------|
| Utilities                                                  | \$122,167,049                            | 3.3%                                | \$6,108,352         |
| Communications                                             | 55,650,445                               | 12.9%                               | 2,782,522           |
| Publishing                                                 | 1,421,235                                | -30.3%                              | 71,062              |
| Printing/Advertising                                       | 2,396,653                                | 26.4%                               | 119,833             |
| Restaurants and Bars                                       | 101,920,032                              | 17.8%                               | 5,096,002           |
| Amusements                                                 | 7,464,437                                | -27.3%                              | 373,222             |
| Rentals of Personal<br>Property                            | 28,136,967                               | 30.8%                               | 1,406,848           |
| Contracting (All)                                          | 202,155,876                              | 17.2%                               | 10,107,794          |
| Retail                                                     | 674,809,118                              | 8.5%                                | 33,740,456          |
| Hotel/Motel                                                | 28,416,771                               | 14.2%                               | 1,562,922           |
| Other Taxable Activities                                   | 55,542,006                               | -17.5%                              | 2,768,707           |
| <b>TOTAL</b>                                               | <b>\$1,280,080,590</b>                   | <b>8.8%</b>                         | <b>\$64,137,720</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2000-01 THROUGH FISCAL YEAR 2002-03**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Utilities                                                  | 48               | 47               | 43                   |
| Communications                                             | 181              | 181              | 175                  |
| Publishing                                                 | 19               | 24               | 16                   |
| Printing/Advertising                                       | 25               | 26               | 22                   |
| Restaurants and Bars                                       | 346              | 339              | 300                  |
| Amusements                                                 | 70               | 64               | 55                   |
| Rentals of Personal<br>Property                            | 421              | 446              | 355                  |
| Contracting (All)                                          | 796              | 838              | 755                  |
| Retail                                                     | 3,107            | 3,158            | 2,797                |
| Hotel/Motel                                                | 140              | 136              | 119                  |
| Other Taxable Activities                                   | 886              | 1,015            | 952                  |
| <b>TOTAL</b>                                               | <b>6,039</b>     | <b>6,274</b>     | <b>5,589</b>         |

(1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees,

Telecommunications Service Assistance, Subpoena Fees , Utilities Credit and Amnesty are not included.

(2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts.

Figures may not add to total due to rounding.

**TABLE 11**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN COCONINO COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b>   |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|----------------------|
| Utilities                                                  | 123,438,271                              | 1.5%                                | 6,171,914            |
| Communications                                             | 80,423,792                               | 7.7%                                | 4,021,190            |
| Publishing                                                 | 2,797,701                                | 18.9%                               | 139,885              |
| Printing/Advertising                                       | 2,763,020                                | -6.9%                               | 138,151              |
| Restaurants and Bars                                       | 259,385,939                              | 6.4%                                | 12,969,297           |
| Amusements                                                 | 33,864,935                               | 19.0%                               | 1,693,247            |
| Rentals of Personal<br>Property                            | 51,714,889                               | -3.1%                               | 2,585,744            |
| Contracting (All)                                          | 301,678,381                              | 6.4%                                | 15,083,919           |
| Retail                                                     | 905,570,637                              | 2.1%                                | 45,278,532           |
| Hotel/Motel                                                | 177,533,138                              | 9.6%                                | 9,764,323            |
| Other Taxable Activities                                   | 120,348,107                              | 89.0%                               | 5,771,646            |
| <b>TOTAL</b>                                               | <b>\$2,059,518,811</b>                   | <b>7.1%</b>                         | <b>\$103,617,847</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2001-02 THROUGH FISCAL YEAR 2003-04**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Utilities                                                  | 40               | 38               | 34                   |
| Communications                                             | 215              | 207              | 209                  |
| Publishing                                                 | 32               | 30               | 24                   |
| Printing/Advertising                                       | 33               | 31               | 28                   |
| Restaurants and Bars                                       | 426              | 435              | 395                  |
| Amusements                                                 | 98               | 87               | 76                   |
| Rentals of Personal<br>Property                            | 542              | 539              | 462                  |
| Contracting (All)                                          | 1,459            | 1,531            | 1,249                |
| Retail                                                     | 3,771            | 3,921            | 3,349                |
| Hotel/Motel                                                | 251              | 254              | 231                  |
| Other Taxable Activities                                   | 1,189            | 1,331            | 1,277                |
| <b>TOTAL</b>                                               | <b>8,056</b>     | <b>8,404</b>     | <b>7,334</b>         |

(1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees,

Telecommunications Service Assistance, Subpoena Fees, Utilities Credit and Amnesty are not included.

(2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts.

Figures may not add to total due to rounding.

**TABLE 12**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN GILA COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b>  |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|---------------------|
| Utilities                                                  | \$85,517,022                             | 5.6%                                | \$4,275,851         |
| Communications                                             | 26,672,208                               | 6.5%                                | 1,333,610           |
| Publishing                                                 | 990,425                                  | -4.1%                               | 49,521              |
| Printing/Advertising                                       | 560,381                                  | -13.7%                              | 28,019              |
| Restaurants and Bars                                       | 48,477,658                               | 7.6%                                | 2,423,883           |
| Amusements                                                 | 1,572,738                                | 611.4%                              | 78,637              |
| Rentals of Personal<br>Property                            | 13,540,304                               | 4.4%                                | 677,015             |
| Contracting (All)                                          | 95,365,146                               | 1.8%                                | 4,768,257           |
| Retail                                                     | 236,358,368                              | 2.9%                                | 11,817,918          |
| Hotel/Motel                                                | 10,454,732                               | 12.9%                               | 575,010             |
| Other Taxable Activities                                   | 34,473,557                               | 16.6%                               | 1,510,537           |
| <b>TOTAL</b>                                               | <b>\$553,982,539</b>                     | <b>4.9%</b>                         | <b>\$27,538,260</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2001-02 THROUGH FISCAL YEAR 2003-04**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Utilities                                                  | 36               | 32               | 26                   |
| Communications                                             | 164              | 151              | 150                  |
| Publishing                                                 | 14               | 15               | 11                   |
| Printing/Advertising                                       | 14               | 14               | 9                    |
| Restaurants and Bars                                       | 167              | 178              | 161                  |
| Amusements                                                 | 37               | 33               | 30                   |
| Rentals of Personal<br>Property                            | 280              | 259              | 244                  |
| Contracting (All)                                          | 710              | 738              | 598                  |
| Retail                                                     | 1,812            | 1,864            | 1,582                |
| Hotel/Motel                                                | 67               | 69               | 56                   |
| Other Taxable Activities                                   | 598              | 627              | 617                  |
| <b>TOTAL</b>                                               | <b>3,899</b>     | <b>3,980</b>     | <b>3,484</b>         |

(1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees,  
Telecommunications Service Assistance, Subpoena Fees , Utilities Credit and Amnesty are not included.

(2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts.  
Figures may not add to total due to rounding.

**TABLE 13**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN GRAHAM COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b>  |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|---------------------|
| Communications                                             | \$8,023,664                              | -15.2%                              | \$401,183           |
| Restaurants and Bars                                       | 15,803,787                               | -4.3%                               | 790,189             |
| Rentals of Personal<br>Property                            | 4,370,514                                | -13.5%                              | 218,526             |
| Contracting (All)                                          | 29,818,429                               | -15.9%                              | 1,490,921           |
| Retail                                                     | 140,658,606                              | 4.4%                                | 7,032,930           |
| Other Taxable Activities                                   | 44,232,991                               | 52.6%                               | 2,227,245           |
| <b>TOTAL</b>                                               | <b>\$242,907,990</b>                     | <b>5.5%</b>                         | <b>\$12,160,995</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2001-02 THROUGH FISCAL YEAR 2003-04**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Communications                                             | 110              | 104              | 116                  |
| Restaurants and Bars                                       | 67               | 64               | 53                   |
| Rentals of Personal<br>Property                            | 170              | 164              | 139                  |
| Contracting (All)                                          | 197              | 251              | 201                  |
| Retail                                                     | 974              | 953              | 838                  |
| Other Taxable Activities                                   | 491              | 521              | 501                  |
| <b>TOTAL</b>                                               | <b>2,009</b>     | <b>2,057</b>     | <b>1,848</b>         |

(1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees,

Telecommunications Service Assistance, Subpoena Fees, Utilities Credit and Amnesty are not included.

(2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts.

Figures may not add to total due to rounding.

**TABLE 14**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN GREENLEE COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b>  |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|---------------------|
| Communications                                             | \$2,849,017                              | -9.8%                               | \$142,451           |
| Restaurants and Bars                                       | 2,571,005                                | 4.0%                                | 128,550             |
| Rentals of Personal<br>Property                            | 936,356                                  | -15.6%                              | 46,818              |
| Contracting (All)                                          | 10,079,996                               | -44.4%                              | 504,000             |
| Retail                                                     | 70,251,741                               | 10.1%                               | 3,512,587           |
| Other Taxable Activities                                   | 200,708,627                              | 142.6%                              | 6,492,148           |
| <b>TOTAL</b>                                               | <b>\$287,396,743</b>                     | <b>67.7%</b>                        | <b>\$10,826,554</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2000-01 THROUGH FISCAL YEAR 2002-03**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Communications                                             | 69               | 65               | 61                   |
| Restaurants and Bars                                       | 23               | 22               | 23                   |
| Rentals of Personal<br>Property                            | 79               | 61               | 48                   |
| Contracting (All)                                          | 78               | 72               | 53                   |
| Retail                                                     | 363              | 356              | 306                  |
| Other Taxable Activities                                   | 203              | 235              | 221                  |
| <b>TOTAL</b>                                               | <b>815</b>       | <b>811</b>       | <b>712</b>           |

(1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees,  
Telecommunications Service Assistance, Subpoena Fees , Utilities Credit and Amnesty are not included.

(2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts.  
Figures may not add to total due to rounding.

**TABLE 15**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN LA PAZ COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b> |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|--------------------|
| Utilities                                                  | \$17,821,487                             | 7.9%                                | \$891,074          |
| Communications                                             | 8,384,648                                | 63.8%                               | 419,232            |
| Publishing                                                 | 421,370                                  | -11.3%                              | 21,068             |
| Restaurants and Bars                                       | 24,835,929                               | 14.9%                               | 1,241,796          |
| Amusements                                                 | 135,586                                  | -32.2%                              | 6,779              |
| Rentals of Personal<br>Property                            | 3,416,337                                | -7.8%                               | 170,817            |
| Contracting (All)                                          | 26,565,872                               | 31.6%                               | 1,328,294          |
| Retail                                                     | 103,975,183                              | 10.4%                               | 5,198,759          |
| Hotel/Motel                                                | 5,408,714                                | 4.0%                                | 297,479            |
| Other Taxable Activities                                   | 5,588,026                                | N/A                                 | 275,975            |
| <b>TOTAL</b>                                               | <b>\$196,553,151</b>                     | <b>22.6%</b>                        | <b>\$9,851,275</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2001-02 THROUGH FISCAL YEAR 2003-04**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Utilities                                                  | 22               | 25               | 19                   |
| Communications                                             | 100              | 95               | 99                   |
| Publishing                                                 | 11               | 12               | 8                    |
| Restaurants and Bars                                       | 97               | 96               | 91                   |
| Amusements                                                 | 13               | 14               | 10                   |
| Rentals of Personal<br>Property                            | 174              | 167              | 146                  |
| Contracting (All)                                          | 225              | 235              | 199                  |
| Retail                                                     | 1,787            | 1,805            | 1,587                |
| Hotel/Motel                                                | 58               | 53               | 53                   |
| Other Taxable Activities                                   | 387              | 540              | 358                  |
| <b>TOTAL</b>                                               | <b>2,874</b>     | <b>3,042</b>     | <b>2,570</b>         |

(1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees, Telecommunications Service Assistance, Subpoena Fees, Utilities Credit and Amnesty are not included.

(2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts. Figures may not add to total due to rounding.

**TABLE 16**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN MARICOPA COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b>     |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|------------------------|
| Utilities                                                  | 3,983,833,551                            | 7.9%                                | 199,191,678            |
| Communications                                             | 1,897,565,759                            | 2.1%                                | 94,878,288             |
| Publishing                                                 | 91,754,681                               | -2.8%                               | 4,587,734              |
| Printing/Advertising                                       | 268,070,783                              | -23.6%                              | 13,403,539             |
| Restaurants and Bars                                       | 4,915,740,625                            | 8.8%                                | 245,787,031            |
| Amusements                                                 | 609,328,910                              | 2.7%                                | 30,466,446             |
| Rentals of Personal                                        |                                          |                                     |                        |
| Property                                                   | 2,479,973,993                            | -2.8%                               | 123,998,700            |
| Contracting (All)                                          | 8,521,645,128                            | 11.3%                               | 426,082,256            |
| Retail                                                     | 28,752,599,442                           | 8.2%                                | 1,437,629,972          |
| Hotel/Motel                                                | 1,117,434,138                            | 9.2%                                | 61,458,878             |
| Other Taxable Activities                                   | 3,698,653,716                            | 25.8%                               | 183,931,767            |
| <b>TOTAL</b>                                               | <b>\$56,336,600,727</b>                  | <b>8.6%</b>                         | <b>\$2,821,416,288</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2001-02 THROUGH FISCAL YEAR 2003-04**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Utilities                                                  | 157              | 166              | 121                  |
| Communications                                             | 640              | 633              | 504                  |
| Publishing                                                 | 295              | 297              | 234                  |
| Printing/Advertising                                       | 970              | 953              | 823                  |
| Restaurants and Bars                                       | 5,443            | 5,768            | 5,245                |
| Amusements                                                 | 695              | 711              | 627                  |
| Rentals of Personal                                        |                  |                  |                      |
| Property                                                   | 2,913            | 2,926            | 2,544                |
| Contracting (All)                                          | 12,177           | 13,022           | 11,596               |
| Retail                                                     | 43,087           | 44,565           | 40,363               |
| Hotel/Motel                                                | 625              | 622              | 590                  |
| Other Taxable Activities                                   | 10,765           | 10,918           | 10,112               |
| <b>TOTAL</b>                                               | <b>77,767</b>    | <b>80,581</b>    | <b>72,759</b>        |

(1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees, Telecommunications Service Assistance, Subpoena Fees, Utilities Credit and Amnesty are not included.

(2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts. Figures may not add to total due to rounding.

**TABLE 17**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN MOHAVE COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b>   |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|----------------------|
| Utilities                                                  | \$231,211,070                            | 22.2%                               | \$11,560,554         |
| Communications                                             | 67,991,812                               | 16.7%                               | 3,399,591            |
| Publishing                                                 | 2,700,743                                | -4.5%                               | 135,037              |
| Printing/Advertising                                       | 4,898,997                                | 23.5%                               | 244,950              |
| Restaurants and Bars                                       | 167,079,705                              | 8.2%                                | 8,353,985            |
| Amusements                                                 | 14,976,625                               | -3.9%                               | 748,831              |
| Rentals of Personal<br>Property                            | 59,459,429                               | 5.1%                                | 2,972,971            |
| Contracting (All)                                          | 437,529,755                              | 34.6%                               | 21,876,488           |
| Retail                                                     | 1,188,476,969                            | 10.8%                               | 59,423,848           |
| Hotel/Motel                                                | 40,921,244                               | 14.4%                               | 2,250,668            |
| Other Taxable Activities                                   | 158,281,380                              | -0.2%                               | 7,827,516            |
| <b>TOTAL</b>                                               | <b>\$2,373,527,729</b>                   | <b>14.5%</b>                        | <b>\$118,794,439</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2001-02 THROUGH FISCAL YEAR 2003-04**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Utilities                                                  | 53               | 50               | 41                   |
| Communications                                             | 159              | 165              | 168                  |
| Publishing                                                 | 26               | 26               | 27                   |
| Printing/Advertising                                       | 36               | 35               | 26                   |
| Restaurants and Bars                                       | 407              | 410              | 358                  |
| Amusements                                                 | 68               | 67               | 49                   |
| Rentals of Personal<br>Property                            | 541              | 576              | 466                  |
| Contracting (All)                                          | 1,286            | 1,404            | 1,301                |
| Retail                                                     | 4,225            | 4,314            | 3,871                |
| Hotel/Motel                                                | 145              | 142              | 133                  |
| Other Taxable Activities                                   | 1,144            | 1,148            | 1,224                |
| <b>TOTAL</b>                                               | <b>8,090</b>     | <b>8,337</b>     | <b>7,664</b>         |

(1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees,  
Telecommunications Service Assistance, Subpoena Fees , Utilities Credit and Amnesty are not included.

(2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts.  
Figures may not add to total due to rounding.

**TABLE 18**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN NAVAJO COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b>  |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|---------------------|
| Utilities                                                  | \$66,843,458                             | 7.0%                                | \$3,342,173         |
| Communications                                             | 28,477,341                               | -25.1%                              | 1,423,867           |
| Publishing                                                 | 1,008,900                                | -19.5%                              | 50,445              |
| Restaurants and Bars                                       | 71,098,751                               | 5.5%                                | 3,554,938           |
| Amusements                                                 | 4,878,540                                | 23.8%                               | 243,927             |
| Rentals of Personal                                        |                                          |                                     |                     |
| Property                                                   | 19,356,060                               | 5.0%                                | 967,803             |
| Contracting (All)                                          | 152,574,633                              | 11.9%                               | 7,628,732           |
| Retail                                                     | 615,673,414                              | 1.0%                                | 30,783,671          |
| Hotel/Motel                                                | 27,411,504                               | -1.9%                               | 1,507,633           |
| Other Taxable Activities                                   | 139,071,281                              | -17.2%                              | 5,032,420           |
| <b>TOTAL</b>                                               | <b>\$1,126,393,882</b>                   | <b>-0.6%</b>                        | <b>\$54,535,607</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2001-02 THROUGH FISCAL YEAR 2003-04**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Utilities                                                  | 46               | 45               | 38                   |
| Communications                                             | 154              | 162              | 151                  |
| Publishing                                                 | 17               | 20               | 14                   |
| Restaurants and Bars                                       | 198              | 209              | 182                  |
| Amusements                                                 | 37               | 38               | 30                   |
| Rentals of Personal                                        |                  |                  |                      |
| Property                                                   | 340              | 328              | 276                  |
| Contracting (All)                                          | 850              | 953              | 747                  |
| Retail                                                     | 2,205            | 2,218            | 1,909                |
| Hotel/Motel                                                | 149              | 142              | 135                  |
| Other Taxable Activities                                   | 769              | 809              | 782                  |
| <b>TOTAL</b>                                               | <b>4,765</b>     | <b>4,924</b>     | <b>4,264</b>         |

(1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees,  
Telecommunications Service Assistance, Subpoena Fees , Utilities Credit and Amnesty are not included.

(2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts.  
Figures may not add to total due to rounding.

**TABLE 19**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN PIMA COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b>   |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|----------------------|
| Utilities                                                  | 1,073,603,628                            | 6.6%                                | 53,680,181           |
| Communications                                             | 318,812,733                              | -33.0%                              | 15,940,637           |
| Publishing                                                 | 15,742,944                               | -11.1%                              | 787,147              |
| Printing/Advertising                                       | 56,728,931                               | 6.2%                                | 2,836,447            |
| Restaurants and Bars                                       | 1,087,058,505                            | 6.2%                                | 54,352,925           |
| Amusements                                                 | 87,528,989                               | 9.5%                                | 4,376,449            |
| Rentals of Personal<br>Property                            | 352,048,637                              | -18.2%                              | 17,602,432           |
| Contracting (All)                                          | 1,729,023,041                            | 10.7%                               | 86,451,152           |
| Retail                                                     | 6,440,448,568                            | 5.9%                                | 322,022,428          |
| Hotel/Motel                                                | 279,749,670                              | 4.1%                                | 15,386,232           |
| Other Taxable Activities                                   | 485,549,665                              | 30.5%                               | 22,386,857           |
| <b>TOTAL</b>                                               | <b>\$11,926,295,310</b>                  | <b>4.9%</b>                         | <b>\$595,822,888</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2001-02 THROUGH FISCAL YEAR 2003-04**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Utilities                                                  | 76               | 75               | 63                   |
| Communications                                             | 319              | 284              | 170                  |
| Publishing                                                 | 113              | 122              | 76                   |
| Printing/Advertising                                       | 178              | 187              | 155                  |
| Restaurants and Bars                                       | 1,527            | 1,637            | 1,424                |
| Amusements                                                 | 222              | 231              | 194                  |
| Rentals of Personal<br>Property                            | 1,210            | 1,210            | 1,009                |
| Contracting (All)                                          | 4,371            | 4,531            | 3,928                |
| Retail                                                     | 13,982           | 14,532           | 12,731               |
| Hotel/Motel                                                | 252              | 258              | 242                  |
| Other Taxable Activities                                   | 2,590            | 2,840            | 2,832                |
| <b>TOTAL</b>                                               | <b>24,840</b>    | <b>25,907</b>    | <b>22,824</b>        |

- (1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees, Telecommunications Service Assistance, Subpoena Fees, Utilities Credit and Amnesty are not included.
- (2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts. Figures may not add to total due to rounding.

**TABLE 20**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN PINAL COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b>   |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|----------------------|
| Utilities                                                  | 212,373,781                              | 14.5%                               | 10,618,689           |
| Communications                                             | 110,715,979                              | 19.6%                               | 5,535,799            |
| Publishing                                                 | 3,398,009                                | 8.4%                                | 169,900              |
| Printing/Advertising                                       | 1,820,656                                | -0.5%                               | 91,033               |
| Restaurants and Bars                                       | 113,752,712                              | 6.3%                                | 5,687,636            |
| Amusements                                                 | 19,264,394                               | 12.1%                               | 963,220              |
| Rentals of Personal                                        |                                          |                                     |                      |
| Property                                                   | 36,972,576                               | -4.2%                               | 1,848,629            |
| Contracting (All)                                          | 660,098,355                              | 56.8%                               | 33,004,918           |
| Retail                                                     | 692,004,303                              | 6.4%                                | 34,600,215           |
| Hotel/Motel                                                | 15,974,976                               | -0.7%                               | 878,624              |
| Other Taxable Activities                                   | 193,067,640                              | 24.7%                               | 8,574,445            |
| <b>TOTAL</b>                                               | <b>\$2,059,443,380</b>                   | <b>22.0%</b>                        | <b>\$101,973,107</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2001-02 THROUGH FISCAL YEAR 2003-04**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Utilities                                                  | 60               | 63               | 186                  |
| Communications                                             | 218              | 203              | 16                   |
| Publishing                                                 | 23               | 23               | 22                   |
| Printing/Advertising                                       | 22               | 24               | 293                  |
| Restaurants and Bars                                       | 314              | 314              | 76                   |
| Amusements                                                 | 83               | 93               |                      |
| Rentals of Personal                                        |                  |                  |                      |
| Property                                                   | 433              | 441              | 399                  |
| Contracting (All)                                          | 1,645            | 1,804            | 1,586                |
| Retail                                                     | 3,265            | 3,384            | 3,034                |
| Hotel/Motel                                                | 102              | 116              | 94                   |
| Other Taxable Activities                                   | 1,016            | 1,135            | 1,033                |
| <b>TOTAL</b>                                               | <b>7,181</b>     | <b>7,600</b>     | <b>6,739</b>         |

(1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees,  
Telecommunications Service Assistance, Subpoena Fees , Utilities Credit and Amnesty are not included.

(2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts.  
Figures may not add to total due to rounding.

**TABLE 21**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN SANTA CRUZ COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b>  |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|---------------------|
| Utilities                                                  | \$34,968,464                             | 30.0%                               | \$1,748,423         |
| Communications                                             | 21,430,353                               | 15.4%                               | 1,071,518           |
| Publishing                                                 | 621,420                                  | 9.8%                                | 31,071              |
| Restaurants and Bars                                       | 35,757,075                               | 4.7%                                | 1,787,854           |
| Amusements                                                 | 1,348,361                                | 1.4%                                | 67,418              |
| Rentals of Personal                                        |                                          |                                     |                     |
| Property                                                   | 11,002,231                               | -10.5%                              | 550,112             |
| Contracting (All)                                          | 70,471,803                               | 39.3%                               | 3,523,590           |
| Retail                                                     | 295,522,418                              | 6.5%                                | 14,776,121          |
| Hotel/Motel                                                | 10,731,680                               | 7.2%                                | 590,242             |
| Other Taxable Activities                                   | 14,391,249                               | 0.8%                                | 718,467             |
| <b>TOTAL</b>                                               | <b>\$496,245,056</b>                     | <b>11.3%</b>                        | <b>\$24,864,815</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2001-02 THROUGH FISCAL YEAR 2003-04**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Utilities                                                  | 19               | 16               | 12                   |
| Communications                                             | 133              | 124              | 132                  |
| Publishing                                                 | 11               | 10               | 7                    |
| Restaurants and Bars                                       | 131              | 119              | 105                  |
| Amusements                                                 | 16               | 19               | 19                   |
| Rentals of Personal                                        |                  |                  |                      |
| Property                                                   | 264              | 253              | 216                  |
| Contracting (All)                                          | 392              | 413              | 376                  |
| Retail                                                     | 1,518            | 1,533            | 1,357                |
| Hotel/Motel                                                | 29               | 30               | 29                   |
| Other Taxable Activities                                   | 506              | 581              | 558                  |
| <b>TOTAL</b>                                               | <b>3,019</b>     | <b>3,098</b>     | <b>2,811</b>         |

- (1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees, Telecommunications Service Assistance, Subpoena Fees, Utilities Credit and Amnesty are not included.
- (2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts. Figures may not add to total due to rounding.

**TABLE 22**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN YAVAPAI COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b>   |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|----------------------|
| Utilities                                                  | 218,358,573                              | 11.4%                               | 10,917,929           |
| Communications                                             | 101,508,098                              | 9.8%                                | 5,075,405            |
| Publishing                                                 | 3,577,240                                | -15.6%                              | 178,862              |
| Printing/Advertising                                       | 6,285,455                                | -7.4%                               | 314,273              |
| Restaurants and Bars                                       | 208,672,278                              | 5.6%                                | 10,433,614           |
| Amusements                                                 | 20,830,905                               | 2.7%                                | 1,041,545            |
| Rentals of Personal                                        |                                          |                                     |                      |
| Property                                                   | 53,200,128                               | -2.0%                               | 2,660,006            |
| Contracting (All)                                          | 538,286,958                              | 16.6%                               | 26,914,348           |
| Retail                                                     | 1,229,975,550                            | 10.4%                               | 61,498,777           |
| Hotel/Motel                                                | 69,195,591                               | -3.8%                               | 3,805,757            |
| Other Taxable Activities                                   | 128,298,610                              | 74.6%                               | 4,804,276            |
| <b>TOTAL</b>                                               | <b>\$2,578,189,385</b>                   | <b>11.8%</b>                        | <b>\$127,644,793</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2001-02 THROUGH FISCAL YEAR 2003-04**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Utilities                                                  | 73               | 74               | 67                   |
| Communications                                             | 222              | 218              | 197                  |
| Publishing                                                 | 52               | 45               | 38                   |
| Printing/Advertising                                       | 61               | 56               | 46                   |
| Restaurants and Bars                                       | 545              | 555              | 502                  |
| Amusements                                                 | 94               | 86               | 80                   |
| Rentals of Personal                                        |                  |                  |                      |
| Property                                                   | 529              | 541              | 469                  |
| Contracting (All)                                          | 2,235            | 2,371            | 2,100                |
| Retail                                                     | 5,333            | 5,553            | 4,828                |
| Hotel/Motel                                                | 174              | 182              | 167                  |
| Other Taxable Activities                                   | 1,249            | 1,393            | 1,275                |
| <b>TOTAL</b>                                               | <b>10,567</b>    | <b>11,074</b>    | <b>9,769</b>         |

(1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees,  
Telecommunications Service Assistance, Subpoena Fees , Utilities Credit and Amnesty are not included.

(2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts.  
Figures may not add to total due to round

**TABLE 23**  
**TRANSACTION PRIVILEGE, USE AND SEVERANCE TAX COLLECTIONS (1)**  
**IN YUMA COUNTY FOR THE PERIOD BEGINNING**  
**JULY 1, 2003 AND ENDING JUNE 30, 2004**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>CALCULATED NET<br/>TAXABLE INCOME</b> | <b>% CHANGE<br/>FROM FY 2002-03</b> | <b>COLLECTIONS</b>  |
|------------------------------------------------------------|------------------------------------------|-------------------------------------|---------------------|
| Utilities                                                  | \$168,929,435                            | 9.7%                                | \$8,446,472         |
| Communications                                             | 68,111,914                               | 27.0%                               | 3,405,596           |
| Publishing                                                 | 3,631,121                                | 56.5%                               | 181,556             |
| Restaurants and Bars                                       | 140,154,842                              | 9.7%                                | 7,007,742           |
| Amusements                                                 | 10,689,053                               | 8.8%                                | 534,453             |
| Rentals of Personal<br>Property                            | 57,332,757                               | -1.9%                               | 2,866,638           |
| Contracting (All)                                          | 305,524,202                              | 26.2%                               | 15,276,210          |
| Retail                                                     | 1,002,644,195                            | 7.8%                                | 50,132,210          |
| Hotel/Motel                                                | 33,705,575                               | 16.7%                               | 1,853,807           |
| Other Taxable Activities                                   | 55,326,038                               | 25.4%                               | 2,746,269           |
| <b>TOTAL</b>                                               | <b>\$1,846,049,133</b>                   | <b>11.8%</b>                        | <b>\$92,450,952</b> |

**NUMBER OF ACCOUNTS**  
**FISCAL YEAR 2000-01 THROUGH FISCAL YEAR 2002-03**

| <b>TAXABLE ACTIVITIES AND<br/>BUSINESS CLASSIFICATIONS</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04 (2)</b> |
|------------------------------------------------------------|------------------|------------------|----------------------|
| Utilities                                                  | 44               | 37               | 30                   |
| Communications                                             | 187              | 171              | 162                  |
| Publishing                                                 | 13               | 14               | 11                   |
| Restaurants and Bars                                       | 292              | 317              | 283                  |
| Amusements                                                 | 41               | 38               | 39                   |
| Rentals of Personal<br>Property                            | 462              | 486              | 400                  |
| Contracting (All)                                          | 693              | 719              | 623                  |
| Retail                                                     | 3,246            | 3,279            | 2,855                |
| Hotel/Motel                                                | 92               | 103              | 90                   |
| Other Taxable Activities                                   | 925              | 1,081            | 1,073                |
| <b>TOTAL</b>                                               | <b>5,995</b>     | <b>6,245</b>     | <b>5,566</b>         |

(1) License fees, Jet Fuel, Jet Fuel Use, Timber Severance Ponderosa/Other, NSF, Seizure/Sales Fees, Telecommunications Service Assistance, Subpoena Fees, Utilities Credit and Amnesty are not included.

(2) The counts for FY04 reflect reductions due to data purification and not necessarily a decline in business counts. Figures may not add to total due to rounding.

**TABLE 24**  
**STATE TRANSACTION PRIVILEGE AND SEVERANCE TAX**  
**DISTRIBUTION TO COUNTIES**  
**FISCAL YEAR 1999-00 THROUGH FISCAL YEAR 2003-04**

| <b>COUNTY</b> | <b>FY1999-00</b>     | <b>FY2000-01</b>     | <b>FY2001-02</b>     | <b>FY2002-03</b>     | <b>FY2003-04</b>     | <b>% CHANGE<br/>FROM FY2002-03</b> |
|---------------|----------------------|----------------------|----------------------|----------------------|----------------------|------------------------------------|
| Apache        | \$5,473,442          | \$4,445,431          | \$3,808,535          | \$3,878,392          | \$4,135,998          | 6.6%                               |
| Cochise       | 9,229,981            | 9,594,853            | 9,111,850            | 9,344,323            | 10,135,220           | 8.5%                               |
| Coconino      | 13,841,588           | 13,978,278           | 13,695,680           | 13,903,149           | 14,362,293           | 3.3%                               |
| Gila          | 3,882,098            | 4,443,907            | 4,087,916            | 4,058,750            | 4,314,601            | 6.3%                               |
| Graham        | 2,412,735            | 2,462,318            | 2,366,529            | 2,381,979            | 2,500,199            | 5.0%                               |
| Greenlee      | 3,098,540            | 3,003,365            | 1,794,359            | 1,750,473            | 1,975,250            | 12.8%                              |
| La Paz        | 1,486,269            | 1,495,379            | 1,525,956            | 1,523,806            | 1,665,084            | 9.3%                               |
| Maricopa      | 306,464,900          | 322,426,596          | 325,710,325          | 329,197,352          | 355,145,845          | 7.9%                               |
| Mohave        | 12,938,817           | 13,012,998           | 13,293,460           | 13,839,979           | 15,239,251           | 10.1%                              |
| Navajo        | 7,748,173            | 7,932,049            | 7,990,618            | 8,287,880            | 8,627,859            | 4.1%                               |
| Pima          | 76,273,737           | 79,516,015           | 76,759,008           | 77,729,083           | 82,562,254           | 6.2%                               |
| Pinal         | 11,582,587           | 12,511,593           | 12,467,448           | 13,328,798           | 14,773,417           | 10.8%                              |
| Santa Cruz    | 3,180,054            | 3,346,986            | 3,275,822            | 3,357,505            | 3,627,497            | 8.0%                               |
| Yavapai       | 16,154,370           | 16,629,440           | 16,504,368           | 17,000,259           | 18,519,004           | 8.9%                               |
| Yuma          | 11,358,869           | 11,861,866           | 12,675,627           | 13,121,508           | 14,220,509           | 8.4%                               |
|               | <b>\$485,126,158</b> | <b>\$506,661,075</b> | <b>\$505,067,501</b> | <b>\$512,703,234</b> | <b>\$551,804,281</b> | <b>7.6%</b>                        |

Figures may not add to totals due to rounding.

**TABLE 25**  
**STATE TRANSACTION PRIVILEGE AND SEVERANCE TAX**  
**DISTRIBUTION TO MUNICIPALITIES**  
**FISCAL YEAR 2003-04**

| <b>CITIES</b>   | <b>AMOUNT</b> | <b>COUNTY TOTAL</b> | <b>CITIES</b>     | <b>AMOUNT</b>        | <b>COUNTY TOTAL</b>  |
|-----------------|---------------|---------------------|-------------------|----------------------|----------------------|
| <b>APACHE</b>   |               |                     | Scottsdale        | \$17,029,846         |                      |
| Eagar           | \$338,824     |                     | Surprise          | 2,591,632            |                      |
| St. Johns       | 298,078       |                     | Tempe             | 13,326,555           |                      |
| Springerville   | 165,674       | \$802,576           | Tolleson          | 417,880              |                      |
| <b>COCHISE</b>  |               |                     | Wickenburg        | 426,954              |                      |
| Benson          | 395,785       |                     | Youngtown         | 252,879              | \$240,631,851        |
| Bisbee          | 511,639       |                     | <b>MOHAVE</b>     |                      |                      |
| Douglas         | 1,388,146     |                     | Bullhead City     | 2,837,033            |                      |
| Huachuca City   | 147,107       |                     | Colorado City     | 280,099              |                      |
| Sierra Vista    | 3,173,589     |                     | Kingman           | 1,686,056            |                      |
| Tombstone       | 126,356       |                     | Lake Havasu City  | 3,523,335            | 8,326,524            |
| Willcox         | 313,620       | 6,056,242           | <b>NAVAJO</b>     |                      |                      |
| <b>COCONINO</b> |               |                     | Holbrook          | 413,092              |                      |
| Flagstaff       | 4,443,781     |                     | Pinetop-Lakeside  | 300,934              |                      |
| Fredonia        | 87,037        |                     | Show Low          | 646,480              |                      |
| Page            | 572,044       |                     | Snowflake         | 374,698              |                      |
| Williams        | 238,765       | 5,341,628           | Taylor            | 266,825              |                      |
| <b>GILA</b>     |               |                     | Winslow           | 799,803              | 2,801,832            |
| Globe           | 628,921       |                     | <b>PIMA</b>       |                      |                      |
| Hayden          | 74,940        |                     | Marana            | 1,138,880            |                      |
| Miami           | 162,649       |                     | Oro Valley        | 2,682,870            |                      |
| Payson          | 1,144,256     |                     | Sahuarita         | 272,370              |                      |
| Winkelman       | 37,218        | 2,047,984           | South Tucson      | 461,231              |                      |
| <b>GRAHAM</b>   |               |                     | Tucson            | 40,889,021           | 45,444,371           |
| Pima            | 167,102       |                     | <b>PINAL</b>      |                      |                      |
| Safford         | 775,608       |                     | Apache Junction   | 2,672,788            |                      |
| Thatcher        | 337,900       | 1,280,609           | Casa Grande       | 2,119,143            |                      |
| <b>GREENLEE</b> |               |                     | Coolidge          | 654,125              |                      |
| Clifton         | 218,098       |                     | Eloy              | 871,634              |                      |
| Duncan          | 68,218        | 286,316             | Florence          | 1,264,982            |                      |
| <b>LA PAZ</b>   |               |                     | Kearny            | 188,945              |                      |
| Parker          | 263,801       |                     | Mammoth           | 148,031              |                      |
| Quartzsite      | 281,779       | 545,580             | Maricopa          | 120,213              |                      |
| <b>MARICOPA</b> |               |                     | Superior          | 273,378              | 8,313,239            |
| Avondale        | 3,014,637     |                     | <b>SANTA CRUZ</b> |                      |                      |
| Buckeye         | 713,858       |                     | Nogales           | 1,754,022            |                      |
| Carefree        | 245,906       |                     | Patagonia         | 74,015               | 1,828,038            |
| Cave Creek      | 313,200       |                     | <b>YAVAPAI</b>    |                      |                      |
| Chandler        | 14,837,664    |                     | Camp Verde        | 794,006              |                      |
| El Mirage       | 639,255       |                     | Chino Valley      | 686,134              |                      |
| Fountain Hills  | 1,700,002     |                     | Clarkdale         | 287,492              |                      |
| Gila Bend       | 166,346       |                     | Cottonwood        | 771,155              |                      |
| Gilbert         | 9,215,969     |                     | Jerome            | 27,640               |                      |
| Glendale        | 18,383,042    |                     | Prescott          | 2,851,232            |                      |
| Goodyear        | 1,588,769     |                     | Prescott Valley   | 1,977,245            |                      |
| Guadalupe       | 439,220       |                     | Sedona            | 856,260              | 8,251,164            |
| Litchfield Park | 320,089       |                     | <b>YUMA</b>       |                      |                      |
| Mesa            | 33,408,722    |                     | San Luis          | 1,287,246            |                      |
| Paradise Valley | 1,147,953     |                     | Somerton          | 610,438              |                      |
| Peoria          | 9,103,980     |                     | Wellton           | 153,660              |                      |
| Phoenix         | 110,984,893   |                     | Yuma              | 6,526,547            | 8,577,891            |
| Queen Creek     | 362,600       |                     | <b>TOTAL</b>      | <b>\$340,535,844</b> | <b>\$340,535,844</b> |

City Distributions are based on relative population.  
Figures may not add to total due to rounding.

**TABLE 26**  
**MUNICIPAL PRIVILEGE TAX COLLECTION PROGRAM**  
**COLLECTIONS BY CITY**  
**FISCAL YEAR 2003-04**

| <b>CITY</b>      | <b>RATE (1)<br/>(PERCENT)</b> | <b>COLLECTIONS</b> | <b>CITY</b>      | <b>RATE (1)<br/>(PERCENT)</b> | <b>COLLECTIONS</b>   |
|------------------|-------------------------------|--------------------|------------------|-------------------------------|----------------------|
| Apache Junction  | 2.2*                          | \$9,530,785        | Miami            | 2.5                           | \$241,899            |
| Benson           | 2.5*                          | 2,009,010          | Oro Valley       | 2.0*                          | 8,687,532            |
| Bisbee           | 2.5*                          | 1,391,393          | Page             | 3.0*                          | 4,179,964            |
| Buckeye          | 2.0*                          | 3,856,634          | Paradise Valley  | 1.4*                          | 7,827,966            |
| Bullhead City    | 2.0*                          | 9,884,242          | Parker           | 2.0*                          | 1,180,046            |
| Camp Verde       | 2.0*                          | 1,646,801          | Patagonia        | 3.0*                          | 230,016              |
| Carefree         | 2.0*                          | 1,717,524          | Payson           | 2.0*                          | 5,434,673            |
| Casa Grande      | 1.8*                          | 12,441,300         | Pima             | 2.0*                          | 149,866              |
| Cave Creek       | 2.5*                          | 2,793,346          | Pinetop-Lakeside | 2.5*                          | 2,939,917            |
| Chino Valley     | 2.0*                          | 2,428,802          | Prescott Valley  | 2.33*                         | 8,806,709            |
| Clarkdale        | 2.25*                         | 497,303            | Quartzsite       | 2.5*                          | 968,785              |
| Clifton          | 2.0                           | 223,496            | Queen Creek      | 2.0*                          | 5,568,031            |
| Colorado City    | 2.0*                          | 204,901            | Safford          | 2.0*                          | 2,424,155            |
| Coolidge         | 2.0*                          | 2,140,776          | Sahuarita        | 2.0*                          | 5,276,252            |
| Cottonwood       | 2.2*                          | 7,022,949          | St. Johns        | 2.0*                          | 493,015              |
| Douglas          | 2.5*                          | 4,440,416          | San Luis         | 2.5*                          | 2,345,057            |
| Duncan           | 2.0                           | 70,760             | Sedona           | 3.0*                          | 11,782,294           |
| Eagar            | 3.0*                          | 543,524            | Show Low         | 2.0                           | 7,685,555            |
| El Mirage        | 3.0*                          | 4,134,525          | Sierra Vista     | 1.5*                          | 11,940,465           |
| Eloy             | 3.0*                          | 2,654,823          | Snowflake        | 2.0*                          | 878,838              |
| Florence         | 2.0*                          | 1,060,616          | Somerton         | 2.5*                          | 740,625              |
| Fountain Hills   | 2.6*                          | 7,502,847          | South Tucson     | 2.5*                          | 2,320,471            |
| Fredonia         | 2.0                           | 89,091             | Springerville    | 3.0*                          | 1,259,095            |
| Gila Bend        | 3.0*                          | 1,288,096          | Superior         | 2.0*                          | 192,218              |
| Gilbert          | 1.5*                          | 34,744,135         | Surprise         | 2.2*                          | 25,303,448           |
| Globe            | 1.5*                          | 2,147,091          | Taylor           | 2.0*                          | 564,785              |
| Goodyear         | 2.0*                          | 16,976,720         | Thatcher         | 2.0*                          | 2,057,423            |
| Guadalupe        | 3.0*                          | 1,011,501          | Tolleson         | 2.0*                          | 3,767,460            |
| Hayden           | 3.0*                          | 438,097            | Tombstone        | 2.5*                          | 666,929              |
| Holbrook         | 3.0*                          | 2,280,665          | Wellton          | 2.5                           | 405,577              |
| Huachuca City    | 1.5*                          | 240,401            | Wickenburg       | 1.7                           | 1,794,086            |
| Jerome           | 3.0                           | 401,880            | Willcox          | 3.0*                          | 1,865,397            |
| Kearny           | 2.0*                          | 355,839            | Williams         | 3.0*                          | 3,092,125            |
| Kingman          | 2.0*                          | 10,267,792         | Winkelman        | 3.5*                          | 82,058               |
| Lake Havasu City | 2.0*                          | 18,381,821         | Winslow          | 3.0*                          | 3,378,127            |
| Litchfield Park  | 2.0*                          | 2,530,029          | Youngtown        | 2.0*                          | 1,003,344            |
| Mammoth          | 2.0*                          | 104,542            | Yuma             | 1.7                           | 25,242,196           |
| Marana           | 2.0*                          | 19,445,864         |                  |                               |                      |
| Maricopa         |                               | 643,492            | <b>TOTAL</b>     |                               | <b>\$352,320,229</b> |

\* Jurisdiction levied at more than one rate during the fiscal year. Rate shown is the rate charged on most transactions.

(1) Rate shown is effective January 1, 2004 and may have changed during the remainder of FY 04

Figures may not add to total due to rounding.

**TABLE 27**  
**MUNICIPAL PRIVILEGE TAX COLLECTION PROGRAM**  
**FISCAL YEAR 1999-00 THROUGH FISCAL YEAR 2003-04**

| <b>FISCAL<br/>YEAR</b> | <b>TOTAL<br/>COLLECTIONS</b> | <b>NUMBER OF CITIES<br/>IN PROGRAM</b> |
|------------------------|------------------------------|----------------------------------------|
| 1999-00                | \$230,976,587                | 75                                     |
| 2000-01                | \$257,706,985                | 75                                     |
| 2001-02                | \$280,950,442                | 75                                     |
| 2002-03                | \$303,164,388                | 75                                     |
| 2003-04                | \$352,320,229                | 76                                     |

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# **INCOME TAX**

The State of Arizona imposes two types of income tax: corporate, which applies to incorporated businesses and certain other entities operating in this state; and individual, which is levied upon those persons who reside in or earn income in the state (*Refer to Table 28*).

## **CORPORATE INCOME TAX**

### **MAJOR FEATURES**

Every corporation doing business in Arizona is required to file a corporate income tax return. Corporations filed returns with the state and made payments of \$596 million during fiscal year 2004 (*Refer to Table 28*).

## **INDIVIDUAL INCOME TAX**

### **MAJOR FEATURES**

For tax year 2001 filed in 2002, approximately 2.1 million individual filers reported Arizona gross income (defined as federal adjusted gross income) totaling more than \$ 95.4 billion. Individuals with Arizona gross income of more than \$75,000, in the preceding or current year, are required to file Arizona estimated tax payments. An individual can apply any portion of an income tax refund toward the following year's income tax as an estimated payment.

The graduated rate structure for the 2003 tax year ranged from 2.87 percent to a maximum of 5.04 percent on an individual's income over \$150,000 (or joint income over \$300,000).

## **DISTRIBUTION**

State income tax collections are shared with Arizona municipalities in an Urban Revenue Sharing Program. During fiscal year 2004 an amount equal to 15.0 percent of net income tax collections from two years prior was distributed to cities and towns. The distribution is based on population and is given only to incorporated cities and towns. The remainder is deposited in the state general fund after amounts sufficient to pay refunds are allocated (*Refer to Tables 28 and 29*).

Voluntary taxpayer contributions to Aid to Education Fund, Citizens Clean Elections Fund, Domestic Violence Shelter Fund, Child Abuse Prevention Fund, Arizona Wildlife Fund, Special Olympics Fund, Neighbors Helping Neighbors Fund, and political parties are distributed to the appropriate agency, political party or organization (*Refer to Table 29*).

# CORPORATE AND INDIVIDUAL INCOME TAX CREDITS

(Refer to Tables 29 and 32).

| CREDIT                                                                 | AVAILABLE TO                                                                                                                                                                                                                                                                                                                                                                                                                          |
|------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Agricultural Preservation District                                     | A refundable credit for a taxpayer who owns property classified as agricultural property and who conveys ownership or development rights to an agricultural preservation district.                                                                                                                                                                                                                                                    |
| Agricultural Water                                                     | Taxpayers that incur expenses to purchase and install a Conservation System agricultural water conservation system in Arizona. This credit was repealed for corporations for taxable years beginning from and after December 1, 1999.                                                                                                                                                                                                 |
| Agricultural Pollution Control Equipment                               | Taxpayers that incur expenses during the taxable year to purchase agricultural pollution control equipment.                                                                                                                                                                                                                                                                                                                           |
| Clean Elections                                                        | For donations made directly to the Clean Elections Fund or a donation made on the tax return.                                                                                                                                                                                                                                                                                                                                         |
| Construction Materials                                                 | Taxpayers that purchase construction materials, in excess of five million dollars, for a building used predominantly for mining, manufacturing, fabricating, refining, metallurgical operations, or research and development as defined in ARS 43-1168. This credit was repealed for corporations for taxable years beginning from and after December 1, 1999.                                                                        |
| Contributions to Charities that Provide Assistance to the Working Poor | Individual taxpayers that make cash contributions to certain charities that provide help to the working poor. The maximum amount of this credit is \$200.                                                                                                                                                                                                                                                                             |
| Contributions Made or Fees Paid to Public Schools                      | Individual taxpayers that make contributions or paid certain fees to public schools in Arizona. Taxpayers filing single or head of household can take a maximum credit of \$200. Taxpayers that file married filing joint can take a maximum credit of \$250, taxpayers that are married filing separately can each take one-half of the allowable credit up to the maximum credit of \$250.                                          |
| Contributions to School Tuition Organizations                          | Individual taxpayers that made contributions to a school tuition organization that provides scholarships or grants to qualified schools. Taxpayers filing single or head of household can take a maximum credit of \$500. Taxpayers that file married filing joint can take a maximum credit of \$625, taxpayers that are married filing separately can each take one-half of the allowable credit up to the maximum credit of \$625. |
| Credit for Taxes Paid to Another State or Country                      | (INDIVIDUALS ONLY) Taxpayers that paid a net income tax to Arizona and another qualified state or foreign country, on the same income.                                                                                                                                                                                                                                                                                                |
| Defense Contracting                                                    | Taxpayers certified by the Arizona Department of Commerce as a qualified defense contractor for qualified increases in employment.                                                                                                                                                                                                                                                                                                    |
| Employment of TANF Recipients                                          | Taxpayers that employ recipients of Temporary Assistance for Needy Families (TANF).                                                                                                                                                                                                                                                                                                                                                   |
| Enterprise Zone                                                        | Taxpayers whose business is located in an Arizona enterprise zone that have a net increase in qualified employment positions.                                                                                                                                                                                                                                                                                                         |
| Environmental Technology                                               | Taxpayers that incur expenses in constructing a qualified Facility environmental technology manufacturing, producing, or processing facility as described in ARS 41-1514.02. The qualified environmental technology manufacturer, producer, or processor must have been certified by Commerce before July 1, 1996.                                                                                                                    |

**CREDIT****Family****AVAILABLE TO**

A credit for taxpayers below certain income levels, with differing amounts for different household sizes.

**Increased Excise Taxes**

This credit is for Arizona residents whose federal adjusted gross income is beneath a certain threshold (\$25,000 or less for Married Filing Joint or Head of Household, or \$12,500 for Married Filing Separately or Single) and who cannot be claimed as a dependent by any other taxpayer.

**Military Reuse Zone**

Taxpayers with a net increase in employment of full-time employees working in a military reuse zone.

**Pollution Control**

Taxpayers that purchase real or personal property that is used within Arizona in the taxpayer's trade or business to control or prevent pollution.

**Recycling Equipment**

Taxpayers who acquire and place in service recycling equipment in Arizona. This credit was repealed for corporations not individuals.

**Research and Development**

Corporate taxpayers with an increase in qualifying research and Expenses development expenses conducted in Arizona. Individuals must use Form 308-I effective for taxable years beginning January 1, 2002.

**School Site Donation**

This tax credit is for the donation of real property and improvements to an Arizona school district or Arizona charter school for use as a school or as a site for the construction of a school. The credit applies to taxable years beginning from and after December 31, 2000.

**Solar Energy**

Individual taxpayers who install a solar energy device in his or her residence located in Arizona.

**Solar Hot Water  
Heater Plumbing Stub  
Outs and Electric Vehicle  
Recharge Outlets**

Taxpayers for the installation of solar hot water heater plumbing stub outs and electric vehicle recharge outlets in houses or dwelling units constructed by the taxpayer. The houses or dwelling units must be located in Arizona.

**Taxes Paid for Coal  
Consumed in Generating  
Electrical Power**

Corporate taxpayers, a credit equal to 30 percent of the amount paid by the seller or purchaser as transaction privilege tax or use tax for coal sold to the taxpayer that is consumed in the generation of electrical power in Arizona. This credit was repealed effective August 25, 2004.

**Technology Training**

A refundable credit for providing technological skills training to not more than 20 employees.

**TABLE 28**  
**INCOME TAX COLLECTIONS**  
**FISCAL YEAR 1999-00 THROUGH FISCAL YEAR 2003-04**

| <b>SOURCE</b>                        | <b>FY1999-00</b>       | <b>FY2000-01</b>       | <b>FY2001-02</b>       | <b>FY2002-03</b>       | <b>FY2003-04</b>       | <b>PERCENT OF<br/>NET COLLECTIONS<br/>IN FY2003-04</b> |
|--------------------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|--------------------------------------------------------|
| <u>Withheld from Wages</u>           |                        |                        |                        |                        |                        |                                                        |
| Gross Revenue                        | \$2,259,201,907        | \$2,363,693,852        | \$2,309,340,885        | \$2,310,302,093        | \$2,336,442,815        |                                                        |
| Amnesty                              | -----                  | -----                  | -----                  | -----                  | \$176,268              |                                                        |
| Refunds and Charge-offs              | (10,053,362)           | (7,032,321)            | (9,047,839)            | (8,527,022)            | (8,422,819)            |                                                        |
| <b>NET</b>                           | <b>\$2,249,148,545</b> | <b>\$2,356,661,531</b> | <b>\$2,300,293,045</b> | <b>\$2,301,775,071</b> | <b>\$2,328,196,264</b> | <b>82.0%</b>                                           |
| <u>Individuals &amp; Fiduciaries</u> |                        |                        |                        |                        |                        |                                                        |
| Gross Revenue                        | 826,789,215            | 858,775,963            | 705,843,394            | 656,586,317            | 776,183,708            |                                                        |
| Amnesty                              | -----                  | -----                  | -----                  | -----                  | 2,890,549              |                                                        |
| Regular Refunds and Charge-offs      | (784,055,322)          | (911,549,899)          | (915,490,638)          | (853,999,525)          | (791,230,045)          |                                                        |
| Attorney Fees - Ladewig refunds (2)  |                        |                        |                        | (2,000,000)            | (2,000,000)            |                                                        |
| <b>NET</b>                           | <b>\$42,733,894</b>    | <b>(\$52,773,936)</b>  | <b>(\$209,647,244)</b> | <b>(\$199,413,208)</b> | <b>(\$14,155,788)</b>  | <b>-0.5%</b>                                           |
| <u>Corporations</u>                  |                        |                        |                        |                        |                        |                                                        |
| Gross Revenue                        | 637,765,231            | 678,002,658            | 512,257,476            | 518,246,330            | 596,582,273            |                                                        |
| Amnesty                              | -----                  | -----                  | -----                  | -----                  | 53,690,925             |                                                        |
| Refunds and Charge-offs              | (114,583,545)          | (136,828,789)          | (165,976,997)          | (128,839,937)          | (124,623,328)          |                                                        |
| <b>NET</b>                           | <b>\$523,181,687</b>   | <b>\$541,173,869</b>   | <b>\$346,280,480</b>   | <b>\$389,406,393</b>   | <b>\$525,649,869</b>   | <b>18.5%</b>                                           |
| <b>Subtotal</b>                      |                        |                        |                        |                        |                        |                                                        |
| <b>Net Collections</b>               | <b>\$2,815,064,125</b> | <b>\$2,845,061,464</b> | <b>\$2,436,926,281</b> | <b>\$2,491,768,256</b> | <b>\$2,839,690,345</b> | <b>100.0%</b>                                          |
| <b>Less distributions for:</b>       |                        |                        |                        |                        |                        |                                                        |
| Urban Revenue Sharing                | 377,710,988            | 396,452,640            | 421,876,573            | 430,559,053            | 365,065,158            |                                                        |
| Contracted Collection                |                        |                        |                        |                        |                        |                                                        |
| Agency                               | 58,016                 | 60,989                 | 20,922                 | 18,110                 | 409                    |                                                        |
| Wildlife Contributions               | 177,079                | 194,201                | 177,886                | 178,190                | 167,014                |                                                        |
| Child Abuse Prevention               | 185,666                | 222,325                | 210,223                | 202,941                | 198,467                |                                                        |
| Special Olympics                     | 83,854                 | 88,051                 | 83,873                 | 84,062                 | 79,498                 |                                                        |
| Neighbors Helping                    | 46,610                 | 38,800                 | 37,696                 | 41,330                 | 42,269                 |                                                        |
| Neighbors                            |                        |                        |                        |                        |                        |                                                        |
| State Aid to Public Schools          | 7,411                  | 26,884                 | 33,955                 | 29,420                 | 46,052                 |                                                        |
| Domestic Violence Shelter            | 139,208                | 152,928                | 150,954                | 149,012                | 132,713                |                                                        |
| Democratic Party                     | 11,127                 | 15,130                 | 15,984                 | 18,246                 | 27,252                 |                                                        |
| Green Party                          | 0                      | 2,667                  | 2,559                  | 114                    | 1                      |                                                        |
| Libertarian Party                    | 3,210                  | 2,422                  | 2,090                  | 2,182                  | 1,570                  |                                                        |
| Republican Party                     | 13,650                 | 15,474                 | 14,127                 | 16,557                 | 19,561                 |                                                        |
| Reform Party                         | 194                    | 36                     | 92                     | 0                      | 0                      |                                                        |
| Natural Law Party                    | 0                      | 142                    | 200                    | 10                     | 0                      |                                                        |
| Clean Elections                      | 1,827,616              | 2,315,832              | 3,246,597              | 3,877,564              | 4,116,022              |                                                        |
| <b>Subtotal Distributions</b>        | <b>\$380,264,630</b>   | <b>\$399,588,520</b>   | <b>\$425,873,731</b>   | <b>\$435,176,789</b>   | <b>\$369,895,988</b>   |                                                        |
| <b>NET REVENUE TO STATE</b>          |                        |                        |                        |                        |                        |                                                        |
| <b>GENERAL FUND</b>                  | <b>\$2,434,799,495</b> | <b>\$2,445,472,944</b> | <b>\$2,011,052,550</b> | <b>\$2,056,591,466</b> | <b>\$2,469,794,357</b> |                                                        |
| <b>WQARF DISTRIBUTION (1)</b>        | <b>\$15,000,000</b>    | <b>\$15,000,000</b>    | <b>\$15,000,000</b>    | <b>\$10,000,000</b>    | <b>\$10,000,000</b>    |                                                        |

(1) Beginning July 1, 1999, a transfer is made to the Water Quality Assurance Revolving Fund from corporate income tax collections. Figures may not add to total due to rounding.

(2) Attorney fees relating to the Ladewig class action lawsuit were paid from individual income tax refunds.

**TABLE 29**  
**EXEMPTIONS, DEDUCTIONS AND CREDITS**  
**TAX YEAR 2000 THROUGH TAX YEAR 2003**

| <b>TAX YEAR</b> | <b>PERSONAL EXEMPTION (2)</b> | <b>BLIND EXEMPTION</b> | <b>AGE 65 AND OVER EXEMPTION</b> | <b>DEPENDENT EXEMPTION</b> | <b>STANDARD DEDUCTION LIMIT (1)</b> | <b>MAXIMUM PROPERTY TAX CREDIT</b> | <b>MAXIMUM FAMILY TAX CREDIT</b> |
|-----------------|-------------------------------|------------------------|----------------------------------|----------------------------|-------------------------------------|------------------------------------|----------------------------------|
| <b>2000</b>     | 2,100                         | 1,500                  | 2,100                            | 2,300                      | 3,600/7,200                         | 502                                | 240                              |
| <b>2001</b>     | 2,100                         | 1,500                  | 2,100                            | 2,300                      | 4,050/8,100                         | 502                                | 240                              |
| <b>2002</b>     | 2,100                         | 1,500                  | 2,100                            | 2,300                      | 4,050/8,100                         | 502                                | 240                              |
| <b>2003</b>     | 2,100                         | 1,500                  | 2,100                            | 2,300                      | 4,050/8,100                         | 502                                | 240                              |

(1) Amounts shown are for individual and married-filing-jointly returns.

(2) Beginning with tax year 1997, married filers claiming at least one dependent are entitled to an additional \$2,100 personal exemption.

**INDIVIDUAL INCOME TAX CREDITS**  
**TAX YEAR 2000 THROUGH TAX YEAR 2002**

| <b>CREDIT</b>                      | <b>TAX YEAR 2000</b> |                      | <b>TAX YEAR 2001</b> |                      | <b>TAX YEAR 2002</b> |                      |
|------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
|                                    | <b>CLAIMANTS</b>     | <b>CREDITS</b>       | <b>CLAIMANTS</b>     | <b>CREDITS</b>       | <b>CLAIMANTS</b>     | <b>CREDITS</b>       |
| Agricultural Pollution Control     | 9                    | \$17,562             | 8                    | \$17,337             | (2)                  | (2)                  |
| Agricultural Water Conservation    | 129                  | \$1,574,638          | 123                  | \$1,414,695          | (2)                  | (2)                  |
| Alternative Fuel - Non Refundable  |                      |                      |                      |                      |                      |                      |
| --Delivery System                  | 6                    | \$41,417             | (1)                  | (1)                  | 0                    | \$0                  |
| --Vehicles                         | 156                  | \$324,844            | 96                   | \$172,179            | 58                   | \$86,490             |
| --Refuel Apparatus/Infrastructure  | 114                  | \$203,929            | 12                   | \$12,011             | (1)                  | (1)                  |
| --Neighborhood Electric Vehicles   | 4,083                | \$22,104,183         | 2,394                | \$5,070,551          | 1,485                | \$2,113,879          |
| Alternative Fuel - Refundable      |                      |                      |                      |                      |                      |                      |
| --Delivery System                  | 19                   | \$2,863,157          | (1)                  | (1)                  | --                   | --                   |
| --Vehicles                         | 4,892                | \$94,120,548         | 154                  | \$2,620,836          | --                   | --                   |
| --Refuel Apparatus/Infrastructure  | 672                  | \$3,189,099          | 12                   | \$33,750             | --                   | --                   |
| Clean Elections                    | 23,717               | \$537,345            | 26,757               | \$599,485            | 33,470               | \$688,864            |
| Construction Materials             | (1)                  | (1)                  | (1)                  | (1)                  | 0                    | \$0                  |
| Donation to Charities for the      |                      |                      |                      |                      |                      |                      |
| Working Poor                       | 10,654               | \$1,775,654          | 3,405                | \$587,317            | (2)                  | (2)                  |
| Donation of Motor Vehicles         | 464                  | \$549,223            | 152                  | \$163,276            | (2)                  | (2)                  |
| Enterprise Zone                    | 146                  | \$1,596,521          | 153                  | \$1,619,102          | (2)                  | (2)                  |
| Environmental Technology           | 0                    | \$0                  | 0                    | \$0                  | 0                    | \$0                  |
| Family Tax Credit                  | 335,253              | \$7,799,840          | 402,094              | \$7,356,939          | 427,798              | \$7,382,178          |
| Income Taxes Paid to Other States  | 27,831               | \$57,403,404         | 29,007               | \$58,777,258         | 24,072               | \$51,035,964         |
| Increased Excise Taxes Paid        | --                   | --                   | 428,189              | \$22,612,548         | 522,848              | \$28,014,487         |
| Pollution Control Device           | (1)                  | (1)                  | 16                   | \$16,920             | (2)                  | (2)                  |
| Private School STO (3)             | 38,084               | \$17,633,463         | 46,605               | \$24,848,091         | 52,139               | \$26,170,469         |
| Property Tax                       | 14,593               | \$4,653,837          | 15,218               | \$5,015,318          | 14,971               | \$5,100,756          |
| Public School Extra Curricular (3) | 149,215              | \$17,526,299         | 166,468              | \$20,004,715         | 143,697              | \$22,455,129         |
| Recycling Equipment                | 6                    | \$4,605              | 6                    | \$2,928              | 5                    | \$3,267              |
| Research and Development           | --                   | --                   | 28                   | \$393,208            | (2)                  | (2)                  |
| School Site Donation               | --                   | --                   | 44                   | \$2,582,943          | (2)                  | (2)                  |
| Solar Energy                       | 2,660                | \$924,231            | 2,298                | \$766,385            | (2)                  | (2)                  |
| Solar Hot Water Heater &           |                      |                      |                      |                      |                      |                      |
| Plumbing Stub Outs                 | 35                   | \$11,566             | 18                   | \$7,804              | (2)                  | (2)                  |
| Technology Training                | --                   | --                   | (1)                  | (1)                  | (1)                  | (1)                  |
| All Other                          | 0                    | \$0                  | 0                    | \$0                  | 0                    | \$0                  |
| <b>Total</b>                       | <b>612,744</b>       | <b>\$234,867,485</b> | <b>1,123,262</b>     | <b>\$154,731,739</b> | <b>1,220,546</b>     | <b>\$143,053,580</b> |

(1) Too few claimants to allow release of information without violating confidentiality laws.

(2) Credits claimed for tax year 2002 are being reviewed. No data is available at this time.

(3) Data reported is based on donation information provided to the Department of Revenue by the Private School Tuition Organizations and the Public Schools. For the purposes of this report, it is assumed that all credit was used in the tax year.

Figures for all credits shown here are subject to change, due to the verification process.

**TABLE 30**  
**RESIDENT INDIVIDUAL INCOME TAX LIABILITY**  
**BY FEDERAL ADJUSTED GROSS INCOME**  
**TAX YEAR 2001 (1)**

| <b>FEDERAL ADJUSTED<br/>GROSS INCOME</b> | <b># OF<br/>FILERS</b> | <b>% OF<br/>TOTAL</b> | <b>LIABILITY</b>       | <b>% OF<br/>TOTAL</b> |
|------------------------------------------|------------------------|-----------------------|------------------------|-----------------------|
| Negative Income                          | 22,813                 | 1.17%                 | \$97,494               | 0.00%                 |
| \$0.01 to \$1,999                        | 37,121                 | 1.91%                 | 46,368                 | 0.00%                 |
| \$2,000 to \$5,999                       | 115,190                | 5.91%                 | 84,884                 | 0.00%                 |
| \$6,000 to \$9,999                       | 138,824                | 7.13%                 | 3,950,552              | 0.19%                 |
| \$10,000 to \$13,999                     | 144,351                | 7.41%                 | 11,317,403             | 0.55%                 |
| \$14,000 to \$19,999                     | 222,611                | 11.43%                | 33,812,026             | 1.65%                 |
| \$20,000 to \$24,999                     | 166,294                | 8.54%                 | 45,342,690             | 2.21%                 |
| \$25,000 to \$29,999                     | 141,520                | 7.26%                 | 56,736,491             | 2.77%                 |
| \$30,000 to \$39,999                     | 224,028                | 11.50%                | 127,919,751            | 6.24%                 |
| \$40,000 to \$49,999                     | 164,590                | 8.45%                 | 130,327,390            | 6.36%                 |
| \$50,000 to \$74,999                     | 273,810                | 14.05%                | 320,594,335            | 15.64%                |
| \$75,000 to \$99,999                     | 139,032                | 7.14%                 | 254,978,040            | 12.44%                |
| \$100,000 to \$199,999                   | 123,893                | 6.36%                 | 409,761,632            | 19.99%                |
| \$200,000 to \$499,999                   | 27,500                 | 1.41%                 | 262,739,189            | 12.82%                |
| \$500,000 to \$999,999                   | 4,479                  | 0.23%                 | 121,233,036            | 5.92%                 |
| \$1,000,000 to \$4,999,999               | 2,067                  | 0.11%                 | 163,227,880            | 7.96%                 |
| \$5,000,000 and over                     | 200                    | 0.01%                 | 107,368,503            | 5.24%                 |
| <b>TOTAL</b>                             | <b>1,948,323</b>       | <b>100.00%</b>        | <b>\$2,049,537,664</b> | <b>100.00%</b>        |

(1) This summary combines all liability reported on the Arizona Form 140 and 140A Individual Income tax returns for tax year 2001, filed from January 2002 forward.

**TABLE 31**  
**NONRESIDENT/ PART YEAR RESIDENT INDIVIDUAL INCOME TAX**  
**LIABILITY BY FEDERAL ADJUSTED GROSS INCOME**  
**TAX YEAR 2001 (1)**

| <b>ARIZONA PORTION OF<br/>FEDERAL ADJUSTED<br/>GROSS INCOME</b> | <b># OF<br/>FILERS</b> | <b>% OF<br/>TOTAL</b> | <b>LIABILITY</b>     | <b>% OF<br/>TOTAL</b> |
|-----------------------------------------------------------------|------------------------|-----------------------|----------------------|-----------------------|
| Negative Income                                                 | 14,898                 | 8.09%                 | \$1,022,256          | 0.77%                 |
| \$0.01 to \$1,999                                               | 18,281                 | 9.93%                 | 36,910               | 0.03%                 |
| \$2,000 to \$5,999                                              | 31,878                 | 17.32%                | 160,637              | 0.12%                 |
| \$6,000 to \$9,999                                              | 24,030                 | 13.05%                | 1,098,475            | 0.83%                 |
| \$10,000 to \$13,999                                            | 18,088                 | 9.83%                 | 2,033,016            | 1.53%                 |
| \$14,000 to \$19,999                                            | 19,302                 | 10.49%                | 4,143,611            | 3.12%                 |
| \$20,000 to \$24,999                                            | 11,156                 | 6.06%                 | 3,882,349            | 2.93%                 |
| \$25,000 to \$29,999                                            | 8,483                  | 4.61%                 | 3,973,882            | 2.99%                 |
| \$30,000 to \$39,999                                            | 11,054                 | 6.00%                 | 7,237,926            | 5.45%                 |
| \$40,000 to \$49,999                                            | 7,201                  | 3.91%                 | 6,708,529            | 5.06%                 |
| \$50,000 to \$74,999                                            | 9,259                  | 5.03%                 | 12,764,675           | 9.62%                 |
| \$75,000 to \$99,999                                            | 3,954                  | 2.15%                 | 8,538,035            | 6.43%                 |
| \$100,000 to \$199,999                                          | 4,233                  | 2.30%                 | 16,386,491           | 12.35%                |
| \$200,000 to \$499,999                                          | 1,589                  | 0.86%                 | 16,487,147           | 12.42%                |
| \$500,000 to \$999,999                                          | 436                    | 0.24%                 | 11,898,947           | 8.97%                 |
| \$1,000,000 to \$4,999,999                                      | 212                    | 0.12%                 | 17,477,090           | 13.17%                |
| \$5,000,000 and over                                            | 36                     | 0.02%                 | 18,855,836           | 14.21%                |
| <b>TOTAL</b>                                                    | <b>184,090</b>         | <b>100.00%</b>        | <b>\$132,705,812</b> | <b>100.00%</b>        |

(1) This summary combines all liability reported on the Arizona Form 140NR and 140PY Individual Income tax returns for tax year 2001, filed from January 2002 forward.

**TABLE 32**  
**CORPORATE INCOME TAX**  
**CORPORATE TAXPAYER BY SIZE OF TAX LIABILITY**  
**TAX YEAR 2001(1)**

| <b>CORPORATE<br/>TAX LIABILITY</b> | <b># OF<br/>FILERS</b> | <b>% OF<br/>TOTAL</b> | <b>LIABILITY</b>     | <b>% OF<br/>TOTAL</b> |
|------------------------------------|------------------------|-----------------------|----------------------|-----------------------|
| \$50 Minimum                       | 36,990                 | 71.5%                 | \$1,844,486          | 0.5%                  |
| \$50.01 to \$99.99                 | 1,236                  | 2.4%                  | 90,962               | 0.0%                  |
| \$100 to \$499.99                  | 3,882                  | 7.5%                  | 993,948              | 0.3%                  |
| \$500 to \$999.99                  | 1,897                  | 3.7%                  | 1,372,183            | 0.4%                  |
| \$1,000 to \$4,999.99              | 4,419                  | 8.5%                  | 10,774,229           | 3.0%                  |
| \$5,000 to \$9,999.99              | 1,206                  | 2.3%                  | 8,397,095            | 2.3%                  |
| \$10,000 to \$49,999.99            | 1,350                  | 2.6%                  | 29,885,660           | 8.3%                  |
| \$50,000 to \$99,999.99            | 326                    | 0.6%                  | 23,070,669           | 6.4%                  |
| \$100,000 to \$499,999.99          | 322                    | 0.6%                  | 68,664,533           | 19.2%                 |
| \$500,000 to \$999,999.99          | 50                     | 0.1%                  | 36,040,710           | 10.1%                 |
| \$1,000,000 to \$15,000,000        | 62                     | 0.1%                  | 177,186,978          | 49.4%                 |
| <b>TOTAL</b>                       | <b>51,740</b>          | <b>100.0%</b>         | <b>\$358,321,453</b> | <b>100.0%</b>         |

**CORPORATE INCOME TAX CREDITS**  
**TAX YEAR 2001**

| <b>CREDIT TYPE</b>                         | <b># OF<br/>FILERS</b> | <b>CREDIT<br/>USED</b> | <b>CARRYFORWARD<br/>AVAILABLE</b> |
|--------------------------------------------|------------------------|------------------------|-----------------------------------|
| Agricultural Pollution Control Equipment   | *                      | *                      | *                                 |
| Agricultural Preservation District         | 0                      | \$0                    | \$0                               |
| Agricultural Water Conservation            | *                      | *                      | *                                 |
| Alternative Fuel - Non Refundable          |                        |                        |                                   |
| --Fuel Delivery System                     | 3                      | \$184,431              | \$457,906                         |
| --Vehicles                                 | *                      | *                      | *                                 |
| --Refueling Apparatus & Infrastructure     | *                      | *                      | *                                 |
| --Neighborhood Electric Vehicles           | 20                     | \$69,701               | \$1,020,712                       |
| Alternative Fuel - Refundable              |                        |                        |                                   |
| --Fuel Delivery System                     | 0                      | \$0                    | \$0                               |
| --Vehicles                                 | 11                     | \$202,552              | \$0                               |
| --Refueling Apparatus & Infrastructure     | 0                      | \$0                    | \$0                               |
| Coal Used for Electric Generation          | *                      | *                      | *                                 |
| Construction Materials                     | 3                      | \$100                  | \$426,692                         |
| Defense Contracting                        | *                      | *                      | *                                 |
| Donation of Motor Vehicles to Work Program | 0                      | \$0                    | \$0                               |
| Employment of TANF Recipients              | 6                      | \$57,851               | \$26,503                          |
| Enterprise Zone                            | 125                    | \$6,434,613            | \$9,991,012                       |
| Environmental Technology                   | *                      | *                      | *                                 |
| Military Reuse Zone                        | 3                      | \$109,373              | \$21,939                          |
| Pollution Control Equipment                | 28                     | \$1,889,292            | \$3,497,465                       |
| Recycling Equipment                        | 4                      | \$21,442               | \$197,477                         |
| Research & Development                     | 121                    | \$9,301,385            | \$368,184,898                     |
| School Site Donation                       | *                      | *                      | *                                 |
| Solar Hot Water Heater Plumbing Stub-Outs  | 0                      | \$0                    | \$0                               |
| Technology Training                        | 10                     | \$40,595               | \$0                               |
| Underground Storage Tanks                  | 0                      | \$0                    | \$0                               |
| <b>TOTAL (2)</b>                           | <b>357</b>             | <b>\$20,171,986</b>    | <b>\$444,568,769</b>              |

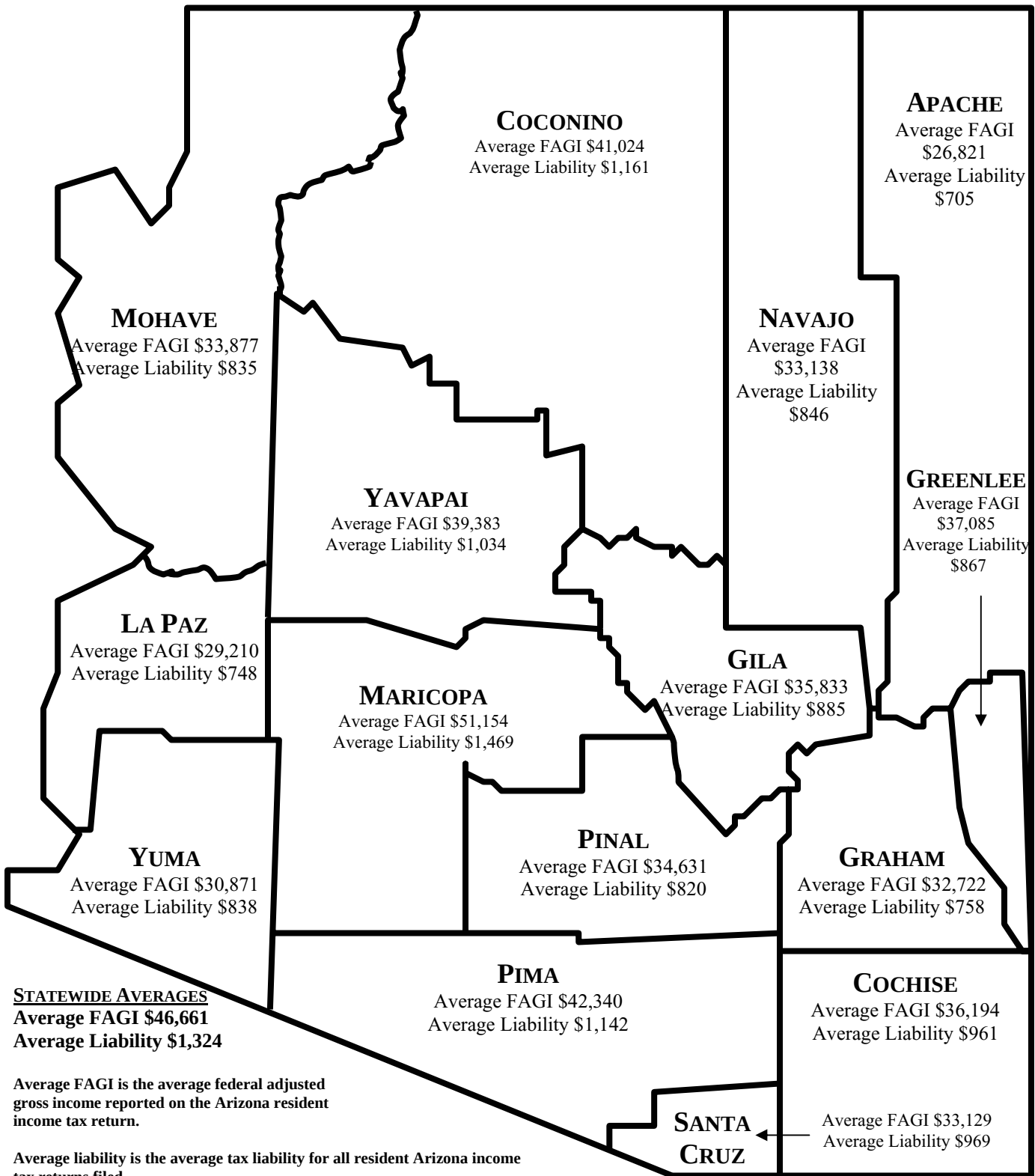
(1) This summary combines all liability on the Arizona Form 120 Corporate Income Tax returns for tax year 2001 filed from January 2002 forward.

(2) Total is for all credits, including those for which information cannot be divulged individually.

\* The single asterisk indicates that no information can be released due to confidentiality laws in Arizona.

Figures may not add to total due to rounding.

**TABLE 33**  
**AVERAGE FEDERAL ADJUSTED GROSS INCOME**  
**AND AVERAGE TAX LIABILITY PER RETURN**  
**BY COUNTY FOR TAX YEAR 2001**



**TABLE 34**  
**URBAN REVENUE SHARING**  
**FISCAL YEAR 1999-00 THROUGH FISCAL YEAR 2003-04**

| <b>FISCAL YEAR</b> | <b>AMOUNT</b> |
|--------------------|---------------|
| 1999-00            | \$377,710,988 |
| 2000-01            | \$396,452,640 |
| 2001-02            | \$421,876,573 |
| 2002-03            | \$430,559,053 |
| 2003-04            | \$365,065,158 |

**TABLE 35**  
**DISTRIBUTION OF INCOME TAX AS URBAN REVENUE SHARING**  
**TO MUNICIPALITIES IN FISCAL YEAR 2003-04**

| CITIES BY COUNTY | AMOUNT      | % OF TOTAL | CITIES BY COUNTY  | AMOUNT               | % OF TOTAL     |
|------------------|-------------|------------|-------------------|----------------------|----------------|
| <b>APACHE</b>    |             |            | Queen Creek       | \$389,171            | 0.11%          |
| Eagar            | \$363,653   | 0.10%      | Scottsdale        | 18,277,782           | 5.01%          |
| St. Johns        | 308,076     | 0.08%      | Surprise          | 2,781,545            | 0.76%          |
| Springerville    | 189,659     | 0.05%      | Tempe             | 14,303,004           | 3.92%          |
| <b>COCHISE</b>   |             |            | Tolleson          | 448,502              | 0.12%          |
| Benson           | 424,788     | 0.12%      | Wickenburg        | 458,241              | 0.13%          |
| Bisbee           | 549,131     | 0.15%      | Youngtown         | 271,410              | 0.07%          |
| Douglas          | 1,489,868   | 0.41%      | <b>MOHAVE</b>     |                      |                |
| Huachuca City    | 157,887     | 0.04%      | Bullhead City     | 3,044,929            | 0.83%          |
| Sierra Vista     | 3,406,148   | 0.93%      | Colorado City     | 300,625              | 0.08%          |
| Tombstone        | 135,615     | 0.04%      | Kingman           | 1,809,609            | 0.50%          |
| Willcox          | 336,602     | 0.09%      | Lake Havasu City  | 3,781,523            | 1.04%          |
| <b>COCONINO</b>  |             |            | <b>NAVAJO</b>     |                      |                |
| Flagstaff        | 4,769,419   | 1.31%      | Holbrook          | 443,363              | 0.12%          |
| Fredonia         | 93,415      | 0.03%      | Pinetop-Lakeside  | 322,987              | 0.09%          |
| Page             | 613,963     | 0.17%      | Show Low          | 693,853              | 0.19%          |
| Williams         | 256,261     | 0.07%      | Snowflake         | 402,155              | 0.11%          |
| <b>GILA</b>      |             |            | Taylor            | 286,378              | 0.08%          |
| Globe            | 675,008     | 0.18%      | Winslow           | 858,412              | 0.24%          |
| Hayden           | 80,431      | 0.02%      | <b>PIMA</b>       |                      |                |
| Miami            | 174,568     | 0.05%      | Marana            | 1,222,336            | 0.33%          |
| Payson           | 1,228,107   | 0.34%      | Oro Valley        | 2,845,866            | 0.78%          |
| Winkelman        | 39,945      | 0.01%      | Sahuarita         | 292,329              | 0.08%          |
| <b>GRAHAM</b>    |             |            | South Tucson      | 495,030              | 0.14%          |
| Pima             | 179,347     | 0.05%      | Tucson            | 43,885,341           | 12.02%         |
| Safford          | 832,444     | 0.23%      | <b>PINAL</b>      |                      |                |
| Thatcher         | 362,661     | 0.10%      | Apache Junction   | 2,868,648            | 0.79%          |
| <b>GREENLEE</b>  |             |            | Casa Grande       | 2,274,432            | 0.62%          |
| Clifton          | 234,080     | 0.06%      | Coolidge          | 702,059              | 0.19%          |
| Duncan           | 73,217      | 0.02%      | Eloy              | 935,507              | 0.26%          |
| <b>LA PAZ</b>    |             |            | Florence          | 1,350,966            | 0.37%          |
| Parker           | 283,132     | 0.08%      | Kearny            | 202,791              | 0.06%          |
| Quartzsite       | 302,428     | 0.08%      | Mammoth           | 158,878              | 0.04%          |
| <b>MARICOPA</b>  |             |            | Superior          | 293,411              | 0.08%          |
| Avondale         | 3,235,547   | 0.89%      | <b>SANTA CRUZ</b> |                      |                |
| Buckeye          | 766,169     | 0.21%      | Nogales           | 1,882,556            | 0.52%          |
| Carefree         | 263,926     | 0.07%      | Patagonia         | 79,439               | 0.02%          |
| Cave Creek       | 336,151     | 0.09%      | <b>YAVAPAI</b>    |                      |                |
| Chandler         | 15,922,197  | 4.36%      | Camp Verde        | 852,191              | 0.23%          |
| El Mirage        | 457,428     | 0.13%      | Chino Valley      | 736,413              | 0.20%          |
| Fountain Hills   | 1,824,577   | 0.50%      | Clarkdale         | 308,560              | 0.08%          |
| Gila Bend        | 178,535     | 0.05%      | Cottonwood        | 827,665              | 0.23%          |
| Gilbert          | 9,891,309   | 2.71%      | Jerome            | 29,666               | 0.01%          |
| Glendale         | 19,730,140  | 5.40%      | Prescott          | 3,060,168            | 0.84%          |
| Goodyear         | 1,705,193   | 0.47%      | Prescott Valley   | 2,122,136            | 0.58%          |
| Guadalupe        | 471,405     | 0.13%      | Sedona            | 919,006              | 0.25%          |
| Litchfield Park  | 343,445     | 0.09%      | <b>YUMA</b>       |                      |                |
| Mesa             | 35,835,607  | 9.82%      | San Luis          | 1,381,575            | 0.38%          |
| Paradise Valley  | 1,231,973   | 0.34%      | Somerton          | 655,171              | 0.18%          |
| Peoria           | 9,771,113   | 2.68%      | Wellton           | 164,920              | 0.05%          |
| Phoenix          | 119,117,792 | 32.63%     | Yuma              | 7,002,250            | 1.92%          |
|                  |             |            | <b>TOTAL</b>      | <b>\$365,065,158</b> | <b>100.00%</b> |

City distributions are based on relative population  
Figures may not add to total due to rounding

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# **PROPERTY TAX**

In Arizona, property taxation is based upon the "ad valorem" value of property (ad valorem, meaning "according to value"). The tax is calculated from two different bases: full cash value (or market value) and limited value (i.e., statutorily-controlled value). The full cash value is used to calculate tax rates to pay for voter-initiated bonds, overrides, and special district levies (*Refer to Table 37*). Taxes based upon the limited (controlled) value produce funds to maintain the basic operations of state, county and city government, schools, and other public entities (*Refer to Table 36*). Limited values cannot exceed the full cash value of each property. Taxes calculated on the limited value, called primary taxes, are added to those derived from the full cash value, or secondary taxes, to produce the total annual tax bill. All taxable property in Arizona is classified according to its actual use. Each classification is assigned a specific assessment ratio prescribed by law which is multiplied by the full cash and limited values to produce an assessed value (See Figure 1). The assessed value is the basis for calculating tax bills.

## **GENERAL PROPERTY TAX**

### **ADMINISTRATION**

The duties of valuing property for tax purposes are divided between the department and the fifteen County Assessors' Offices. The department values utilities, airlines, railroads, mines, and other geographically-dispersed properties (Centrally Valued Properties). Values determined by the department for those properties are transmitted to the County Boards of Supervisors for entry upon the county tax rolls for levy and collection of property taxes.

County Assessors, utilizing appraisal standards and manuals prescribed by the department, are responsible for assessment of other classes of property, including residential, commercial, industrial, and agricultural properties (Locally Assessed Properties).

Appeals of valuation or classification determined by the county assessors for locally assessed properties originate with the property owner's petition for review filed with the county assessor. Such appeals may be continued to either the local County Board

of Equalization, or to the State Board of Equalization and the Tax Court, a division of the Maricopa County Superior Court. Appeals may also be filed directly with the Tax Court.

### **TAX COLLECTION AND DISTRIBUTION**

County Treasurers collect all property taxes (except airline and private car companies) and distribute receipts to all taxing entities. Taxes levied on airline flight properties and private rail car properties are collected by the department and deposited with the Arizona State Treasurer. Taxes on airline flight properties and private car companies are levied at the average state tax rate. This rate is derived by dividing the total of all of the levies in the state by the total net assessed value in the state. This calculation produces the weighted average of all of the levies in the state and is referred to as the "average state tax rate."

### **EQUALIZATION**

The department's primary tool in evaluating assessors' assessment performance is its sales ratio study, which compares values established by the County Assessors with sales prices of recently sold properties. These studies are performed several times each year by county, type of property, and area.

Sales ratios are derived by dividing full cash values by sales prices of recently sold properties. The median sales ratio is the middle sales ratio when the ratios are arrayed in order of magnitude; in other words, there are an equal number of properties above and below the median.

The sales ratio studies include coefficients of dispersion which are a measure of how equally all taxpayers are treated. Coefficient of dispersion targets are currently 25 % for vacant land and commercial properties, 15 % for residential properties in Maricopa and Pima counties, and 20 % on residential properties in all other counties. Lower coefficients of dispersion indicate greater equity in property assessments.

### **Centrally Valued Properties**

The Centrally Valued Properties Unit is responsible for the annual valuation of 13 industries for ad valorem property tax purposes (see chart next page).

Generally, these are large, complex properties which are often located in more than one county and/or in more than one state. Values are determined for the entire system and then apportioned to Arizona and to the individual taxing jurisdictions. They are referred to as “centrally valued” because they are valued by the department rather than the 15 County Assessors.

Beginning with tax year 1998, the assessment and appeals calendar for centrally valued properties was changed to coincide with the calendar for locally assessed properties.

**Figure 1**

| <b>Class</b>  | <b>Legal Classification</b>                                                                                  | <b>Assessment Ratio</b>                        |
|---------------|--------------------------------------------------------------------------------------------------------------|------------------------------------------------|
| 1.1           | Mines                                                                                                        | 25%                                            |
| 1.3-1.7, 1.11 | Utilities                                                                                                    | 25%                                            |
| 1.12          | Commercial Real                                                                                              | 25%                                            |
| 1.13          | Commercial Personal                                                                                          | First \$53,266 exempt;<br>25% on the remainder |
| 2R            | Agricultural Real; Vacant Land                                                                               | 16%                                            |
| 2P            | Agricultural Personal                                                                                        | First \$53,266 exempt;<br>16% on the remainder |
| 3             | Residential                                                                                                  | 10%                                            |
| 4             | Rental Residential                                                                                           | 10%                                            |
| 5             | Railroads, Airlines                                                                                          | 21%                                            |
| 6             | Historic Property; Foreign Trade Zones;<br>Enterprise Zone; Qualified Environmental<br>Technology Facilities | 5%                                             |
| 7             | Commercial Historic                                                                                          | Combination 1% and 25%                         |
| 8             | Rental Residential Historic                                                                                  | Combination 1% and 10%                         |
| 9             | Improvements on government property                                                                          | 1%                                             |

## INDUSTRIES VALUED BY THE DEPARTMENT

| Industry                            | Number of Companies |           |      |
|-------------------------------------|---------------------|-----------|------|
|                                     | 2002.....           | 2003..... | 2004 |
| Airlines (Flight Property).....     | 32.....             | 30.....   | 30   |
| Electric & Gas*                     |                     |           |      |
| Generation .....                    | 14.....             | 26.....   | 26   |
| Transmission and Distribution.....  | 37.....             | 35.....   | 35   |
| Mines (non-producing) .....         | 2.....              | 2.....    | 2    |
| Mines (producing).....              | 30.....             | 33.....   | 32   |
| Pipelines (Gas Transmission) .....  | 10.....             | 9.....    | 9    |
| Private Rail Cars .....             | 265.....            | 256.....  | 254  |
| Producing Oil & Gas Interests ..... | 2.....              | 2.....    | 2    |
| Railroads .....                     | 11.....             | 11.....   | 11   |
| Telecommunications .....            | 78.....             | 81.....   | 81   |
| Waste Water Utilities.....          | 25.....             | 26.....   | 26   |
| Water Utilities.....                | 331.....            | 327.....  | 326  |
| Total .....                         | 837.....            | 838.....  | 834  |

\* Includes Salt River Project

**TABLE 36**  
**STATE OF ARIZONA**  
**TAX YEAR 2004 PRIMARY PROPERTY TAX LEVIES**

| TAX<br>AUTHORITY                                | NET ASSESSED<br>VALUATION | STATE               | COUNTY               | CITIES &<br>TOWNS    | COMMUNITY<br>COLLEGES | SCHOOLS                | ALL<br>OTHER    | TOTAL                  | PRIMARY<br>RATE |
|-------------------------------------------------|---------------------------|---------------------|----------------------|----------------------|-----------------------|------------------------|-----------------|------------------------|-----------------|
| APACHE                                          | \$296,128,594             | \$0                 | \$2,480,965          | \$0                  | \$0                   | \$9,320,804            | \$0             | 11,801,769             | 3.99            |
| COCHISE                                         | 611,079,588               | 197,701             | 20,735,764           | 1,649,765            | 10,918,770            | 26,942,271             | 0               | 60,444,271             | 9.89            |
| COCONINO                                        | 1,174,117,295             | 0                   | 11,153,929           | 4,040,799            | 4,817,403             | 41,350,256             | 0               | 61,362,387             | 5.23            |
| GILA                                            | 365,997,563               | 0                   | 17,809,442           | 1,772,394            | 2,301,393             | 15,707,349             | 0               | 37,590,578             | 10.27           |
| GRAHAM                                          | 101,932,721               | 0                   | 2,297,973            | 167,009              | 2,109,803             | 4,104,525              | 0               | 8,679,310              | 8.51            |
| GREENLEE                                        | 160,123,797               | 0                   | 1,964,231            | 9,476                | 0                     | 5,653,142              | 0               | 7,626,849              | 4.76            |
| LA PAZ                                          | 141,588,228               | 0                   | 3,831,378            | 0                    | 2,634,249             | 4,257,347              | 0               | 10,722,974             | 7.57            |
| MARICOPA                                        | 28,070,870,413            | 12,202,740          | 467,885,268          | 134,366,940          | 258,560,787           | 1,243,174,899          | 0               | 2,116,190,634          | 7.54            |
| MOHAVE                                          | 1,251,920,164             | 0                   | 27,617,359           | 3,304,905            | 11,872,243            | 48,847,306             | 0               | 91,641,813             | 7.32            |
| NAVAJO                                          | 644,595,265               | 0                   | 7,010,618            | 312,790              | 8,099,984             | 23,181,404             | 0               | 38,604,797             | 5.99            |
| PIMA                                            | 5,412,550,080             | 0                   | 245,080,267          | 8,788,292            | 60,312,046            | 291,815,602            | 0               | 605,996,207            | 11.20           |
| PINAL                                           | 1,061,148,994             | 0                   | 52,093,926           | 3,199,136            | 22,814,703            | 47,695,648             | 64,803          | 125,868,216            | 11.86           |
| SANTA CRUZ                                      | 247,854,940               | 0                   | 9,430,137            | 0                    | 0                     | 12,263,995             | 0               | 21,694,132             | 8.75            |
| YAVAPAI                                         | 1,676,029,540             | 0                   | 36,148,695           | 1,333,861            | 26,189,637            | 59,289,987             | 0               | 122,962,180            | 7.34            |
| YUMA                                            | 658,763,396               | 0                   | 18,274,097           | 6,089,513            | 12,256,293            | 29,436,047             | 0               | 66,055,950             | 10.03           |
| <b>TOTAL STATE</b>                              | <b>\$41,874,700,578</b>   | <b>\$12,400,441</b> | <b>\$923,814,049</b> | <b>\$165,034,880</b> | <b>\$422,887,311</b>  | <b>\$1,863,040,583</b> | <b>\$64,803</b> | <b>\$3,387,242,068</b> | <b>8.09</b>     |
| <b>AVERAGE STATE PRIMARY TAX RATE PER \$100</b> |                           |                     |                      | <b>8.09</b>          |                       |                        |                 |                        |                 |

**TAX YEAR 2003 PRIMARY PROPERTY TAX LEVIES**

| TAX<br>AUTHORITY                                | NET ASSESSED<br>VALUATION | STATE               | COUNTY               | CITIES &<br>TOWNS    | COMMUNITY<br>COLLEGES | SCHOOLS                | ALL<br>OTHER    | TOTAL                  | PRIMARY<br>RATE |
|-------------------------------------------------|---------------------------|---------------------|----------------------|----------------------|-----------------------|------------------------|-----------------|------------------------|-----------------|
| APACHE                                          | \$299,355,283             | \$0                 | \$2,518,476          | \$0                  | \$0                   | \$9,474,502            | \$0             | 11,992,978             | 4.01            |
| COCHISE                                         | 570,409,342               | 289,252             | 19,445,315           | 1,561,717            | 10,192,074            | 27,275,750             | 0               | 58,764,108             | 10.30           |
| COCONINO                                        | 1,116,668,488             | 0                   | 10,574,850           | 3,802,598            | 4,576,108             | 46,057,014             | 0               | 65,010,570             | 5.82            |
| GILA                                            | 346,905,903               | 0                   | 16,934,905           | 1,669,552            | 2,181,311             | 15,067,482             | 0               | 35,853,250             | 10.34           |
| GRAHAM                                          | 100,580,910               | 0                   | 2,276,045            | 159,997              | 2,012,725             | 4,033,469              | 0               | 8,482,236              | 8.43            |
| GREENLEE                                        | 142,275,425               | 0                   | 1,879,316            | 9,475                | 0                     | 5,321,698              | 0               | 7,210,489              | 5.07            |
| LA PAZ                                          | 124,251,543               | 0                   | 3,381,755            | 0                    | 2,269,703             | 3,794,684              | 0               | 9,446,142              | 7.60            |
| MARICOPA                                        | 25,447,850,971            | 13,339,439          | 428,160,093          | 123,313,689          | 239,464,278           | 1,184,565,109          | 0               | 1,988,842,608          | 7.82            |
| MOHAVE                                          | 1,159,793,042             | 0                   | 25,767,122           | 2,955,272            | 10,986,212            | 49,794,838             | 0               | 89,503,444             | 7.72            |
| NAVAJO                                          | 623,721,601               | 0                   | 5,918,642            | 313,534              | 7,535,000             | 25,529,865             | 0               | 39,297,041             | 6.30            |
| PIMA                                            | 5,022,474,184             | 0                   | 228,206,160          | 4,940,036            | 57,045,262            | 286,252,575            | 0               | 576,444,033            | 11.48           |
| PINAL                                           | 951,824,434               | 0                   | 46,876,402           | 3,178,228            | 20,689,808            | 43,806,559             | 61,887          | 114,612,884            | 12.04           |
| SANTA CRUZ                                      | 240,075,205               | 0                   | 9,171,833            | 0                    | 0                     | 12,304,642             | 0               | 21,476,475             | 8.95            |
| YAVAPAI                                         | 1,516,807,417             | 0                   | 32,649,944           | 1,236,923            | 23,771,406            | 53,162,664             | 0               | 110,820,937            | 7.31            |
| YUMA                                            | 631,943,062               | 0                   | 17,629,316           | 5,901,383            | 11,543,704            | 28,747,323             | 0               | 63,821,726             | 10.10           |
| <b>TOTAL STATE</b>                              | <b>\$38,294,936,810</b>   | <b>\$13,628,691</b> | <b>\$851,390,174</b> | <b>\$149,042,404</b> | <b>\$392,267,591</b>  | <b>\$1,795,188,174</b> | <b>\$61,887</b> | <b>\$3,201,578,921</b> | <b>8.36</b>     |
| <b>AVERAGE STATE PRIMARY TAX RATE PER \$100</b> |                           |                     |                      | <b>8.36</b>          |                       |                        |                 |                        |                 |

All figures are current as of September 1, 2004.

**TABLE 37**  
**STATE OF ARIZONA**  
**TAX YEAR 2004 SECONDARY PROPERTY TAX LEVIES**

| TAX<br>AUTHORITY                                  | NET ASSESSED<br>VALUATION | STATE      | COUNTY               | CITIES &<br>TOWNS    | COMMUNITY<br>COLLEGES | SCHOOLS              | ALL<br>OTHER         | TOTAL                  | SECONDARY<br>RATE |
|---------------------------------------------------|---------------------------|------------|----------------------|----------------------|-----------------------|----------------------|----------------------|------------------------|-------------------|
| APACHE                                            | \$302,353,668             | \$0        | \$3,398,152          | \$78,758             | \$1,348,497           | \$1,975,679          | \$2,675,052          | \$9,476,138            | 3.13              |
| COCHISE                                           | 628,655,003               | 0          | 1,603,699            | 134,929              | 0                     | 10,388,668           | 6,881,859            | 19,009,155             | 3.02              |
| COCONINO                                          | 1,222,225,551             | 0          | 3,543,232            | 4,944,225            | 1,948,855             | 22,255,918           | 10,083,803           | 42,776,033             | 3.50              |
| GILA                                              | 378,256,442               | 0          | 1,134,769            | 100,000              | 0                     | 4,914,042            | 4,555,315            | 10,704,126             | 2.83              |
| GRAHAM                                            | 103,542,473               | 0          | 52,608               | 0                    | 0                     | 1,656,656            | 333,521              | 2,042,785              | 1.97              |
| GREENLEE                                          | 160,301,809               | 0          | 1,709,958            | 0                    | 0                     | 1,060,252            | 44,948               | 2,815,158              | 1.76              |
| LA PAZ                                            | 148,341,040               | 0          | 148,341              | 0                    | 323,128               | 1,351,174            | 3,881,259            | 5,703,902              | 3.85              |
| MARICOPA                                          | 30,066,986,670            | 0          | 53,861,685           | 207,813,806          | 34,904,190            | 722,321,146          | 104,483,185          | 1,123,384,012          | 3.74              |
| MOHAVE                                            | 1,321,872,683             | 0          | 6,745,517            | 425,605              | 0                     | 15,197,488           | 19,520,945           | 41,889,555             | 3.17              |
| NAVAJO                                            | 663,206,947               | 0          | 2,652,827            | 47,779               | 1,675,261             | 9,554,916            | 5,576,753            | 19,507,536             | 2.94              |
| PIMA                                              | 5,620,156,274             | 0          | 66,885,481           | 21,274,250           | 12,842,057            | 106,087,354          | 47,719,434           | 254,808,576            | 4.53              |
| PINAL                                             | 1,128,263,009             | 0          | 2,969,706            | 0                    | 0                     | 24,494,987           | 14,900,697           | 42,365,390             | 3.75              |
| SANTA CRUZ                                        | 253,681,084               | 0          | 1,044,405            | 0                    | 0                     | 5,445,990            | 4,259,782            | 10,750,177             | 4.24              |
| YAVAPAI                                           | 1,785,174,684             | 0          | 3,723,175            | 1,685,025            | 5,155,584             | 13,543,524           | 23,271,664           | 47,378,972             | 2.65              |
| YUMA                                              | 678,720,689               | 0          | 3,895,857            | 89,500               | 1,478,254             | 13,178,322           | 2,236,981            | 20,878,914             | 3.08              |
| <b>TOTAL STATE</b>                                | <b>\$44,461,738,026</b>   | <b>\$0</b> | <b>\$153,369,412</b> | <b>\$236,593,877</b> | <b>\$59,675,826</b>   | <b>\$953,426,116</b> | <b>\$250,425,198</b> | <b>\$1,653,490,429</b> | <b>3.72</b>       |
| <b>AVERAGE STATE SECONDARY TAX RATE PER \$100</b> |                           |            |                      |                      |                       |                      |                      |                        | <b>3.72</b>       |

**TAX YEAR 2003 SECONDARY PROPERTY TAX LEVIES**

| TAX<br>AUTHORITY                                  | NET ASSESSED<br>VALUATION | STATE      | COUNTY               | CITIES &<br>TOWNS    | COMMUNITY<br>COLLEGES | SCHOOLS              | ALL<br>OTHER         | TOTAL                  | SECONDARY<br>RATE |
|---------------------------------------------------|---------------------------|------------|----------------------|----------------------|-----------------------|----------------------|----------------------|------------------------|-------------------|
| APACHE                                            | \$305,072,059             | \$0        | \$3,020,518          | \$113,401            | \$1,298,692           | \$2,717,352          | \$2,481,296          | \$9,631,259            | 3.16              |
| COCHISE                                           | 586,985,389               | 0          | 1,497,399            | 131,655              | 0                     | 6,986,271            | 6,338,753            | 14,954,078             | 2.55              |
| COCONINO                                          | 1,151,482,204             | 0          | 3,338,147            | 4,585,242            | 1,931,005             | 19,449,515           | 9,309,037            | 38,612,946             | 3.35              |
| GILA                                              | 363,174,059               | 0          | 1,089,522            | 100,000              | 0                     | 4,207,139            | 4,085,478            | 9,482,139              | 2.61              |
| GRAHAM                                            | 101,767,801               | 0          | 48,693               | 0                    | 0                     | 1,844,157            | 312,268              | 2,205,118              | 2.17              |
| GREENLEE                                          | 142,446,531               | 0          | 1,709,952            | 0                    | 0                     | 1,325,372            | 36,000               | 3,071,324              | 2.16              |
| LA PAZ                                            | 129,744,836               | 0          | 129,745              | 0                    | 298,543               | 1,362,361            | 3,155,766            | 4,946,415              | 3.81              |
| MARICOPA                                          | 27,477,987,528            | 0          | 35,481,860           | 192,625,370          | 37,777,314            | 661,088,911          | 125,967,689          | 1,052,941,144          | 3.83              |
| MOHAVE                                            | 1,189,713,576             | 0          | 6,071,109            | 425,605              | 0                     | 14,145,893           | 17,769,271           | 38,411,878             | 3.23              |
| NAVAJO                                            | 649,315,690               | 0          | 779,178              | 48,250               | 1,509,425             | 9,245,019            | 7,779,889            | 19,361,761             | 2.98              |
| PIMA                                              | 5,221,270,997             | 0          | 55,945,920           | 23,559,680           | 18,410,202            | 104,827,259          | 49,072,140           | 251,815,201            | 4.82              |
| PINAL                                             | 1,021,719,398             | 0          | 1,455,274            | 0                    | 0                     | 23,727,462           | 15,072,832           | 40,255,568             | 3.94              |
| SANTA CRUZ                                        | 246,303,386               | 0          | 1,014,031            | 0                    | 0                     | 5,444,758            | 4,079,541            | 10,538,330             | 4.28              |
| YAVAPAI                                           | 1,602,480,129             | 0          | 3,403,406            | 1,674,875            | 4,977,303             | 13,345,858           | 20,613,673           | 44,015,115             | 2.75              |
| YUMA                                              | 650,434,765               | 0          | 3,278,191            | 85,855               | 1,496,650             | 14,034,689           | 2,209,391            | 21,104,776             | 3.24              |
| <b>TOTAL STATE</b>                                | <b>\$40,839,898,348</b>   | <b>\$0</b> | <b>\$118,262,945</b> | <b>\$223,349,933</b> | <b>\$67,699,134</b>   | <b>\$883,752,017</b> | <b>\$268,283,024</b> | <b>\$1,561,347,053</b> | <b>3.82</b>       |
| <b>AVERAGE STATE SECONDARY TAX RATE PER \$100</b> |                           |            |                      |                      |                       |                      |                      |                        | <b>3.82</b>       |

All figures are current as of September 1, 2004.

**TABLE 38**  
**AVERAGE PROPERTY TAX RATES**  
**PER \$100 OF ASSESSED VALUATION**  
**TAX YEAR 2001 THROUGH TAX YEAR 2004**

|                    | 2001           |             | 2002           |             |
|--------------------|----------------|-------------|----------------|-------------|
|                    | PRIMARY        | SECONDARY   | PRIMARY        | SECONDARY   |
| School Districts   |                |             |                |             |
| Counties           | \$4.88         | \$2.30      | \$4.87         | \$2.24      |
| State              | 2.22           | 0.31        | 2.24           | 0.30        |
| Cities             | 0.05           | 0.00        | 0.04           | 0.00        |
| Community Colleges | 0.37           | 0.55        | 0.38           | 0.55        |
| Special Districts  | 1.02           | 0.19        | 1.03           | 0.18        |
|                    | <u>0.00</u>    | <u>0.66</u> | <u>0.00</u>    | <u>0.66</u> |
|                    | \$8.54         | \$4.01      | \$8.56         | \$3.93      |
| <b>TOTAL</b>       | <b>\$12.55</b> |             | <b>\$12.49</b> |             |

|                    | 2003           |             | 2004           |             |
|--------------------|----------------|-------------|----------------|-------------|
|                    | PRIMARY        | SECONDARY   | PRIMARY        | SECONDARY   |
| School Districts   |                |             |                |             |
| Counties           | \$4.69         | \$2.16      | \$4.45         | \$2.15      |
| State              | 2.22           | 0.29        | 2.21           | 0.35        |
| Cities             | 0.04           | 0.00        | 0.03           | 0.00        |
| Cities             | 0.39           | 0.55        | 0.39           | 0.53        |
| Community Colleges | 1.02           | 0.16        | 1.01           | 0.13        |
| Special Districts  | <u>0.00</u>    | <u>0.66</u> | <u>0.00</u>    | <u>0.56</u> |
|                    | \$8.36         | \$3.82      | \$8.09         | \$3.72      |
| <b>TOTAL</b>       | <b>\$12.18</b> |             | <b>\$11.81</b> |             |

School district rate includes Unorganized School Districts.  
Figures may not add to total due to rounding.

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## **ALL OTHER SOURCES OF REVENUE**

Bingo

Estate Tax

Luxury Tax

Unclaimed Property & Escheated Estates

Waste Tire Fees

## **BINGO**

The tax on state licensed bingo operations is based on a multi-tiered licensing structure. There are three classes of bingo licenses, each of which has a different tax rate.

Each licensee's tax rate is based on bingo receipts. Class A licensees, whose gross receipts do not exceed \$15,600 per year, are taxed at 2.5 percent of their adjusted gross receipts. (Adjusted gross receipts are the monies left after paying prizes.) Class B and Class C licensees are taxed on their gross receipts. Class B licensees, whose gross receipts do not exceed \$300,000, are taxed at 1.5 percent of their gross receipts. Class C licensees, whose gross receipts exceed \$300,000 per year, are taxed at 2 percent of their gross receipts from bingo.

All taxes collected are deposited in the state general fund. A total of \$ 624,501 was deposited in fiscal year 2004 (*Refer to Table 39*).

**TABLE 39**  
**BINGO COLLECTIONS**  
**FISCAL YEAR 1999-00 THROUGH FISCAL YEAR 2003-04**

|  | <b>Fiscal<br/>Year</b> | <b>Amount</b> |  |  |  |
|--|------------------------|---------------|--|--|--|
|  | 1999-00                | \$677,036     |  |  |  |
|  | 2000-01                | \$634,384     |  |  |  |
|  | 2001-02                | \$629,680     |  |  |  |
|  | 2002-03                | \$626,770     |  |  |  |
|  | 2003-04                | \$624,501     |  |  |  |

| <b>BINGO COLLECTIONS</b>               |                  |                  |                  |                  |                  |
|----------------------------------------|------------------|------------------|------------------|------------------|------------------|
|                                        | <b>FY1999-00</b> | <b>FY2000-01</b> | <b>FY2001-02</b> | <b>FY2002-03</b> | <b>FY2003-04</b> |
| Licenses                               | \$21,534         | \$24,549         | \$21,322         | \$26,110         | \$19,121         |
| Proceeds                               | 644,385          | 606,880          | 605,388          | 598,465          | 603,306          |
| Penalty, Interest<br>and Miscellaneous | 11,116           | 2,955            | 2,970            | 2,194            | 2,074            |
| <b>TOTAL</b>                           | <b>\$677,036</b> | <b>\$634,384</b> | <b>\$629,680</b> | <b>\$626,770</b> | <b>\$624,501</b> |

## **ESTATE TAX**

The Arizona estate tax is a tax on the transfer of property or interest in property that takes effect upon the owner's death. The estate tax is imposed on the net taxable estate before distribution, differing from the inheritance tax, which is imposed on the portion of the estate received by a beneficiary. Arizona does not impose inheritance or gift taxes. Estate taxes are deposited into the state general fund. (*Refer to Table 40.*)

The Estate Tax Unit of the Arizona Department of Revenue is responsible for the collection of estate taxes and the processing of estate tax returns and reports of personal representative of decedent.

Only estates that are required to file a federal estate tax return are required to file an Arizona Estate Tax return. However, if an estate requires a tax lien waiver from the department in order to transfer property prior to receiving the Internal Revenue Service Closing Letter, the department may issue a partial waiver upon receipt of an Application for Waiver of Tax. After the Arizona estate tax and any penalties and interest have been paid, the department will issue a receipt for payment of tax and a complete tax lien waiver.

The Arizona estate tax for an Arizona resident decedent is an amount equal to the federal credit for state death taxes. If the decedent owned real or tangible personal property located in another state, the Arizona tax is reduced by either the amount of death tax paid to the other state or a prorated share of the federal credit, whichever is less.

The Arizona estate tax for a nonresident decedent is a prorated share of the federal credit, based on the value of real property and tangible personal property having actual situs in Arizona this year.

**TABLE 40**  
**COLLECTIONS OF ESTATE TAXES**  
**FISCAL YEAR 1999-00 THROUGH FISCAL YEAR 2003-04**

| <b>Fiscal<br/>Year</b> | <b>Collections</b> | <b>Refunds</b> | <b>Net</b>   |
|------------------------|--------------------|----------------|--------------|
| 1999-00                | \$85,238,335       | \$4,594,005    | \$80,644,330 |
| 2000-01                | \$76,921,666       | \$2,269,883    | \$74,651,783 |
| 2001-02                | \$81,892,657       | \$1,340,437    | \$80,552,220 |
| 2002-03                | \$96,859,390       | \$2,641,471    | \$94,217,919 |
| 2003-04                | \$42,292,396       | \$3,473,964    | \$38,818,431 |

Figures may not add to total due to rounding.

## **LUXURY TAX**

Arizona's luxury tax applies to cigarettes, other tobacco products, and alcoholic beverages. The department is responsible for issuing tobacco licenses and stamps and collecting taxes on tobacco products and alcoholic beverages. The department also investigates and confiscates contraband alcoholic beverages and tobacco products. During the 2004 fiscal year, over \$331 million was received in luxury tax collections. Increased collections of approximately 24% are primarily due to a tobacco tax increase established by Proposition 303 in November 2002.

Of the monies collected per the Tobacco Products Referendum (Prop 303), \$58.4 million was distributed to the Prop 204 Protection Account, \$37.6 million to the Medically Needy Account, \$27.8 million for Emergency Health Services, \$7.0 million for Health Research, and \$2.8 million for Health Education. Due to the passage of the Tobacco Tax and Health Care Initiative in November 1994, \$70.2 million was allocated to the Medically Needy Fund, \$23.0 million to the Health Education Fund and \$5.0 million to the Health Research Fund. The Corrections Fund, established by the Legislature in 1984 to pay for prison construction, received \$27.1 million, and the Arizona Wine Promotional Fund received \$27,995. The Drug Treatment and Education Fund received \$7.5 million, and the Corrections Revolving Fund received \$2.9 million due to the passage of Proposition 200 in 1996. The remaining \$61.3 million was deposited into the state general fund. (*Refer to Table 41*)

### **Luxury Tax Rates**

#### **Cigarettes**

|               |          |
|---------------|----------|
| per cigarette | \$ 0.059 |
| package of 20 | \$1.18   |
| package of 25 | \$ 1.475 |

#### **Cigars**

|                                                                       |           |
|-----------------------------------------------------------------------|-----------|
| small cigars weighing not more than 3 lbs/1,000 package of 20 or less | \$ 0.2625 |
| selling for \$0.05 or less (each 3 cigars)                            | \$ 0.13   |
| selling for more than \$0.05 (each cigar)                             | \$ 0.13   |

#### **Smoking Tobacco**

|                                            |           |
|--------------------------------------------|-----------|
| snuff, fine cut, chewing, etc. (per ounce) | \$ 0.1325 |
| Cavendish, plug, or twist (per ounce)      | \$ 0.0325 |

#### **Spirituous Liquors**

|            |         |
|------------|---------|
| per gallon | \$ 3.00 |
|------------|---------|

|                                                          |         |
|----------------------------------------------------------|---------|
| <b>Vinous liquors</b> more than 24% alcohol (per gallon) | \$ 4.00 |
|----------------------------------------------------------|---------|

|                                                          |         |
|----------------------------------------------------------|---------|
| <b>Vinous liquors</b> less than 24% alcohol (per gallon) | \$ 0.84 |
|----------------------------------------------------------|---------|

#### **Malt Liquor (Beer)**

|                         |         |
|-------------------------|---------|
| per gallon              | \$ 0.16 |
| per barrel (31 gallons) | \$ 4.96 |

**TABLE 41**  
**LUXURY TAX COLLECTIONS**  
**FISCAL YEAR 1999-00 THROUGH FISCAL YEAR 2003-04**

| <b>SOURCE:</b>                               | <b>FY1999-00</b>     | <b>FY2000-01</b>     | <b>FY2001-02</b>     | <b>FY2002-03</b>     | <b>FY2003-04</b>     | <b>PERCENT OF<br/>COLLECTIONS<br/>IN FY2003-04</b> |
|----------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------------------------------|
| Spirituuous Liquor                           | \$20,587,605         | \$21,327,540         | \$21,574,744         | \$22,004,331         | \$23,438,818         | 7.1%                                               |
| Vinous Liquor                                | 9,026,326            | 8,477,493            | 9,035,156            | 9,924,749            | 10,404,545           | 3.1%                                               |
| Malt Liquor                                  | 21,309,231           | 21,602,321           | 22,031,467           | 22,137,764           | 22,110,426           | 6.7%                                               |
| <b>Liquor Collections</b>                    | <b>\$50,923,162</b>  | <b>\$51,407,354</b>  | <b>\$52,641,368</b>  | <b>\$54,066,844</b>  | <b>\$55,953,790</b>  |                                                    |
| Tobacco - All Types (1)                      |                      |                      |                      |                      |                      |                                                    |
| Gross Revenue                                | 163,206,980          | 161,078,853          | 162,148,102          | 218,358,747          | 282,209,893          |                                                    |
| Refunds                                      | (3,474,292)          | (2,662,128)          | (4,169,264)          | (5,614,159)          | (7,273,023)          |                                                    |
| Licenses                                     | 7,175                | 8,600                | 5,250                | 5,950                | 6,400                |                                                    |
| Administrative Expenses                      | (310,931)            | (384,593)            | (393,800)            | (403,739)            | (414,329)            |                                                    |
| <b>Net Tobacco Collections</b>               | <b>\$159,428,932</b> | <b>\$158,040,732</b> | <b>\$157,590,288</b> | <b>\$212,346,798</b> | <b>\$274,528,941</b> | <b>83.0%</b>                                       |
| <b>Amnesty Luxury Collections</b>            | <b>-----</b>         | <b>-----</b>         | <b>-----</b>         | <b>-----</b>         | <b>\$187,315</b>     |                                                    |
| <b>TOTAL COLLECTIONS</b>                     | <b>\$210,352,094</b> | <b>\$209,448,087</b> | <b>\$210,231,655</b> | <b>\$266,413,642</b> | <b>\$330,670,046</b> |                                                    |
| <b>DISTRIBUTIONS:</b>                        |                      |                      |                      |                      |                      |                                                    |
| State General Fund                           | \$65,436,145         | \$65,568,793         | \$66,069,587         | \$64,586,950         | \$61,301,017         |                                                    |
| Wine Promotional Fund                        | 21,197               | 21,278               | 23,391               | 25,497               | 27,995               |                                                    |
| Tobacco Tax & Health Care Fund-Prop. 200 (1) | 109,786,025          | 108,709,176          | 108,177,154          | 102,529,785          | 92,599,453           |                                                    |
| Tobacco Products Tax Fund-Prop. 303 (1)      | N/A                  | N/A                  | N/A                  | 59,938,321           | 133,563,168          |                                                    |
| Drug Treatment & Education Fund              | 6,897,717            | 6,903,464            | 7,098,014            | 7,306,966            | 7,490,976            |                                                    |
| DOC Revolving Fund                           | 2,739,633            | 2,743,924            | 2,820,269            | 2,902,721            | 2,978,318            |                                                    |
| Department of Corrections Fund               | 25,192,099           | 25,154,893           | 25,718,685           | 26,348,946           | 26,613,423           |                                                    |
| DOC Transfer from Prop 200 Funds             | 279,278              | 346,559              | 324,556              | 277,104              | 531,839              |                                                    |
| Prop 200 Transfer from Prop 303 Funds (1)    | N/A                  | N/A                  | N/A                  | 2,497,352            | 5,563,857            |                                                    |
| <b>TOTAL DISTRIBUTIONS</b>                   | <b>\$210,352,094</b> | <b>\$209,448,087</b> | <b>\$210,231,655</b> | <b>\$266,413,642</b> | <b>\$330,670,046</b> |                                                    |

- (1) In November 2002, Proposition 303 increased the Luxury tax on cigarettes from \$0.029 to \$0.059 per cigarette and created the Tobacco Products Tax Fund. Tax rates on other tobacco products also increased. Distributions of the increased rates are made to the Tobacco Products Tax Fund. Proposition 303 also changed the name of the Health Care Fund to the Tobacco Tax & Health Care Fund and established a hold harmless fund for the Prop 200 accounts.

## **UNCLAIMED PROPERTY**

Responsibilities of the Unclaimed Property Program include the collection, safekeeping, and disposition of ordinary unclaimed property and escheated estates.

The Unclaimed Property staff establishes and maintains records of these types of funds along with other personal property that is presumed to be abandoned. This property is received from regular business associations, banking and financial organizations, insurance companies, utilities, fiduciaries, state courts, and governmental agencies. The largest percentage of unclaimed property is comprised of:

- Contents of safe deposit boxes on which rent has not been paid for one year.
- Checks written to employees not cashed after one year.
- Government and Court property not claimed in one year.
- Utility deposits not claimed in two years.
- Stock or other equity interest in a business association or financial organization with no activity for three years.
- Checks written to vendors not cashed after five years.
- Bank or credit union accounts with no activity for five years.
- Cashier and other official checks not cashed in five years.
- Money orders not cashed in seven years.
- Traveler's checks not cashed in fifteen years.

Owners may recover unclaimed property at any time with proper documentation, and there is no statute of limitation on claims.

## **ESCHEATED ESTATES**

In addition to their Unclaimed Property responsibilities, staff members also establish and maintain records of Escheated Estates. An Escheated Estate is created when a person dies without leaving a will and has no known heirs, or if a known heir cannot be located. When either of these conditions exist, his or her property reverts to the state as the original and ultimate proprietor after seven years. Funds received from escheated estates are deposited into the permanent school fund. (*Refer to Table 42.*)

**TABLE 42**  
**COLLECTIONS AND DISTRIBUTION OF UNCLAIMED PROPERTY**  
**FISCAL YEAR 1999-00 THROUGH FISCAL YEAR 2003-04**

| <b>SOURCE:</b>                        | <b>FY1999-00</b>    | <b>FY2000-01</b>    | <b>FY2001-02</b>    | <b>FY2002-03</b>    | <b>FY2003-04</b>    | <b>PERCENT OF<br/>COLLECTIONS<br/>IN FY2003-04</b> |
|---------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------------------------------------|
| <b>UNCLAIMED PROPERTY</b>             | \$31,415,063        | \$38,027,873        | \$48,687,357        | \$46,219,555        | \$49,653,262        |                                                    |
| Refunds                               | (9,881,814)         | (15,764,220)        | (11,903,236)        | (10,333,078)        | (10,093,832)        |                                                    |
| Expenses                              | (1,110,490)         | (1,023,813)         | (1,324,594)         | (1,325,764)         | (1,368,887)         |                                                    |
| <b>NET</b>                            | <b>\$20,422,759</b> | <b>\$21,239,840</b> | <b>\$35,459,527</b> | <b>\$34,560,714</b> | <b>\$38,190,543</b> | <b>99.1%</b>                                       |
| <b>ESCHEATED ESTATES</b>              | 201,612             | 647,074             | 252,786             | 269,557             | 568,385             |                                                    |
| Refunds                               | (188,587)           | (576,578)           | (294,542)           | (55,504)            | (223,945)           |                                                    |
| <b>NET</b>                            | <b>\$13,026</b>     | <b>\$70,496</b>     | <b>(\$41,755)</b>   | <b>\$214,052</b>    | <b>\$344,441</b>    | <b>0.9%</b>                                        |
| <b>TOTAL NET REVENUE</b>              | <b>\$20,435,784</b> | <b>\$21,310,336</b> | <b>\$35,417,772</b> | <b>\$34,774,766</b> | <b>\$38,534,984</b> | <b>100.0%</b>                                      |
| <b>DISTRIBUTIONS:</b>                 |                     |                     |                     |                     |                     |                                                    |
| <b>General Fund</b>                   | 4,081,173           | 4,309,756           | 7,656,006           | 6,745,652           | 8,043,962           |                                                    |
| <b>Housing Fund</b>                   | 11,421,658          | 11,733,852          | 19,761,582          | 17,950,660          | 20,708,267          | (6)                                                |
| <b>Utility Assistance Fund</b>        | 639,104             | 905,023             | 868,416             | 1,118,958           | 1,307,953           |                                                    |
| <b>Racing Fund</b>                    | 4,153,330           | 4,266,855           | 7,186,030           | 6,527,513           | 7,530,279           |                                                    |
| <b>Victim Restitution Fund (2)</b>    | -----               | 17,027              | (18,426) (3)        | 2,128,019           | 547,274             |                                                    |
| <b>Net to Permanent School Fund:</b>  |                     |                     |                     |                     |                     |                                                    |
| Escheated Estates                     | 13,026              | 70,496              | (41,755)            | 214,052             | 344,441             | (1)                                                |
| Unclaimed Shares/dividends            | 0                   | 7,326               | 5,919               | 0                   | 43,788              |                                                    |
| Storage Facility (4)                  | -----               | -----               | -----               | -----               | 9,021               |                                                    |
| <b>Retained by Unclaimed Property</b> | 127,494             | 0                   | 0                   | 89,912 (5)          | 0                   |                                                    |
| <b>TOTAL DISTRIBUTION</b>             | <b>\$20,435,784</b> | <b>\$21,310,336</b> | <b>\$35,417,772</b> | <b>\$34,774,766</b> | <b>\$38,534,984</b> |                                                    |

(1) FY 04 Escheated Estates will be transferred in FY 05.

(2) Victim Restitution Fund became effective on January 1, 2001 per HB 2061.

(3) Claims paid during FY 02 for Victims Restitution exceeded their collections, therefore, no transfer was required.

(4) FY04 was the first year that the Department of Revenue made deposits to the Permanent School Fund from unclaimed Storage Facility property pursuant to A.R.S. §33-1704.

(5) This amount was retained by Unclaimed Property due to an overpayment to the General Fund in FY 02

(6) \$2,750,000 from the Housing fund was transferred to the General fund in FY 04. This transaction should have taken place in FY 03 Per HB 2002.

Figures may not add to total due to rounding.

## **WASTE TIRE**

The Arizona waste tire fee is a fee applied to the sale of new motor vehicle tires. The fee is to be collected quarterly at a rate of two percent of the purchase price not to exceed two dollars per tire.

During fiscal year 2004, the department collected \$7,785,149 and distributed 3.5% percent to the Department of Environmental Quality with the remainder being distributed to the counties based on the number of motor vehicles registered in the county (*Refer to Tables 43 and 44*). The distribution is performed quarterly.

**TABLE 43**  
**WASTE TIRE FEE COLLECTIONS**  
**FISCAL YEAR 2003-04**

| <b>NUMBER OF TIRES</b>             | <b>NUMBER<br/>OF FILERS</b> | <b>TOTAL NUMBER<br/>OF TIRES</b> | <b>AMOUNT<br/>REMITTED</b> |
|------------------------------------|-----------------------------|----------------------------------|----------------------------|
| 1 to 50                            | 167                         | 1,092                            | \$2,954                    |
| 51 to 100                          | 67                          | 8,765                            | \$7,041                    |
| 101 to 250                         | 140                         | 23,417                           | \$32,757                   |
| 251 to 500                         | 123                         | 44,447                           | \$64,382                   |
| 501 to 1,000                       | 99                          | 69,843                           | \$93,417                   |
| 1,001 to 2,500                     | 144                         | 243,495                          | \$304,646                  |
| 2,501 to 5,000                     | 132                         | 469,615                          | \$564,376                  |
| 5,001 to 10,000                    | 88                          | 610,381                          | \$801,504                  |
| 10,001 to 25,000                   | 80                          | 1,127,027                        | \$1,280,634                |
| More Than 25,000                   | 22                          | 5,023,489                        | \$4,613,596                |
| No Information                     | 6                           | 474                              | \$11,527                   |
| Overpayments                       |                             |                                  | (\$149,642)                |
| Accounts Receivable Adjustment (1) |                             |                                  | \$23,857                   |
| Year -end Adj's                    |                             |                                  | \$134,100                  |
| <b>Total</b>                       | <b>1,068</b>                | <b>7,622,045</b>                 | <b>\$7,785,149</b>         |

(1) This figure represents the Net Balance added to the distribution for Accounts Receivable Collections.  
Figures may not add to total due to rounding.

**TABLE 44**  
**WASTE TIRE FEE DISTRIBUTION**  
**FISCAL YEAR 1999-00 THROUGH FISCAL YEAR 2003-04**

|                                         | <b>FY1999-00</b>   | <b>FY2000-01</b>   | <b>FY2001-02</b>   | <b>FY2002-03</b>   | <b>FY2003-04</b>   |
|-----------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| <b>Apache</b>                           | \$68,421           | \$76,526           | \$78,693           | \$88,265           | \$100,750          |
| <b>Cochise</b>                          | 156,256            | 174,766            | 174,721            | 188,526            | 208,639            |
| <b>Coconino</b>                         | 153,159            | 171,302            | 161,337            | 182,060            | 202,203            |
| <b>Gila</b>                             | 83,307             | 93,175             | 88,035             | 100,584            | 109,692            |
| <b>Graham</b>                           | 36,127             | 40,407             | 38,300             | 42,055             | 45,472             |
| <b>Greenlee</b>                         | 13,394             | 14,980             | 14,021             | 14,267             | 14,571             |
| <b>La Paz</b>                           | 32,577             | 36,436             | 36,329             | 40,230             | 46,334             |
| <b>Maricopa</b>                         | 3,076,438          | 3,440,863          | 3,525,885          | 3,837,502          | 4,245,363          |
| <b>Mohave</b>                           | 238,888            | 267,186            | 271,827            | 305,722            | 355,631            |
| <b>Navajo</b>                           | 112,636            | 125,978            | 127,482            | 143,348            | 162,789            |
| <b>Pima</b>                             | 829,316            | 927,554            | 904,818            | 991,330            | 1,085,793          |
| <b>Pinal</b>                            | 197,496            | 220,890            | 207,211            | 231,521            | 256,738            |
| <b>Santa Cruz</b>                       | 54,110             | 60,520             | 65,220             | 67,292             | 74,443             |
| <b>Yavapai</b>                          | 251,010            | 280,743            | 290,584            | 323,797            | 369,140            |
| <b>Yuma</b>                             | 172,712            | 193,171            | 184,430            | 205,684            | 235,110            |
| <b>AZ Dept of Environmental Quality</b> | 198,606            | 222,132            | 223,742            | 245,261            | 272,480            |
| <b>Total</b>                            | <b>\$5,674,452</b> | <b>\$6,346,629</b> | <b>\$6,392,637</b> | <b>\$7,007,444</b> | <b>\$7,785,148</b> |

Figures may not add to total due to rounding.

## **LEGISLATIVE SUMMARY**

# LEGISLATIVE SUMMARY

The following is intended to give a brief summary of the 2004 tax-related legislation impacting the Department of Revenue (DOR) and not intended to discuss the details of any specific enactment. Please refer to the particular legislation for more definitive information.

The general effective date for legislation is August 25, 2004. All legislation will have this effective date unless otherwise noted in the summary.

Copies of these bills can be downloaded at [www.azleg.state.az.us/FinalDisposition.asp](http://www.azleg.state.az.us/FinalDisposition.asp) or may be requested from the Secretary of State's Office by calling (602) 542-4086.

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## Administration

### **SB 1274 (Chapter 83) Taxpayer Bill of Rights; Amnesty**

SB 1274 makes modifications to the taxpayer bill of rights and clarifies the right of appeal for the tax amnesty program.

With certain prescribed exceptions, DOR has two years from date of initial audit contact to issue a final audit (notice of proposed assessment or proposed overpayment). A final audit (notice of proposed assessment or denial of refund claim) must include the statutory, regulatory and judicial bases for any adjustments made.

These provisions apply retroactively to audits beginning on or after January 1, 2004.

Applications for the tax amnesty program that expired Oct. 31, 2003, are an express waiver of the right to appeal the matters under the amnesty application for the period for which the application was made; taxpayers retain appeal rights on additional tax assessed via a subsequent audit of the period for which the application was made.

This provision is effective retroactively to September 18, 2003.

### **HB 2225 (Chapter 161) Probation Absconders; Taxpayer Information**

DOR must provide the court with the home address and any additional taxpayer ID numbers used by a taxpayer whose debt is referred for setoff and who is identified by the court as a probation absconder.

### **HB 2346 (Chapter 70) Spousal Maintenance; Taxpayer Information**

Spousal maintenance obligations are included in the list of "overdue support" debts for which a

taxpayer's income tax refund may be redirected to fulfill. HB 2346 requires DOR to notify the court if a match is made with a taxpayer who has an overdue debt for spousal maintenance.

### **HB 2382 (Chapter 139) Social Security Numbers; Government Use**

HB 2382 limits the government use of complete Social Security numbers to the Arizona Department of Revenue, the Industrial Commission of Arizona or a law enforcement agency of this state, county, city or town. Additionally, HB 2382 allows an agency of this state or county, city, town, or other political subdivisions of this state to disseminate or use the last four numbers of an individual's Social Security Number.

### **SB 1361 (Chapter 84) Tax Disputes; Burden of Proof**

SB 1361 creates a new section 42-1255 stating that DOR has the burden of proof in any administrative as well as judicial proceeding regarding any factual issue that is relevant to ascertaining the tax liability of a taxpayer, provided the taxpayer has cooperated and kept proper records. The new section 42-1255 replaces a subsection under which DOR had the burden of proof only in court proceedings.

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## Income Tax

### **HB 2040 (Chapter 61) 2004 Tax Corrections Act**

See summary under multiple tax types.

### **HB 2045 (Chapter 289) Income Tax Credit Review Schedule**

HB 2045 is the annual bill to update the income tax credit review schedule based on the

recommendations of the Joint Legislative Income Tax Credit Review Committee. Removes the income tax credits that were reviewed in 2003 and adds these credits to the review schedule in 2008.

Repeals the individual and the corporate income tax credit for corrective action costs for underground storage tanks and makes conforming changes.

Amends Arizona Revised Statutes (A.R.S.) § 41-1525 and amends A.R.S. §§ 43-1074 and 43-1161 to allow enterprise zone credits at a zone location unless more than ten percent of the business at the zone location consists of retail sales of tangible personal property.

Amends A.R.S. § 41-1525 and amends A.R.S. §§ 43-1074 and 43-1161 to provide that taxpayers may claim second and third year credits for taxable year 2002 and third year credits for taxable year 2003 when the first year credit was claimed on an amended return if the qualified employment positions were created prior to January 1, 2002 and certified to the Department of Commerce.

Sections 41-1525, 43-1074 and 43-1161, Arizona Revised Statutes, as amended by this act, apply retroactively to taxable years beginning from and after December 31, 2003.

#### **HB 2549 (Chapter 326) Healthy Forests; Tax Credits**

See summary under multiple tax types.

#### **SB 1003 (Chapter 214) Income Tax Exemption; Stillborn Children**

SB 1003 provides that a taxpayer is allowed an income tax exemption of \$2,300 for each birth for which a certificate of birth resulting in stillbirth has been issued from the Arizona Department of Health Services if the child otherwise would have been a member of the taxpayer's household. The taxpayer may claim the exemption in the year in which the stillbirth occurred. This act applies retroactively to taxable years beginning from and after December 31, 2003.

#### **SB 1389 (Chapter 196) Internal Revenue Code; Partial Conformity**

SB 1389 is the annual bill to make conforming changes to the state income tax code to correspond with the federal changes to the Internal Revenue Code. The bill:

1. Conforms to the internal revenue code including retroactive conformity to the effective dates of all provisions of the Jobs and Growth Tax Relief Reconciliation Act of 2003, the Military Family Tax Relief Act of 2003, and the Medicare Prescription Drug, Improvement, and Modernization Act of 2003.
2. Suspends the statute of limitations to allow taxpayers to claim refunds resulting from retroactive conformity to the provisions of the Military Family Tax Relief Act of 2003. For federal income tax purposes, P.L. 108-121 amended I.R.C. § 121 to allow an election for military and Foreign Service personnel to ignore the time spent on extended duty (up to 10 years) in order to meet the two-out-of-five year requirement needed to exclude gain on the sale of personal residences. The federal provision is effective for sales or exchanges after May 6, 1997 and provides a one-year period (beginning on the date of enactment) for taxpayers to claim refunds as a result of this provision that are otherwise barred by the statute of limitations. Under the Arizona conformity bill, taxpayers may also file an amended Arizona return at any time before the close of the one-year period beginning on November 11, 2003.
3. Requires an add-back of the federal section 179 expense deducted in excess of twenty-five thousand dollars but allows it to be subtracted ratably over a five-year period. Therefore, all taxpayers that deducted I.R.C. § 179 expenses in excess of \$25,000 will have to file an amended Arizona income tax return to add the amount in excess of \$25,000 to Arizona gross income and to take a subtraction for 1/5 of the amount in excess of \$25,000.
4. Requires all taxpayers to add the amount of depreciation allowed under I.R.C. § 167(a).

The bill also requires taxpayers to compute depreciation for Arizona purposes as if bonus depreciation had not been elected for federal purposes. Therefore, all taxpayers that claim depreciation on the federal return must add that depreciation to Arizona gross income on the Arizona return and then take a subtraction for the allowable amount. This provision is retroactive and applies retroactively to taxable years beginning from and after December 31, 1999. The 2004 income tax returns will be modified to accommodate this adjustment. However, for taxable years prior to 2004, this provision will really affect taxpayers that depreciated luxury autos. This amendment will allow taxpayers to depreciate luxury autos for which the taxpayer has claimed federal bonus depreciation using the same depreciation rate that would have been allowed if the taxpayer had not claimed bonus depreciation. These taxpayers will be able to amend a prior year return to make this adjustment, or as an alternative, the taxpayer may elect to recognize the entire cumulative effect of the retroactive change on the tax return for the first taxable year ending on or after December 31, 2003 instead of recognizing the changes on those prior year returns.

5. Allows taxpayers to claim a subtraction to reflect the difference in federal and state basis of bonus depreciation property when that property is sold. This provision is retroactive and applies retroactively to taxable years beginning from and after December 31, 1999. A taxpayer may file an amended return to make this adjustment for a prior year, or as an alternative, the taxpayer may elect to recognize the entire cumulative effect of the retroactive change on the tax return for the first taxable year ending on or after December 31, 2003 instead of recognizing the changes on those prior year returns.

This act is an emergency measure that is necessary to preserve the public peace, health or safety and is operative immediately as provided by law.

Approved by the Governor May 5, 2004.

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## **Transaction Privilege Tax/Use Tax**

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### **HB (Chapter 61) 2004 Tax Corrections Act**

See summary under multiple tax types.

### **HB 2086 (Chapter 242) Motor Vehicle Warranties; Tax Refunds**

HB 2086 allows motor vehicle manufacturers who repurchase vehicles from consumers due to warranty provisions under Arizona's lemon laws apply to DOR for a refund of sales tax if certain conditions are met.

It allows a manufacturer to apply for a refund from the department if:

1. The manufacturer repurchases a vehicle because it is subject to the state's lemon law or for "reasons of consumer satisfaction".
2. The manufacturer refunds to the consumer the amount of tax; and
3. The manufacturer can provide the department with "satisfactory proof" that:
  - a. Tax amounts attributed to the sale of the original vehicle were collected from the consumer; and
  - b. The manufacturer refunded the amount of tax to the consumer.

Any refund paid to the manufacturer from these provisions is in lieu of a refund on the vehicle that the dealer would otherwise be entitled to receive.

### **HB 2277 (Chapter 318) Water Supply; Replenishment; Conservation**

Other than making numerous changes to the Central Arizona Water Conservation District and the Central Arizona Groundwater Replenishment District statutes, HB 2277 exempts the acquisition of electricity or other forms of energy by the CAWCD to pump CAP water, from transaction privilege tax and use tax retroactive to January 1, 1985 (Section 13 of the Bill.).

### **HB 2459 (Chapter 143) Auto Dealers; Taxation; Lease Payments**

HB 2459 adds a deduction under the personal property rental classification for income received by a motor vehicle dealer for the first month's payment on the lease of the motor vehicle if the

lease and payment is assigned to a third party leasing company.

#### **HB 2460 (Chapter 296) Registration; Motor Vehicles; Nonresidents**

This legislation expands the MVD's 30-Day Nonresident Registration Permit certificates to require a nonresident motor vehicle purchaser to affirm that the vehicle is to be registered in another state within 30 days. If the purchaser registers the vehicle in Arizona within 365 days, the purchaser will be liable for any state transaction privilege tax, county excise tax, penalties and interest that the motor vehicle dealer would have been required to pay. (Any full or partial exemptions from the transaction privilege tax will be negated in this event.) An amendment to the Retail Classification in the transaction privilege tax statutes allows a resident from a state which provides "reciprocity" with Arizona to purchase a motor vehicle and have the transaction privilege tax imposed on the sale equivalent to the tax rate of the purchaser's state.

The bill does not affect the transaction privilege tax exemption for motor vehicles sold to nonresidents and delivered out-of-state, but these nonresident purchasers are subject to the penalty provision above if the vehicle is registered in Arizona within 365 days.

#### **HB 2549 (Chapter 326) Healthy Forests; Tax Credits**

See summary under multiple tax types

#### **SB 1001 (Chapter 240) Fertilizer Transport; Transaction Privilege Tax**

SB 1001 provides an exemption from tax under the transaction privilege tax for the income received by a railroad for the transportation of fertilizer from one point in Arizona to another point in Arizona.

This provision is effective from and after September 30, 2004.

#### **SB 1095 (Chapter 305) Teratogen Information Program; Funding; Tax**

A small portion of the telecommunications services excise taxes applicable to telecommunications service providers is diverted

to fund the Teratogen Information Program, which was established as part of the state Poison Control System under ARS 36-1162.

(Teratogen is defined as a physical, infectious or chemical agent that causes a change in the normal development of a human embryo or fetus.)

The .69% excise tax rate for funding certain telecommunications devices for the impaired is reduced by .01% to .68%.

The .01% reduction will now fund the Teratogen Information Program, making the combined rate the same as before.

This provision applies retroactively to taxable periods beginning from and after June 30, 2004.

#### **SB 1141 (Chapter 234) Preexisting Transactions; Sales Tax**

SB 1141 provides that when a state transaction privilege tax rate increase takes effect for written business contracts, other than prime contracts, that the new tax rate increase would not apply until 120 days after the effective date of the rate increase. Other provisions of the bill specify that:

- This does not apply to any taxpayer that has entered into a contract that contains a provision that entitles the taxpayer to recover the increased tax amount from the purchaser.
- These changes apply regardless of the accounting method used by the taxpayer.
- This section does not apply to any rate increases for county excise taxes.

#### **SB 1288 (Chapter 337) Bundled Telecommunications Services**

A.R.S. § 42-5064 imposes transaction privilege tax on the business of providing intrastate telecommunications services. As such, telecommunications businesses must separately show gross income derived from nontaxable interstate calls and other income excluded or exempted from tax in books and records kept in the ordinary course of business.

S.B. 1288:

- Adds a new methodology for how such businesses can reasonably identify nontaxable charges on *bundled transactions*, which are sales of both taxable and

nontaxable services where the business charges a customer a flat “bundled” rate for all the services.

- Allows a business to elect to use *allocation percentages* derived from its entire service area instead of itemizing for individual calls.
- Allows DOR to request the allocation information and an audit may be performed.
- The telecommunications service provider must waive all rights to a refund on taxes if the taxes were based on the allocation percentage deemed reasonable at the beginning of the tax year at issue.

### **SB 1293 (Chapter 309) Design-Build Contracts; Prime Contracting**

SB 1293 provides for an exclusion of actual direct costs of providing architectural or engineering services that are incorporated into a contract. The bill has a definition for the term “direct costs” and contains a retroactivity clause that provides that any refunds are limited to a total of \$100,000. Claims for refunds must be submitted to DOR by December 31, 2004 and:

- The burden of proof is on the taxpayer to establish evidence to qualify for the refund,
- DOR will notify taxpayers of their determination and amount of refund,
- Contains a clause stating the no severability of refund provisions.

### **SB 1174 (Chapter 249) Use Fuel Refunds; Use Taxes**

SB 1174 requires the Arizona Department of Transportation (ADOT) to collect the use tax on use fuel imposed under Title 42, Chapter 5, Article 4 at the time of the submission of a claim for a refund of use fuel taxes paid to ADOT. ADOT is required to not pay the refund until it determines the difference between the amount of the refund and the amount of the Arizona use tax. ADOT is to deposit the use tax revenues collected to the state treasurer for credit to the state general fund monthly and is to notify ADOR of the amount of use tax collected each month.

If the amount of the refund is less than the amount owed for the use tax, then ADOT is to forward any balance due information to the

Arizona Department of Revenue for collection purposes.

This act applies to taxable years beginning from and after December 31, 2004.

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## **Property Tax**

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### **HB 2040 (Chapter 61) 2004 Tax Corrections Act**

See summary under multiple tax types.

### **HB 2258 (Chapter 295) Property Taxes; Exemption; Corrections**

HB 2258 makes changes regarding the county assessor’s procedures for tax assessments and appeals. The provisions of the bill include:

- Allows property tax agents to act on behalf of the taxpayer to discuss tax matters with the county assessors, DOR or the County or State Board of Equalization.
- Requires the county assessor to make any necessary changes in the tax roll and records from reviews or corrections of errors and omissions, in addition to any changes from judicial and administrative appeals.
- Removes the requirement for the court to hear property appeals within 270 days.
- Includes in the property tax exemption for institutions for the relief of indigent or afflicted any administrative buildings or property.
- Establishes a new property tax exemption for any non-profit organizations that provide financial support for public libraries.

### **SB 1004 (Chapter 329) Property Tax Exemption; Widows**

SB 1004 increases the value of a home eligible for a \$3,000 property tax exemption for widows, widowers and disabled persons. Specifically, the bill provides:

- An increase in the value of a residence from \$100,000 or less to \$200,000 or less for widows, widowers, or disabled persons to qualify for a \$3,000 property tax exemption.
- On or before December 31 each year, DOR is required to increase this residence assessment

limit of \$200,000 based on annual inflation as determined by the GDP price deflator.

### **SB 1091 (Chapter 15) Property Tax Corrections**

SB 1091 allows county assessors to send notices of valuation error to property owners at any time in the tax year (defined for all property tax purposes as the "calendar year"). A notice of error in property valuation or a notice of claim is effective only during the current year and the 3 immediately preceding years. Even if the taxpayer consents to the correction but disputes the valuation, the tax roll will be corrected and the corrected value will be effective for the current and subsequent years unless a court determines otherwise.

It defines the term "Tax Year" and specifies which tax years are covered in a "Notice of Error" used by the assessors and a "Notice of Claim" used by a taxpayer to request correction of real and personal property tax roll errors.

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## **Multiple Tax Types**

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### **HB 2040 (Chapter 61) 2004 Tax Corrections Act**

HB 2040 makes technical, conforming and clarifying changes to Arizona tax statutes.

#### **Transaction Privilege Tax**

- Nonprofit health care organizations are exempt from TPT for construction of their facilities if they meet certain conditions. If conditions are not met within a "reasonable time," then the tax is due. "Reasonable time" is defined as a time limitation that DOR determines and that does not exceed the statute of limitation of the original transaction.
- Clarifies the TPT exemption regarding the sale of tangible personal property for programs that are exclusively for mentally or physically handicapped persons. These programs are for training, job placement, rehabilitation or testing.

#### **Property Tax**

- Requires DOR to determine the location (or apportionment) of pipeline property by

November 30 instead of August 31. Also, clarifies that this is done yearly.

- Clarifies that full cash values of airline and private car companies' properties are public record.
- Eliminates reporting the apportionment of telecommunication companies' valuation from DOR to all local jurisdictions and instead, requires DOR to report the necessary information only to county assessors.

#### **Income Tax**

- Clarifies thresholds for requiring individuals to file personal income tax returns.
- The income tax credit for dependent day care services had to be claimed by January 1, 1995. Repeals this obsolete credit and removes the reference to this credit under additions to Arizona gross income.

### **HB 2549 (Chapter 326) Healthy Forests; Tax Credits**

An emergency measure that allows a Healthy Forest Enterprise Assistance Program to be established and provides transaction privilege (TPT), use and income tax incentives for qualified businesses until 2014 and allows the state to contract for electrical energy produced from biomass resources. The bill also authorizes cities, towns and counties to adopt and periodically revise an urban-wildland interface code, makes the State Forester a position separate from the State Land Commissioner, establishes the State Urban-Wildland Fire Safety Committee and requires that the State Forester identify pilot programs to promote forest health.

This act is an emergency measure that is necessary to preserve the public peace, health or safety and is operative immediately as provided by law.

Approved by the Governor June 3, 2004.

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## **Miscellaneous**

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### **SB 1353 (Chapter 311) Cigarettes; Delivery Sales**

Establishes requirements for tobacco product delivery sales, including verification of the purchaser's age, registration and reporting

requirements and collection of taxes when they were not already paid. Exempts tribal sales and establishes penalties for non-compliance with provisions.

### **HB 2059 (Chapter 135) Disposition of Proceeds; Abandoned Property**

HB 2059 addresses the disposition of excess proceeds from trustee sales that have been deposited with the county treasurer; the presumption of abandonment for certain types of property; and the reporting of excess proceeds to the Arizona Department of Revenue.

The bill stipulates the following:

- Excess proceeds deposited with the county treasurer are presumed abandoned after three years if there is no pending application for distribution.
- Excess proceeds of fifty dollars or less that are presumed abandoned are to be transferred to the county general fund.
- Excess proceeds greater than fifty dollars that are presumed abandoned are to be reported to the Arizona Department of Revenue on or before November 1<sup>st</sup> of each year. The report shall cover the prior fiscal year and include a copy of all documentation filed with the county treasurer. The county treasurer may assess and deduct a reasonable fee of not more than fifty dollars for the reporting expenses.
- The period for the presumption of abandonment for property held by a court, governmental subdivision, agency or instrumentality, is increased from one to three years.
- Session law at the conclusion of this chaptered legislation provides that the initial reports of excess proceeds presumed abandoned that are due November 1, 2004, derived from a trustee's sale or held by the county treasurer, shall include excess proceeds but no penalties and interest. Such reports shall also include excess proceeds that would have been presumed abandoned within twenty years prior to July 1, 2004.

### **SB 1415 (Chapter 284) Withholding Tax Rates; Budget Reconciliation**

SB 1415 applies to all employees who are subject to Arizona withholding and their employers. This bill increases all of the withholding rates except for the lowest rate available for employees making less than fifteen thousand dollars annually. The lowest available withholding percentage for these employees remains at 10%, and the higher rates are all increased. The bill also provides session law to require the automatic increase of employees' withholding rates if they do not elect a rate of withholding.

SB 1415 is effective for tax years beginning from and after December 31, 2004.

The following table illustrates the changes to the withholding tax rates

| Current rates | New Rates for 2005 |
|---------------|--------------------|
| 10.0%         | 10%                |
| 18.2%         | 19%                |
| 21.3%         | 23%                |
| 23.3%         | 25%                |
| 29.4%         | 31%                |
| 34.4%         | 37%                |

### **HB 2259 (Chapter 232) County Treasurers; Procedures**

This is the annual bill that makes changes to the administrative procedures regarding county treasurers. Specifically, the bill provides:

- The monthly statement of fees collected by the county will be filed on the first day of the month, instead of the last day of the month and the requirement that the statement be filed under oath is removed.
- Changes the fee for a certified copy of a judgment foreclosing the right to redeem from \$10 to \$50 dollars and requires that \$15 of this fee is designated to the county Taxpayers' Information Fund.
- Designates that thirty days after medical examination of a deceased indigent, the public fiduciary of the county, rather than the county treasurer, receive monies and properties found upon the body.
- Clarifies that checks drawn on the county general fund not presented for payment

within one year will revert to the county general fund or other appropriate fund.

- Retroactive to September 18, 2003, the board of supervisors may allow a claim for the amount of an uncashed check or warrant that is older than one year if they find that the claim is legitimate.
- Allows the county treasurer to require additional supporting information for any person who is making electronic property tax payments in excess of \$25,000. If the electronic fund does not balance with the tax

parcel information, the funds will not be accepted and clarifies that if payments are delinquent, interest will accrue.

- Removes the six-month time limit for the sheriff's seizure of property after receiving a tax bill.
- Requires monies derived from the levy of the tax on issued bonds to be deposited to the Debt Service Fund rather than the Interest Fund and the Principal Fund.